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OMB APPROVAL

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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of March, 2002

CONVERIUM HOLDING AG
(Translation of registrant's name into English)

Baarerstrasse 8
CH-6300 Zug
Switzerland
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F <u>X</u> Form 40-F \_\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes \_\_\_\_ No <u>X</u>

If "Yes" is marked, indicate the file number assigned to the registrant in connection with Rule 12g3-2(b): 82- Not Applicable

**PROCESSED** 

APR 1 2 2002

THOMSON

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CONVERIUM HOLDING AG

Bv:

Name: Martin Kaue

Title: CFO

By:

Name: Christian Felderer

Title: General Legal Counsel

Date: March 18, 2002

## Converium Holding Ltd, Zug

Zug, Switzerland – March 18, 2002 – Converium, one of the world's leading reinsurers, today reports on its successful 2002 renewal and its results for 2001. Converium listed on the SWX Swiss Exchange (SWX: CHRN) and New York Stock Exchange (NYSE: CHR) in December 2001.

#### Successful 2002 renewals

Clients and brokers welcomed our independence. We renewed 73% of our premium volume that was renewable at January 1, 2002 and experienced combined increases in rates and shares of around 25%. Our increased performance targets were met. Our strict financial discipline required us to cancel 27% of our renewable premium volume because the underlying business did not meet our increased performance standards. The non-renewed premium volume was mostly offset by new business. The aggregate impact of improved rates, increased shares and new business, offset by cancellations, resulted in premium growth of 19% on renewable premiums.

The impact of the new capacity in Bermuda was limited as insurers tended to seek capacity from their existing relationships.

Terrorism was widely excluded across lines of business and geography; where blanket exclusions were not implemented, sub-limits for limited coverage were introduced.

#### 2001 Result

	2001 US\$m	2001 US\$m	2000 USUS\$m
Gross premiums written Net premiums written Net premiums earned		2,881.2 2,482.6 2,295.2	2,565.8 1,996.0 1,861.5
Income before September 11, Enron, impairment losses on equity portfolio, reserve strengthening, restructuring costs, and taxes		103.5	16.6
September 11: imputed premiums for capped liability September 11: incurred losses, net Enron: incurred losses, net Impairment losses on equity portfolio Loss reserves: reserve strengthening to get to Tillinghast's best estimates (1st half 2001)	(28.5) (289.2) (67.0) (82.5) (112.0)		
Loss reserves: reserve strengthening (2 <sup>nd</sup> half 2001) Loss reserves: reserve strengthening (2000) Restructuring costs	(11.6) (50.0)		(65.4)
Loss before taxes		(640.8) (537.3)	(48.8)
Net loss		(367.4)	(29.3)
Loss per share (US\$)		(\$9.18)	(\$0.73)
Actual non-life combined ratio		128.9	116.9
Adjusted non-life loss ratio Adjusted non-life underwriting expense ratio Adjusted non-life administration expense ratio Adjusted non-life combined ratio		76.6% 22.9% 6.0% 105.4%	82.9% 23.9% 6.4% 113.2%
Embedded Value (Converium Life)		36.6	29.9

### Highlights

- Converium is an independent top-ten reinsurance group which listed on the SWX Swiss Exchange and the New York Stock Exchange in December 2001
- Net premiums written increased by 24% to US\$2,483m (2000: US\$1,996m)
- Strong improvement in underlying performance: adjusted non-life combined ratio decreased by 7.8 pts to 105.4% (2000: 113.2%)
- Re-underwriting resulted in significantly improved quality of business portfolio
- Strong balance sheet to harvest in a hardening market
  - Strong capitalization (equity: US\$1.6 billion)
  - September 11: net loss capped at US\$289.2m
  - Asbestos & Environmental: marginal exposure (less than 1% of loss reserves, gross), reserve-levels substantially strengthened to a survival ratio of 13.8 years (2000: 13.1 years)
  - Solid reserve-levels maintained
  - Enron-exposure: full limits booked as incurred loss (Surety: US\$56.0m; E&O: US\$8.5m; D&O: US\$2.4m; Credit: US\$0.5m)
  - Low exposure to D&O policies
- Successful 2002 renewal season in a hardening market
- As stated in the IPO-prospectus, Converium's Board of Directors will propose at the annual general meeting not to pay out a dividend for 2001.

#### Dirk Lohmann, CEO Converium said:

"Converium entered 2002 as an established and integrated leading global reinsurer with a strong client focus and determination to deliver shareholder value. We were well received as an independent company during the recent January 1, 2002 renewal season by both clients and brokers. Terms and conditions have improved substantially on a global scale and we have further enhanced the quality of our portfolio. 2001 was a year of transition for Converium, as we carved out three distinct businesses from our former parent company, Zurich Financial Services, and spun off Converium through an Initial Public Offering on December 11, 2001."

#### Martin Kauer, CFO Converium said:

"Converium has a very solid balance sheet and is strongly capitalized at \$ 1.6 billion to benefit in the hardening markets. Our financial strength enables us to retain more business in 2002. We substantially improved our underlying adjusted non-life combined ratio in 2001 by 7.8 points to 105.4%. Due to our strict financial discipline in underwriting, we expect sharp improvements in margins for 2002. Our objective for 2002 is to generate a non-life combined ratio of close to 100% and to target an ROE of more than 12.5%."

#### **Enquiries:**

Michael Schiendorfer Media Relations Manager Zuzana Drozd Head of Investor Relations

michael.schiendorfer@converium.com

zuzana.drozd@converium.com

Phone: +41 (0) 1 639 96 57 Mobile: +41 (0) 79 307 70 50 Fax: +41 (0) 1 639 76 57 Phone: +41 (0) 1 639 91 20 Fax: +41 (0) 1 639 71 20

#### IPO, ranking and organization

The IPO of Converium took place on December 11, 2001 and involved the placing of 35 million registered shares priced at CHF 82 per share or US\$ 24.59 per American Depositary Share (ADS) with investors worldwide.

By January 9, 2002, 40 million shares were sold to the public by a syndicate of banks and Converium's 100% flotation was earmarked as the largest reinsurance IPO ever worldwide and the largest corporate IPO in Switzerland since 1998. The shares were allocated across the globe, 32% to institutional investors in the US, 24% to institutionals in the UK, 15% to institutionals in Switzerland, and 19% to institutional investors in the rest of the world. The remaining 10% was allocated to retail shareholders in Europe and the US.

Today the company ranks 8 among the top ten professional reinsurers and employs close to 750 people in 24 offices around the globe. Converium has a strong balance sheet with an "A+" (strong) from Standard & Poor's and "A" (excellent) by AM Best Company. Converium's September 11 net-losses are capped at US\$289m by its former parent, Zurich Financial Services. Converium has low exposures to D&O policies, minimal A&E exposures, all of which are strongly reserved.

Converium is organized around four business segments consisting of our three non-life operations, Converium Zurich, Converium North America and Converium Cologne, as well as Converium Life.

### Important Disclaimer

This document contains forward-looking statements as defined in the U.S. Private Securities Litigation Reform Act of 1995. It contains forward-looking statements and information relating to the Company's financial condition, results of operations, business, strategy and plans, based on currently available information. These statements are often, but not always, made through the use of words or phrases such as 'expects', 'should continue', 'believes', 'anticipates', 'estimates' and 'intends'. The specific forward-looking statements cover, among other matters, the improving reinsurance market, the expected losses related to the September 11 attack on the United States, the outcome of insurance regulatory reviews, the Company's operating results, the rating environment and the prospect for improving results. Such statements are inherently subject to certain risks and uncertainties. Actual future results and trends could differ materially from those set forth in such statements due to various factors. Such factors include general economic conditions, including in particular economic conditions; the frequency, severity and development of insured loss events arising out of catastrophes; as well as man made disasters such as the September 11 attack on the United States; the ability to exclude and to reinsure the risk of loss from terrorism; fluctuations in interest rates; returns on and fluctuations in the value of fixed income investments, equity investments and properties; fluctuations in foreign currency exchange rates; rating agency actions; changes in laws and regulations and general competitive factors, and other risks and uncertainties, including those detailed in the Company's filings with the U.S. Securities and Exchange Commission and the Swiss Exchange. The Company does not assume any obligation to update any forwardlooking statements, whether as a result of new information, future events or otherwise.

www.converium.com

#### 2001 REVIEW OF OPERATIONS

#### Converium Zurich

Converium Zurich is the largest of the Group's four business segments, with a territorial reach stretching from Japan to Brazil. Zurich has specific responsibility for all non-life reinsurance written in southern and western Europe, Asia Pacific, Latin America, and central and southern Africa. Underwriting is supported by eight regional offices/branches, which together with Zurich are involved in the generation of about 48% of Converium's premium income.

Zurich houses a concentration of expertise and specialized skills which are at the disposal of the entire Group, including Centers of Excellence for aviation and space, marine, credit and surety, and engineering. It is also home to professional teams focused on global accounts underwriting, natural hazards, professional risks, London Market North American business, and risk and financial modeling.

Converium Zurich wrote total net premiums of US\$ 1,185 million in 2001, split almost equally between the direct and broker production channels. Roughly 70% was proportional reinsurance.

Liability and property treaties dominate Converium Zurich's underwriting, making up more than half of our book. Motor treaties and specialty lines are also important, the latter growing and proving particularly promising as our underwriters continue their emphasis on high-margin business where expertise and a technical approach set us apart from our competitors.

Our focus on maximum exploitation of specialized skills was a key driver of Converium Zurich's 2001 reunderwriting effort, which resulted in a substantial overhaul of the portfolio. We chose not to renew more than one in three treaties, as we redeployed capacity away from under-performing businesses towards lines where our expertise commands a higher price for it. This positive repositioning meant that for every two dollars of nonrenewed premium income we were able to write three dollars worth of new business.

Our per risk and facultative business was the subject of special scrutiny, since it had not met our stringent profitability hurdles for several years. A major organizational change arose from this attention: Converium underwriters no longer consider facultative submissions in isolation. Instead, Client Relationship Managers now evaluate each client's treaty and facultative business on a combined basis, ensuring each relationship is profitable overall.

#### Converium North America

Converium North America is the business segment responsible for all property liability as well as accident and health reinsurance business written in the United States and Canada. It is also the Group's global Center of Excellence for agribusiness. We are one of the largest broker-market reinsurers in the US, leading all lines of business on a broker basis for treaty reinsurance, and on a direct basis for individual risks.

36% of Converium Group's business was underwritten by the North American operation in 2001, yielding net premiums written of US\$898 million. The portfolio is well diversified both by line of business and contract type, the result of a concerted effort to shift away from the liability-dominated book of predecessor Zurich Reinsurance (North America), Inc. Our efforts to diversify our underwriting portfolio will continue as we build a balanced, multi-faceted service platform focused on skilled underwriting, broad expertise and innovative solutions to clients' varied challenges.

Converium's diversity reflects the Group's resolve: 2001 was a year of re-underwriting and repositioning. Converium North America cancelled or did not renew a significant part of its portfolio because the underlying business did not meet our performance hurdles. Nonetheless, working with our brokers, we were able to develop a significant portfolio to replace the business that was not renewed.

Converium North America's liability reinsurance portfolio was transformed in 2001. Re-underwriting action was taken to reduce the amount of business where price is the chief driver of purchasing decisions, and towards increased profitability. A significant proportion of the liability treaties that we did not renew were umbrella or high excess severity business. However, casualty continues to be Converium North America's largest line, contributing 24 % of 2001 net premium income. Converium North America remains one of the most important liability reinsurers in the US.

Professional liability lines are underwritten through close coordination and cooperation between underwriters in Zurich and New York. Underwriting is coordinated on a global basis. We continue to be viewed as a leading market reinsurer in this important segment of our business.

Catastrophe excess of loss treaties dominate Converium North America's property reinsurance portfolio, although we also write risk excess and proportional programs. In all, property accounts for about 16% of the North American book.

Our gross loss in North America from the World Trade Center is US\$ 155 million, of which US \$70 million is in property lines and US\$ 85 million is in liability and workers compensation lines. Relative to our market share, our North American property loss is favorable in comparison to our major competitors. We were not underwriters of property facultative risks in North America, and we wrote very little property risk excess business during the soft market.

The market's potential exposure to toxic mold is a significant risk to the industry. Our approach has been to study and evaluate the exposure with the utmost underwriting discipline and to price for it.

Workers' compensation is an important US business segment for Converium, contributing 22% to North American net premium income. Our focus is on regional and single-state clients, rather than large national accounts, since the latter are more difficult to assess with precision and therefore to price satisfactorily. It is a changing market, however, especially following September 11. The loss pointed out with absolute starkness the aggregation risk inherent in workers' compensation, a risk that previously had been almost completely ignored.

Regional facultative programs and specialty lines predominate the motor book. The US motor market, particularly commercial trucking, has been under priced for a very long time, but the tide is turning.

The year in review is notable for a concerted move into targeted specialty lines, where knowledge, experience and innovation are paramount. For example, the accident and health account continues its solid growth. Converium North America entered the line after assuming responsibility for this class of business in the US from Converium's Cologne office in 2000. A strong team of local underwriters was hired, whose focus is primarily on less volatile employers' stop-loss reinsurance.

As home to the Group Center of Excellence for agribusiness, Converium North America recruited a team of specialists in 2000. The business, while still small in relation to our total portfolio, recorded US\$ 32 million of net premiums in 2001 and was profitable in its first full year of operation, an excellent achievement. We anticipate additional growth in the US market and plan to deploy Converium's agribusiness expertise in other markets around the globe.

Our New York-based credit and surety underwriter, working in close collaboration with the Zurich Center of Excellence for credit and surety, has been developing and expanding the portfolio of US accounts.

Our Risk Strategies underwriting division represents our non-traditional team and is staffed with highly specialized professionals with experience in underwriting, actuarial, accounting, tax and legal. In 2001, it represents approximately one third of the net premiums of Converium North America.

Against this backdrop of re-underwriting, diversification and new success for Converium North America, the US reinsurance market in general has also been undergoing a transition. The turn began to take hold during mid-year renewals. Liability prices began to rise, particularly in the specialty lines where Converium's focus is concentrated. Catastrophe business had been more attractive throughout, but it, too, was expected to improve. The aftermath of the enormous losses incurred at the World Trade Center on September 11 brought about a dramatic acceleration in the rise of reinsurance prices.

#### Converium Cologne

Converium Cologne, accounting for 10% of net premiums written in 2001, is the Group business segment with responsibility for all property liability reinsurance lines, marine, as well as accident and health in Germany, northern Europe, central and eastern Europe, the Middle East, and north Africa. Converium Cologne is home to the Group's Center of Excellence for health reinsurance, covering all worldwide markets except the US.

Our constant concentration on the deployment of technical skill and innovation has driven our expansion in liability lines, increased our facultative acceptances in emerging markets, and encouraged the addition of advanced structured and finite reinsurance solutions to our product mix. The result is both a broader customer base and better positioning of Converium Cologne in key markets.

Re-underwriting was a major focus in 2001. Our underwriters analyzed the return on allocated equity for every client and every contract on the books, and as a result chose not to renew more than 27% of treaties, worth net written premiums of about US \$40 million. At the same time our underwriters watched for new opportunities that would benefit from their considerable capabilities in targeted areas. Over the course of the year they were able to replace the lost income with new business worth US \$34 million, bringing total net property liability and marine premiums written to US \$222 million in 2001. In addition, worldwide accident and health business written through Converium Cologne brought in net written premiums of US \$36 million.

#### Converium Life

Converium Life, accounting for 6% of net premiums written in 2001, is the Group business segment responsible for all of Converium's life reinsurance business. Our team of life specialists in Cologne serves clients worldwide, primarily on a direct basis. In 2001 the life portfolio was divided between six markets: Italy, Germany, France, other European markets, the US (where retrocession is our major life product), and the rest of the world. Among secondary markets we have a notable presence in the Middle East and Argentina.

The transformation of Converium into a significant global player in life reinsurance is one of the Group's key strategic goals. An approach was framed late in 1999, launched in 2000, and by 2001 was well underway. The business is still small relative to our total turnover, yielding net written premiums of US\$ 141 million in 2001, or about 6%. But our accomplishments in life business are significant, especially considering they are the result of just two years of organic growth.

The global outlook for life insurance is highly promising. Premium spending worldwide already outpaces non-life spending by a ratio of 1.5 to 1, and is growing nearly five times faster. The opportunities are multiplying as nations around the world invite private sector insurers to finance and operate new, sustainable pension and savings systems.

As a result of this runaway growth, we anticipate a continued increase in international demand for life reinsurance expertise and capacity. Life insurers in some countries are becoming both increasingly risk averse, and more sophisticated in terms of their balance sheet management. Converium Life has solutions to deal with both issues – solutions that, for Converium, are both a source of reliable profits, and an opportunity for diversity and stability.

Converium Life established two international offices in 2000, a representative office in Milan and a branch office Paris, and added life personnel to the non-life representative office of Converium in Buenos Aires, to support regional opportunities and the fulfillment of our life reinsurance strategy.

Our substantial investment in Converium Life – including 40 staff hired since 2000 and the establishment of three international offices – is an important step in the growth of our strategic position as a major international life reinsurer. With controlled expansion into the UK, Spain, and selected Asian countries, we plan an agile entry into the world's most attractive life reinsurance markets, maximizing the return on our specialist knowledge of local cedants' unique demands, and our exploitation of innovative financial opportunities.

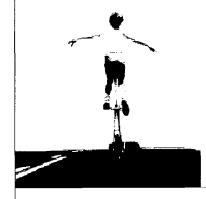
## Converium Group Consolidated and historical combined statements of income

(US\$ million, except per share information) Year ended December 31

Year ended December 31	2001	2000
Revenues:		
Gross premiums written	2,881.2	2,565.8
Less ceded premiums written	-398.6	-569.8
Net premiums written	2,482.6	1,996.0
Net change in unearned premiums	-187.4	-134.5
Net premiums earned	2,295.2	1,861.5
Net investment income	228.7	176.0
Net realized capital (losses) gains	-18.4	83.7
Other (loss) income	-5.8	29.3
Total revenues	2,499.7	2,150.5
Benefits, losses and expenses:		
Losses and loss adjustment expenses	-2,163.1	-1,520.0
Life benefits and policyholder dividends	-137.4	-84.5
Underwriting acquisition costs	-508.1	<b>-</b> 454.4
Other operating and administration expenses	-146.4	-116.0
Interest expense	24.2	-17.1
Amortization of goodwill	-7.8	-7.3
Restructuring costs	-50.0	-
Total benefits, losses and expenses	-3,037.0	-2,199.3
(Loss) income before taxes	-537.3	-48.8
Income tax benefit (expense)	169.9	19.5
Net (loss) income	-367.4	-29.3
Basic (loss) earnings per share	-9.18	-0.73
Diluted (loss) earnings per share	-9.18	-0.73
<b>→</b> 1		- · · · <del>-</del>

## Converium Group Consolidated and historical combined balance sheets

(US\$ million, except per share information) Year ended December 31 2001 2000 Assets Invested assets Available-for-sale securities Fixed maturities 2,236.2 2,331.4 **Equity securities** 701.4 611.0 Other investments 195.1 52.2 Short-term investments 89.5 115.1 3,317.4 3.014.5 Total investments Funds Withheld Asset/Zurich Financing Agreement 1,598.5 1,335.2 Total invested assets 4,915.9 4,349.7 Other assets Cash and cash equivalents 420.5 121.9 Premiums receivable 1,015.1 937.3 Reinsurance assets Underwriting reserves 1,668.1 1,292.9 Insurance balances receivable, net 400.2 341.6 Funds held by reinsureds 523.4 681.8 Deferred policy acquisitions costs 217.9 184.6 Deferred income taxes 300.4 165.2 Other assets 245.0 246.3 Total assets 9,706.5 8,321.3 Liabilities and equity Liabilities Losses and loss adjustment expenses, gross 5.710.5 4,546.0 Unearned premiums, gross 968.7 774.4 Future life benefits, gross 252.0 162.0 Other reinsurance liabilities 315.9 491.8 Funds held under reinsurance contracts 430.8 512.4 106.5 Deferred income taxes 175.2 Accrued expenses and other liabilities 154.3 140.8 233.4 Payable to Zurich Financial Services 197.0 Debt 196.9 Total liabilities 7,232.9 8,135.7 Equity Common stock CHF 10 nominal value, 40,000,000 shares 253.0 issued and outstanding Additional paid-in capital 1,336.5 Unearned stock compensation -27.1Accumulated other comprehensive income (loss): Net unrealized gains on investments, net of taxes 30.3 18.8 Cumulative translation adjustments -21.9 40.5 Total accumulated other comprehensive income 8.4 59.3 Net investment by Zurich Financial Services 1,029.1 1,570.8 Total equity 1,088.4 9.706.5 8,321.3 Total liabilities and equity



## Converium Group Financial Results 2001 January Renewal 2002

Zurich – March 18, 2002



## Important Disclaimer

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Financial Results 2001
January Renewal 2002
March 18, 2002

Although all reasonable care has been taken to ensure the facts stated herein are accurate and that the opinions contained herein are fair and reasonable, this document is selective in nature and is intended to provide an introduction to, and overview of, the business of Converium. Where any information and statistics are quoted from any external source, such information or statistics should not be interpreted as having been adopted or endorsed by Converium as being accurate.

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## Converium Group **IPO** Highlights

Financial Results 2001 January Renewal 2002 March 18, 2002 Page 3

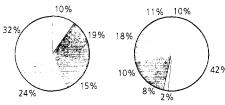
## 100% Public float

- Full exit from ZFS achieved
- Largest reinsurance IPO ever
- Largest Swiss IPO since 1998

## Priced at 1.24x book

- Seven times oversubscribed
- 90% owned by institutional investors

**Dual listing SWX/NYSE** 



- ☐ "Nominee" held by bank
- □ "Trading stocks" held by bank
- □ Retail
- RoW institutional
- Switzerland institutional
- ☐ UK institutional
- □ US institutional
- at IPO Feb 28, 2002

## Industry Review 2001

Financial Results 2001 January Renewal 2002 March 18, 2002

- January 1, 2001 renewal already marked the beginning of a new "up" cycle
- Balance sheet integrity of many players compromised
  - Prolonged soft market (1997 2000)
  - Recent negative A&E claims development
  - Adverse investment climate
  - Severe loss experience even excluding September 11 loss estimated \$5bn man-made and \$10bn natural catastrophes

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## Industry Review 2001 – September 11, 2001

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Financial Results 2001

January Renewal 2002

March 18, 2002

Page 5

- September 11, 2001 ended belief in industry overcapitalization
- Market loss estimated at between \$30 and \$70 billion
- Increased demand for reinsurance capacity after re-examination of Probable Maximum Loss (PML) concepts
- Failure of some market participants already materialized; others may follow
- Fourth quarter 2001 reserve actions deemed insufficient
- Industry league table in reshuffling process

## Converium Group Financial Results 2001 – key figures

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Financial Results 2001
January Renewal 2002

March 18, 2002

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(\$m)	2001	%
Gross premiums written Net premiums earned	2,881 2,295	+12% +23%
Net (loss) income after tax	-367	n.m.
Actual non-life combined ratio (%) Adjusted non-life combined ratio (%)	128.9 105.4	+12.0pts -7.8pts



# Converium Group Financial Results 2001

Martin Kauer, Chief Financial Officer



## Converium Group Financial Results 2001 – key figures

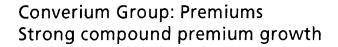
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Financial Results 2001

January Renewal 2002

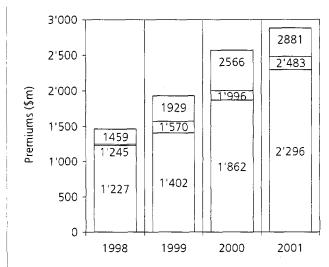
March 18, 2002

(\$m)	2000	2001	%
Gross premiums written	2,566	2,881	+12%
Net premiums written	1,996	2,483	+24%
Net premiums earned	1,862	2,295	+23%
Net investment results	260	210	-19%
Losses & loss adjustment expenses	1,520	2,163	+42%
Underwriting acquisition costs	454	508	+12%
Other operating & administration expenses	116	146	+26%
Actual non-life combined ratio (%)	116.9	128.9	+12.0pts
Adjusted non-life combined ratio (%)	113.2	105.4	-7.8pts
Net (loss) income	-29	-367	n.m.
Earnings per share (\$)	-0.73	-9.18	n.m.
Earnings per share (\$)	-0.73	-9.18	n.m.



Financial Results 2001 January Renewal 2002 March 18, 2002

Page 9



- ☐ Gross premiums written □ Net premiums written
- □ Net premiums earned

- Strong premium growth despite complete re-underwriting in 2001
- Gross premiums written
  - Compound growth (1998-2001):

+25.5% p.a.

- Growth 2001 vs. 2000:

+12.3%

- Net premiums written
  - Compound growth (1998-2001):

+25.9% p.a.

- Growth 2001 vs. 2000:

+24.4%

- Net premiums earned
  - Compound growth (1998-2001):

+23.2% p.a.

- Growth 2001 vs. 2000:

+23.3%

Retention Rate

1998:

85.4%

1999:

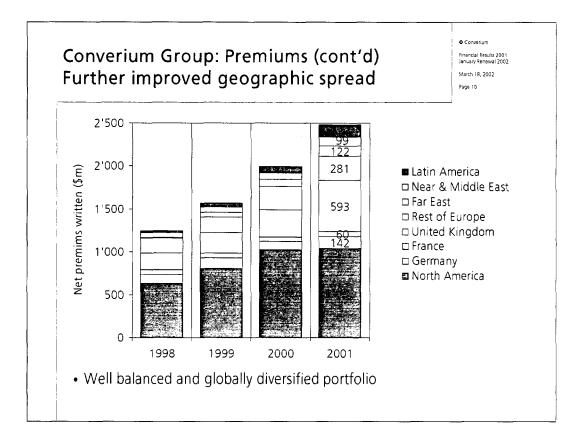
81.4%

2000:

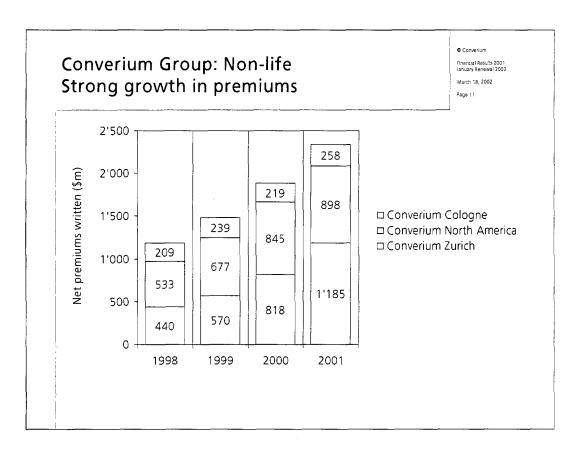
77.8%

2001:

86.2%



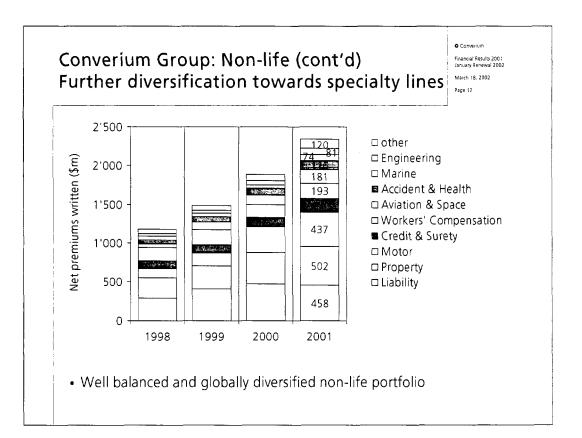
Net premiums written	(\$m) <b>1998</b>	1999	2000	2001
Latin America	15.7	46.1	75.5	146.2
Near and Middle East	57.0	61.2	74.2	99.2
Far East	10.2	51.5	84.7	121.6
Rest of Europe	175.7	181.8	270.6	281.0
United Kingdom	190.2	241.2	317.5	593.4
France	57.0	58.8	49.0	60.4
Germany	107.4	124.2	97.3	142.4
North America	631.9	805.4	1,027.2	1,038.4
Total	1,245.1	1,570.2	1,996.0	2,482.6



Strong growth despite non-renewal of treaties that did not meet our performance targets, especially in liability.

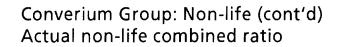
Growth driven by increased shares in renewed and new business written by Converium Zurich, particularly in specialty lines:

•	Motor	(+\$83m)
•	Multi-peril	(+\$58m)
•	Aviation & Space	(+\$76m)
•	Property	(+\$40m)
•	Professional Liability	(+\$26m)



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Liability	296.7	410.4	474.9	458.1	
Property	252.5	301.9	403.8	501.9	
Motor	124.5	159.1	333.1	437.2	
Credit & Surety	98.2	106.4	122.0	178.6	
Worker's Compensation	173.1	200.1	163.9	192.6	
Aviation & Space	44.8	97.0	119.3	181.0	
Accident & Health	46.3	66.2	85.3	116.4	
Marine	53.2	43.7	46.3	74.3	
Engineering	32.2	41.3	55.4	80.7	
Other	61.0	59.3	77.6	120.4	
Total	1,182.5	1,485.4	1,881.6	2,341.2	
US D&O- and E&O-exposu	<u>ires not ma</u>	terial:			
(\$m)	1998	1999	2000	2001	
Gross premiums written Gross loss and loss	26.2	53.7	58.5	54.9	
adjustment reserves held				168.6	
Reserves to premiums-rati	0			307%	

Net premiums written (\$m) 1998

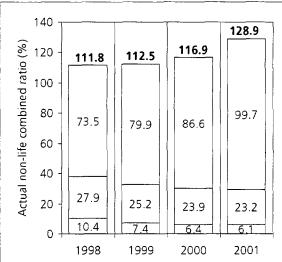


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Financial Results 2001

January Renewal 2002

March 18, 2002



□ Loss Ratio

- □ Underwriting expense ratio
- ☐ Administration expense ratio

 The substantial improvement of the underlying performance of Converium's non-life business is not reflected in the actual non-life combined ratio

The actual non-life combined ratio was materially impacted by

- reserve actions (1998, 1999, 2000 and 2001)
- September 11, incurred losses and imputed premiums (2001)
- Enron (2001).

The actual non-life combined ratio doesn't fully reflect the substantial improvement of the performance in Converium's non-life business.

Net adverse developments in 2001:

- 1st half: \$112m to get to Tillinghast's "best estimates"
- 2<sup>nd</sup> half: \$12m to strengthen the A&E-reserves (2001: survival ratio: 13.8 years; 2000: 13.1 years)

4th quarter 2001 – major loss events:

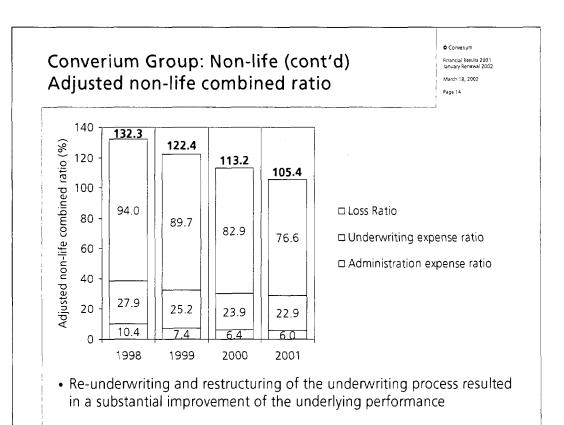
- Enron: \$67m

\$56.0m Surety \$8.5m E&O \$2.4m D&O

\$2.4m D&O \$0.5m Credit

\$0.5/11 CI

- Lipobay: \$27m



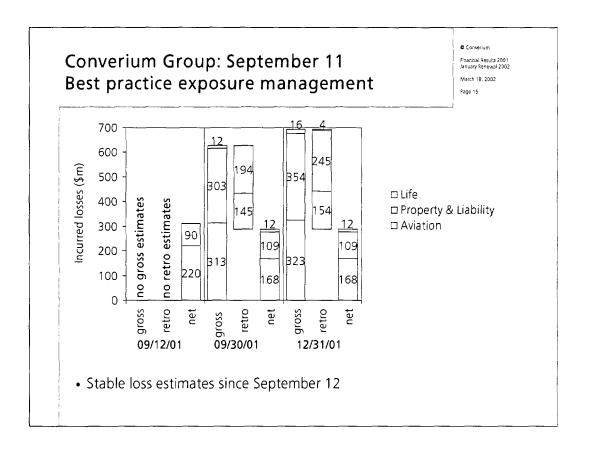
## Adjustments for

- reserve actions (1998, 1999, 2000, 2001)
- September 11, incurred losses and imputed premiums (2001)
- Enron (2001)

Embedded profitability substantially enhanced in 2001

- Performance targets implemented in 2000 for 2001-renewals
- Restructuring of the underwriting process
- Re-underwriting of whole non-life book based on performance targets

Strict financial discipline implemented and reinforced for 2002-renewals.



Incurred losses, net, of

\$310m estimated on September 12

24hrs after September 11-events and of

\$289m as at September 30, 2001

(-7% compared to first estimate).

The September 30, 2001-estimates were the basis for

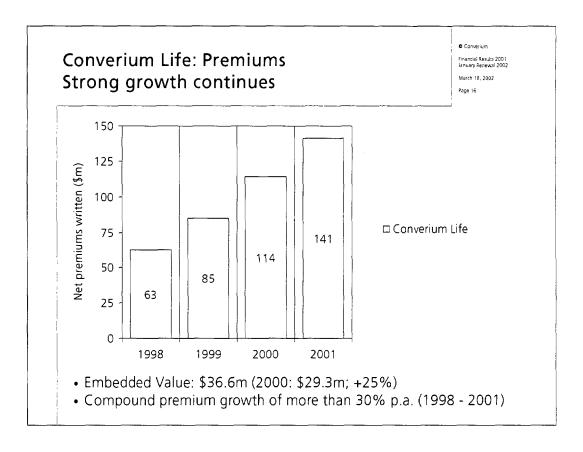
the cap.

September 11-losses capped by ZFS - no material credit risks for Converium:

- Non-performance-risks of retrocessonaires covered by ZFS
- \$220m-event limit in quota share retrocession agreement
- The losses of Converium Reinsurance (North America) Inc. and Converium Reinsurance (Germany) AG are capped at a total of \$69m by ZIC.
- LOCs to support substantially all of the ZFS-reinsurance recoveries (\$152.3m) related to September 11

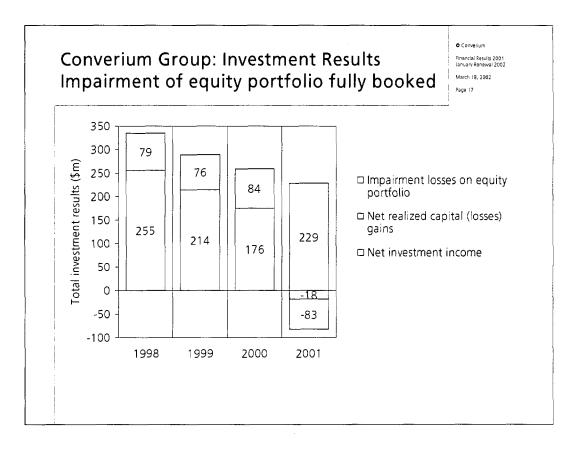
\$65m-development (+10%) of incurred losses, gross, during the 4<sup>th</sup> quarter 2001 – no impact on Converium due to cap.

As of February 28, 2002, \$28m of the incurred losses of the September 11-events have been paid out (losses paid).



The embedded value for Converium Life is calculated for the in-force life portfolio net of retrocession. It represents the value of estimated future statutory earnings after tax including the costs for risk-based capital and administration.

The methodology remained unchanged compared with the last year's calculations. The risk discount rates for US- and European business was 8%.



- 1998, 1999 & 2000: investment results impacted by Zurich Financing Agreement (cancelled as per July 1, 2001)
- Average realized investment yields (pre-tax)

1999:

6.8%

2000:

5.9%

2001:

4.3%

The average pre-tax yield is calculated by dividing net investment income and net realized capital gains (losses) for the period by the average of the beginning and period end investment balances (including cash and cash equivalents).

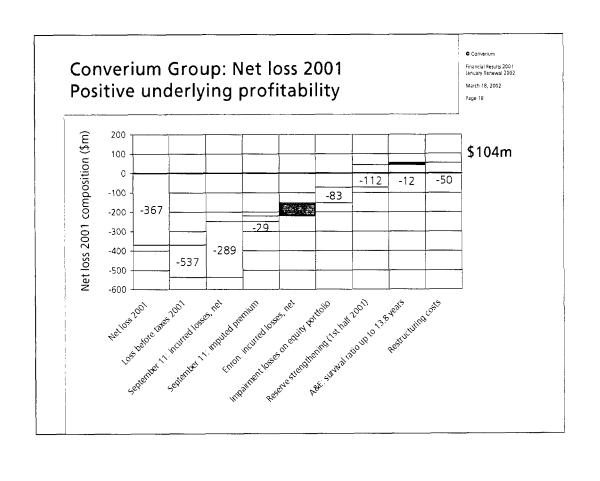
- Impairment of equity portfolio fully booked in 2001 (\$82.5m).
- Net unrealized gains on investments, net of tax:

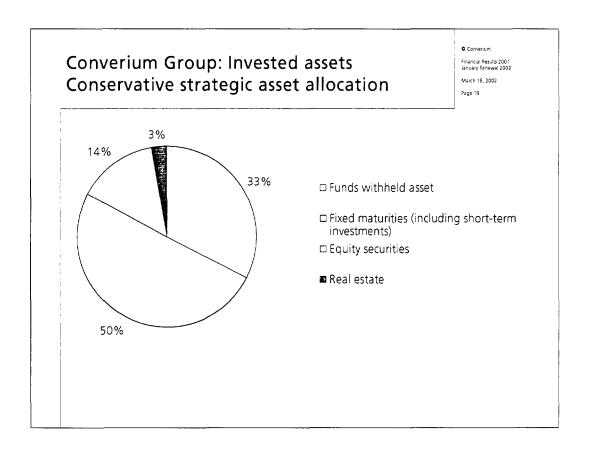
2000:

\$19m

2001:

\$30m





### Fixed income securities

- AAA/Aaa-rated: 70%- A-rated or better: 95%

## Funds withheld asset

- \$1,599m expected increase due to premium receipts (Zurich Financing Agreement as at 30/06: \$1,253m)
  - marginal credit risks
  - marginal duration mismatch risks
  - marginal currency mismatch risks
- Average yield (31/12/2001):5.3%

## Converium Group: Reinsurance assets Limited credit risks

Convertion

Financial Results 2001

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### Reinsurance assets as at 31/12/2001

\$ 1,668m Underwriting reserves

substantial collateral in form of deposits, securities and/or

letters of credit

\$1,545m Reserves for losses and loss adjustment expenses

\$363m Unicover Pool

\$183m subsidiaries of ZFS

\$79m Reserves for unearned premiums

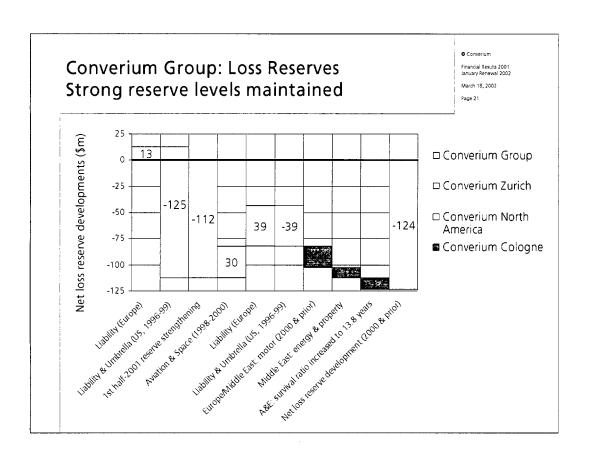
\$44m Future life benefits

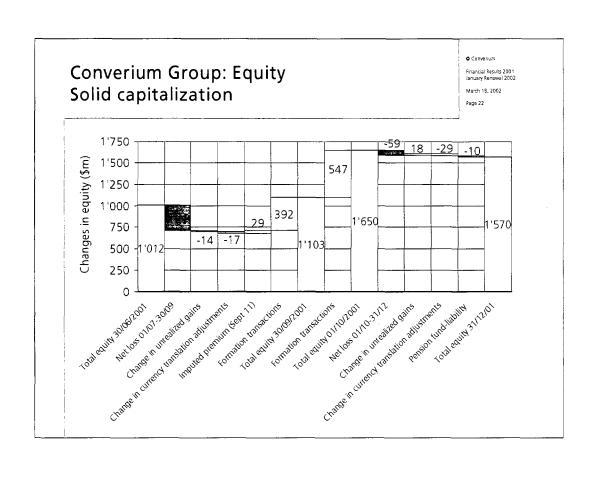
\$ 400m Premiums and insurance balances receivable, net

\$ 523m Funds held by reinsureds

(offset clauses)

\$ 2,591m Total reinsurance assets





## Converium Group - Strong balance sheet to harvest in hardening markets

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September 11

• ZFS caps liability at \$289m

Asbestos & Environmental

 Practically no A&E exposure ( below 1% of loss reserves gross)

• Survival ratio: 13.8 years

Solid reserves

• Reserving-discipline maintained

Strong capitalization

• Equity: \$1.6bn

• S&P: A+ "strong"; A.M. Best: A "excellent"

Best practice

• Risk -, asset & liability-management

• Disclosure



## Converium Group January Renewal 2002

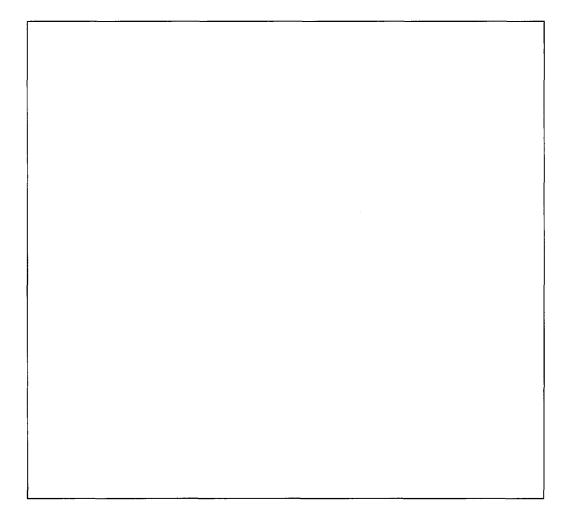
Dirk Lohmann, Chief Executive Officer



## Converium Group: Successful January renewal season 2002

Converium
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- January 2002 renewal mostly confirmed industry's expectations
- Market hardening as a global phenomenon primary markets tightening up, and terms and conditions improving in favor of reinsurers
- Impact of Bermuda capacity was limited January 1, 2002 just too soon for some
- Clients tended to seek capacity from their existing relationships
- Converium was very well received by clients and brokers



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Financial Results 2001

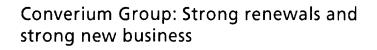
January Renewal 2002

March 18, 2002

## Converium Group: Terrorism exclusions

- Reinsurance industry has taken a hard position on terrorism
- Wide-ranging exclusions across lines of business and geography, including property, liability, cyber-terrorism
- Where blanket exclusions were not implemented, Converium worked with clients to introduce limited coverage
- Government-sponsored solutions have generally not materialized
- Pressure mounting from the market to relax terrorism exclusions
- So far, the industry has succeeded to limit its terrorism exposure

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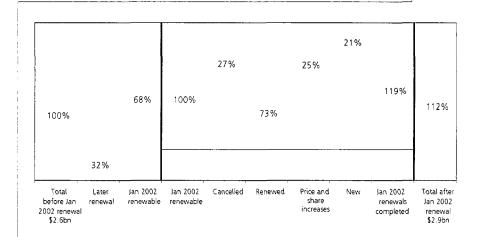


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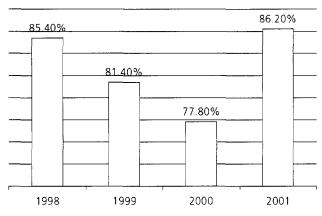
• Estimated in-force gross premiums written based on underwriters' reports

### Converium Group: Reduced reliance on retrocession leads to stronger net premium growth

Canvertum Financial Results 2001 January Renewal 2002 March 18, 2002

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### **Retention ratio**



Retention ratio = net premiums written divided by gross premiums written

- Additional increase in retention ratio expected for 2002
  Cat bonds used as alternative form of retrocession

### Converium Group: Cat exposure - expected net loss for 250 year events below 15% of capitalization

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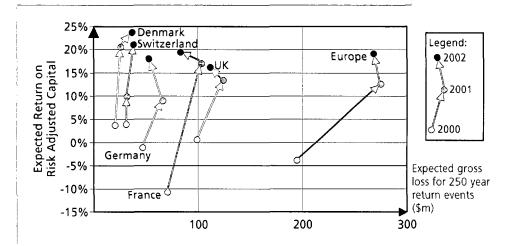
(\$m)	US	US	Euro	Japan	Caribbean
	Earthquake	Hurricane	Windstorm	Earthquake	Hurricane
Gross	293.9	288	268.5	185.5	170.4
Traditional	85	85	85	85	65.4
Trinom	58.5	30.8	31.3	0	0
Net	150.4	172.2	152.2	100.5	105
Δ July 2001	-12.5	-1.3	-3.6	0	15
	Mexico	Switzerland	Japan	Australia	Turkey
1	Earthquake	Earthquake	Typhoon	Earthquake	Earthquake
Gross	85.2	78.2	71.8	56	51.5
Traditional	20.2	13.2	10	6	1.5
	_	•	a	o l	0
Trinom	0	0	U	•	•
Trinom Net	0 65	65	61.8	50	50

- Exposure as of January 1, 2002 (after renewal)
  Net exposure down in some key areas, despite reduced reliance on retrocession

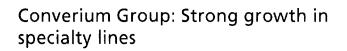
### Converium Group: European storm – higher returns and reduced risk for 2002

Financial Results 2001 January Renewal 2002 March 18, 2002

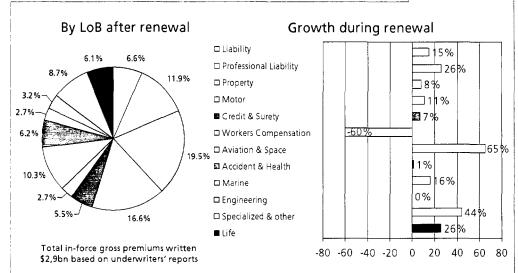
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- Reduced exposure through increases in client retentions and active portfolio management
- Reduced exposure freeing up capacity for upcoming April 1 and July 1 renewals



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• Increased focus on profitability led to reductions in workers' compensation

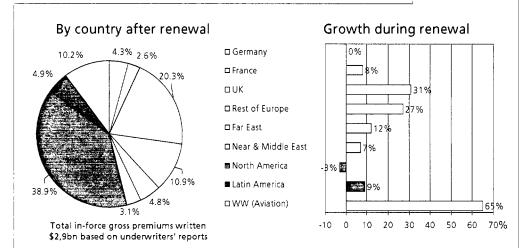
### Converium Group: Growth focused on profitability not market share

Converium

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- Achieved 22% growth in Switzerland during the renewal
- Increased underwriting activity in the UK due to current opportunities
- Germany unchanged due to re-underwriting actions
- North America with slight decrease due to strict underwriting discipline

### Converium Group: Profitability through disciplined pricing approach

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### Return on Risk Adjusted Capital (RoRAC) is the yardstick

### Threshold\* pre-tax RoRAC

Payback

Target

Required above average RoRAC to compensate for soft market

Average sustainable RoRAC required by management

Minimum admissible RoRAC

If transaction does not reach threshold:

> Selective non-renewal

> Approval by chief underwriter

> Sign-off by CEO



- RAC allocated by treaty, layer, client and underwriter
- Strict focus on underwriting profitability maintained
- Expected January 1, 2002 portfolio profitability above target threshold
- \*Illustrative thresholds apply to Converium Zurich

### Converium Group: Enhanced terms of trade improve underwriting profitability

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### Converium Group: Enhanced terms of trade improve underwriting profitability

Financial Results 2001 January Renewal 2002 March 18, 2002

### Illustrative example: Motor – Quota Share

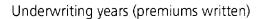
	2001	2002		
		Α	В	Combined
		3 points		
		decrease in	10% rate	Rate increase &
		commission	increase	commission decrease
Number of policies	200,000	200'000	181'818	181'818
Premiums per policy	220	220	242	242
Total premiums	44'000	44'000	44'000	44'000
Commissions & Expenses	8'800	7'500	8'800	7'500
Claims	34'000	34'000	30'900	30'900
Underwriting result	1'200	2'500	4'300	5'600
Loss Ratio	77.3%	77.3%	70.2%	70.3%
Commission & Expense Ratio	20.0%	17.0%	20.0%	17.0%
Underwriting Combined Ratio	97.3%	94.3%	90.2%	87.3%
Risk Adjusted Capital	20'000	20'000	18'000	18'000
RoRAC	6.0%	12.5%	23.9%	31.1%

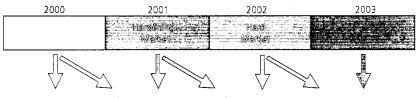
### When do price increases flow through to the bottom line?

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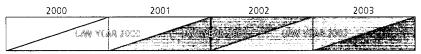
Financial Results 2001
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Accounting years (premiums earned)



Simplifying assumptions: renewals spread evenly throughout the year, and all policy durations equal to one year.

### 2001 – Set the stage for a strong 2002

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### Market Review

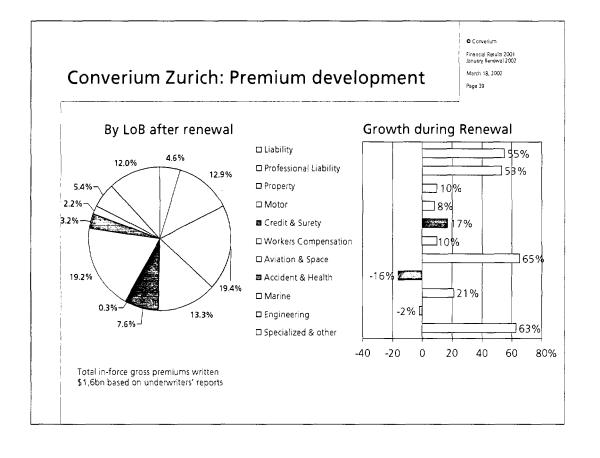
- Reserve adequacy issue of concern for the industry
- Hardening that accelerated throughout the year
- 2001 loss experience served to accentuate the trend, even before September 11

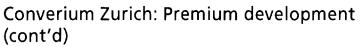
### Converium

- IPO accomplished against aggressive timeline
- Remained focused on implementing our strategy
- Independence well received by clients and brokers
- Financials in line with our expectations at the time of the IPO
- Balance sheet integrity maintained
- Ready for today's market

Appendix	● Converum Financial Results 2001 January #enewal 2002 March 18, 2002 Page 38

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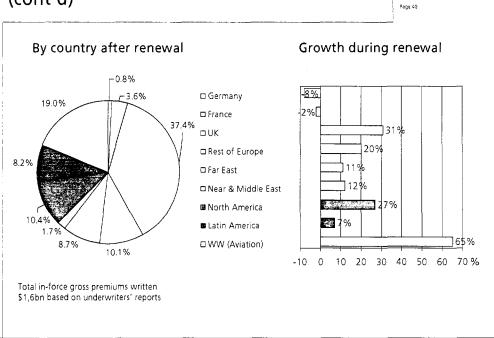


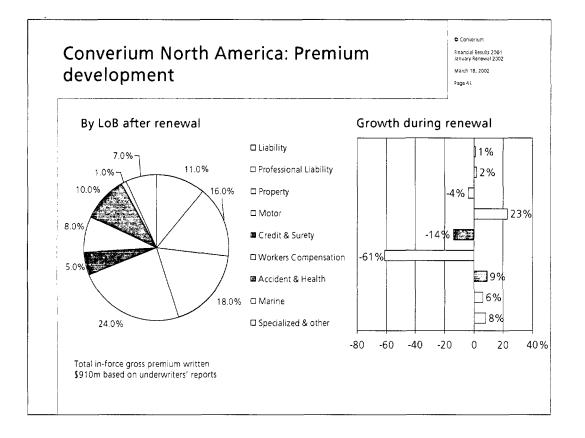


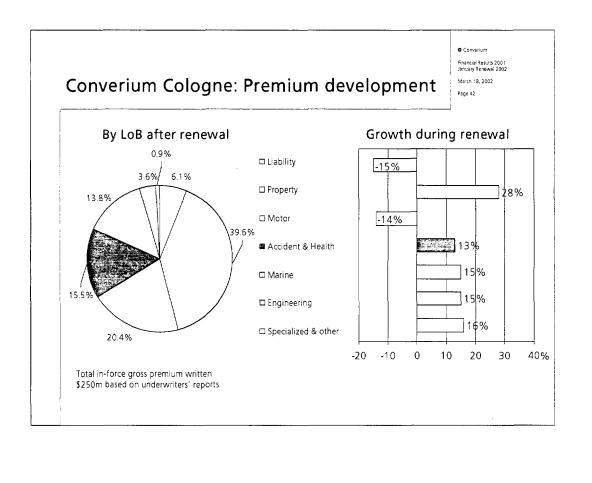
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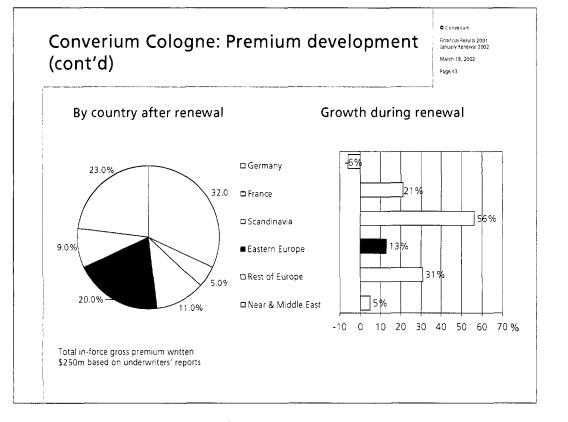
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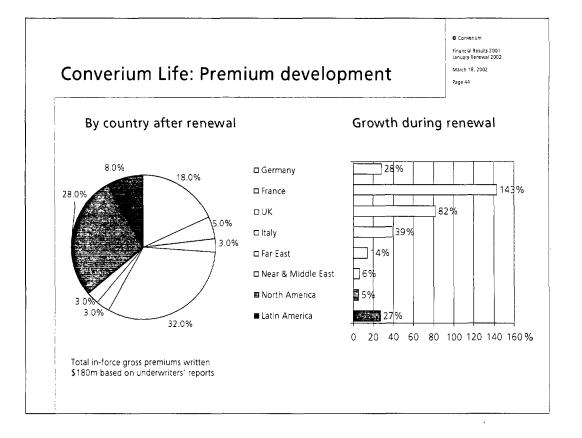
March 18, 2002











### Converium Group: Directors & Officers reinsurance - exposure limited

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 Our current estimate of ultimate loss ratios for the largest US-based D&O writers from 1997-2000:

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1							l	
	1997:	100%	1998:	130%	1999:	150%	2000:	150%

- Three of these companies came up for renewal at July 1, 2001, comprising total gross ceded premium of approximately \$300mm.
- The market supported terms we believe would yield ROEs that are slightly negative at best. Consequently, we declined each of these programs.
- The fourth account was an April 1, 2001 renewal to us where we participate in a high excess position. We feel that the attachment point, structure and level of downside protection will yield an ROE in the range of 15-17%.
- In light of prior years' results and the current environment for D&O, we anticipate a significant hardening of reinsurance terms at July 1st 2002.
- Our D&O/E&O exposure is a well-diversified book of domestic and international, small-cap, primary, mid-attachment and high excess business.

### Converium Strategy – Management Principles

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Focus Global Financial Capital Targeted Life Strategic Platform Discipline Tools Expansion Life Alliances

Focus

• Capitalize on underwriting skills, innovation and global expertise to achieve long term value creation

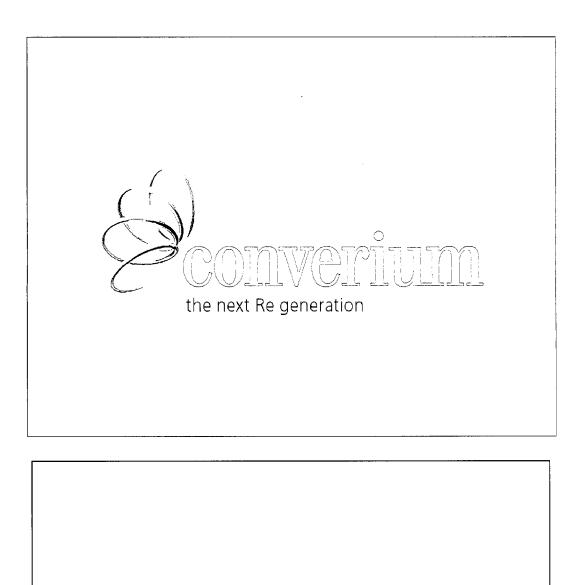
Global Platform  Leverage fully integrated global business model to provide value added client solutions and drive down costs

Financial Discipline • Maintain strong underwriting discipline and profitability focus

### Converium Strategy - Growth Drivers

Convertum
Financial Results 2001
January Renewal 2002
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Capital **Financial** Global Targeted Strategic Life Focus Markets Discipline Expansion Platform Alliances Tools Capital • Implement capital markets tools to optimize capital Markets efficiency and profitability Tools • Expand our position in attractive markets through focus, Targeted innovation and opportunistic use of capital Expansion • Grow our life reinsurance business to a substantial part Life of our portfolio • Generate additional business through long-term Strategic strategic alliances **Alliances** 



### [PRESS RELEASE TO COME]



Convertum Holding Itid
Bearerstrasse 8
6300 Zug
Switzerland
Phone +41 1 639 9335
Fax +41 1 639 9334

Convertum Etd
General Guisan-Qual 26
RO. Box
8022 Zurich
Switzerland
Phone +41 1 639 9393
Fax +41 1 639 9393

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### Shareholders' Meeting

The Annual General Meeting will be held at 10:00 a.m. local time on Tuesday, April 30, 2002 at the Kongresshaus in Zurich, Switzerland.

### Transfer Agent & Registrar

For ADS traded on New York Stock Exchange

Corporate Trust Office 101 Barclay Street New York, NY 10286 The Bank of New York Telephone: +1 646 885 3300

### Auditors

PricewaterhouseCoopers Ltd

Telephone: Stampfenbachstrasse 73 Postfach 634 8035 Zürich +41 1 630 1111 +41 1 630 1115

:xe

### Stock Trading

Converium Ltd. common shares started trading on December 11, on the Swiss Stock Exchange under the trading symbol CHRN and as ADS (0.5 of a common share) on the New York Stock Exchange under the trading symbol CHR.

### Fourth Quarter 2001:

Swiss Stock Exchange High 82.10 New York Stock Exchange High 24.70	
High High	
High 82.10 High 24.70	
Low 79.00 Low 23.02	
79.00 23.02	

### Investor Relations Contact

Head of Investor Relations Zuzana Drozd

Telephone: +41 1 639 9120 zuzana.drozd@converium.com

- 2 Selected financial and other data
- 3 Management's discussion and analysis of financial condition and results of operations

### Converium Group

- 15 Report of the Group auditors
- 16 Consolidated and historical combined statements of income
- 17 Consolidated and historical combined balance sheets
- 18 Consolidated and historical combined statements of cash flows
- 19 Consolidated and historical combined statements of changes in equity
- 20 Notes to the consolidated and historical combined financial statements

### Converium Holding Ltd

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- 54 of available earnings Proposed appropriation
- 55 Directors' and officers' compensation

# area English english and control

We have prepared our financial statements included in this annual report in accordance with accounting principles generally accepted in the United States of America, or US GAAP. The following selected financial data highlights selected information that is derived from our financial statements found later in this annual report, which have been audited by PricewaterhouseCoopers Ltd, independent auditors.

(US\$ million, except per share information) Year ended December 31	2001	2000	1999	1998
Gross premiums written	2,881.2	2,565.8	1,928.7	1.458.8
ritten		-569.8	-358.5	-213.7
Net premiums written		1,996.0	1,570.2	1,245.1
Net change in unearned premiums		-134.5	-168.7	-17.7
Net premiums earned		1,861.5	1,401.5	1,227 4
Net investment income	-	176.0	214.0	255.4
Net realized capital (losses) gains	-18.4	83.7	76.3	78.9
		29.3	22.1	24.8
Total revenues		2 150.5	1 713 9	1 586 5

Benefits, losses and expenses				
Total losses, loss adjustment expenses				
and insurance benefits	-2,300.5		-1,138.7	-917.3
Total costs and expenses	-678.7		-470.6	-484.7
Amortization of goodwill	-7.8	-7.3	-6.2 -6.2	-6.2
	-50.0		1	1
Total benefits, losses and expenses	-3,037.0	-2,199.3	-1,615.5	-1,408.2
(Loss) income before taxes	-537.3	-48.8	98.4	178.3
Income tax benefit (expense)	169.9	19.5	-40.6	-62.0
Net (loss) income	-367.4	-29.3	57.8	116.3
(Loss) earnings per share				
Number of shares (millions) (1) 40	40	40	40	40
Basic (loss) earnings per share	-9.18	-0.73	1 45	7 91

Number of shares (millions) (1)	40	40	40	40
Basic (loss) earnings per share –9.18	-9.18	-0.73	1.45	2.91
TO .	-9.18	-0.73	1.45	2.91
Balance sheet data				
(US\$ million)				
As of December 31	2001	2000	1999	1998
Total invested assets	4,915.9		4,232.8	3,898.1
	9,706.5	8,321.3	6,916.0	6,290.9
ance liabi			5,048.9	4,409.9
Debt		- 1	196.8	196.7
Total liabilities			5,694.6	5,060.6

Total equity 1,570 i	1,570.8	1,088.4	1,221.4	1,230.3
Other data				
(US\$ million)				
Year ended December 31	2001	2000	1999	1998
Net premiums written by segment:				
Converium Zurich	1,185.0	818.3	569.5	439.9
Converium North America	898.4	844.7	677.3	533.3
	257.8	218.6	238.6	209.3
Converium Life	141.4	114.4	84.8	62.6
written	2,482.6	1,996.0	1,570.2	1,245.1
Non-life combined ratio	ife combined ratio 128.9%	116.9%	112.5%	111.8%

considered outstanding for all prior periods presented (1) Immediately following the Transactions, we had 40,000,000 shares outstanding. Therefore, these shares are

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looking statements. and uncertainties and actual results may differ materially from the results described or implied by these forwardrelated notes to those financial statements. This discussion contains forward-looking statements that involve risks The following discussion and analysis should be read in conjunction with our financial statements, including the

### Overview

and other specialized lines. The principal life reinsurance product is ordinary life reinsurance. motor, credit and surety, workers' compensation, aviation and space, accident and health, marine, engineering tions to help clients manage capital and risk. Our principal lines of non-life reinsurance include liability, property, offers a full range of traditional non-life and life reinsurance products as well as innovative "non-traditional" solu-Converium Holding Ltd and subsidiaries ("Converium Group") is a leading global professional reinsurer which

2001, Zurich Financial Services sold 87.5% of its interest in Converium Group through an initial public offering ("IPO"), which date represented the legal separation from Zurich Financial Services. Zurich Financial Services' assumed reinsurance business of Zurich Financial Services through a series of transactions ("Transactions"). On December 1, 2001, Converium Group entered into a Master Agreement with Zurich Financial Services (the remaining 12.5% interest in Converium Group was sold in January 2002. "Master Agreement") which sets forth the terms of the separation from Zurich Financial Services. In December Converium Group was formed through the restructuring and integration of substantially all of the third party

Subsequent to the initial public offering, Converium Group has operated as an independent company. However, under the Master Agreement, Converium Group has several ongoing business relationships with Zurich Financial Services, as described in the notes to the financial statements.

global reinsurers. Converium Group is rated "A" (Excellent) by A.M. Best Company, Inc., "A+" (Strong) by Standard & Poor's Corporation and "A1" (Good) by Moody's Investors Service, Inc. Based on calendar year 2000 third-party net premiums written, Converium Group ranks among the ten largest

Net (loss) income -367.4 -29.3 57.8	Year ended December 31	(US\$ million)	Results of operations
-367.4	2001		
-29.3	2000		
57.8	1999		

other coverages from Zurich Financial Services. We reported a net loss of US\$ 367.4 million for the year ended December 31, 2001 compared to a net loss of US\$ 293 million for 2000. As discussed below, pre-tax losses of US\$ 289.2 million were recognized for the September 11 terrorist attacks, net adverse loss development of US\$ 123.6 million pre-tax was recorded related to accident years 2000 and prior, US\$ 67.0 million in pre-tax losses were incurred relating to the Enrori Chapter 11 reorganization and US\$ 28.5 million in ceded premiums were recorded for September 11 terrorist attacks and

In addition, the net loss included US\$ 82.5 million in pre-tax charges against income for publicly traded equity investments that were impaired. The impairment charges reflect continued deterioration in global stock markets, particularly in North America. As a result of these charges, our gross pre-tax unrealized losses in our equity portfolio declined from US\$ 65.9 million at December 31, 2000 to US\$ 25.1 million at December 31, 2001 and our net pre-tax unrealized position improved from a loss of US\$ 1.3 million at December 31, 2000 to a gain of US\$ 22.1 million at December 31, 2000.

million in 2000 The above charges were offset by a tax benefit of US\$ 169.9 million in 2001 compared to a benefit of US\$ 19.5

capital gains. This was partially offset by an income tax benefit of US\$ 19.5 million in 2000 as compared to an income tax expense of US\$ 40.6 million in 1999. including significant adverse loss development from prior years, reduced net investment income and net realized decrease of US\$ 87.1 million. This decrease was primarily due to increased losses and loss adjustment expenses We reported a net loss of US\$ 29.3 million for 2000 compared to a net income of US\$ 57.8 million in 1999, a

The components of net income are described below

Westagement's olscussion end analysis
of financial condition and results of operations (continued)

 (US\$ million)
 2001
 2000
 1999

 Year ended December 31
 2001
 2001
 2000
 1999

 Gross premiums written
 2,881.2
 2,565,8
 1,928.7

 Net premiums written
 2,482.6
 1,996.0
 1,570.2

 Net premiums serined
 2,289.2
 1,861.5
 1,401.5

Our gross premiums written for the year ended December 31, 2001 were U\$\$ 2,881.2 million compared to U\$\$ 2,565.8 million for the year ended December 31, 2000, representing an increase of U\$\$ 315.4 million, or 12.3%. Net premiums written in 2001 were U\$\$ 2,882.6 million compared to U\$\$ 1,996.0 million for 2000, representing an increase of U\$\$ 486.6 million, or 24.4%. The increase in gross premiums written is less than the increase in net premiums written partially due to the elimination of certain treaties where Converium North America assumed the risk and then retroceded material amounts to other reinsurers.

The increase in net premiums written in 2001 was driven predominately by increasing our share of clients' business upon renewal and new business written by Converium Zurich, which had an increase in net premiums written of US\$ 366.7 million. This was primarily due to growth in proportional business including motor (US\$ 83.8 million), multi-penil (US\$ 83.8 million), aviation and space (US\$ 76.9 million), property (US\$ 40.0 million) and liability (US\$ 26.2 million) lines of business.

The above premium growth was offset by reduced premium volume due to the non-renewal of certain treaties in 2001 that did not meet our underwriting performance targets, primarily in the liability lines.

Our gross premiums written in 2000 were US\$ 2,565.8 million, compared to US\$ 1,928.7 million in 1999, representing an increase of US\$ 637.1 million, or 33.0%. Our net premiums written in 2000 were US\$ 1,996.0 million, compared to US\$ 1,570.2 million in 1999, representing an increase of US\$ 425.8 million, or 27.1%. Our premium growth in 2000 compared with 1999 was primarily driven by the traditional non-life reinsurance treaty business. This growth originated predominately from Converium Zurich, where net premiums written increased by US\$ 248.8 million, or 43.7%, split between proportional and non-proportional business, and Converium North America, where net premiums written increased by US\$ 167.4 million, or 24.7%, primarily in the traditional treaty business.

Our net premiums earned for 2001 were US\$ 2,295.2 million compared to US\$ 1,861.5 million for 2000, representing an increase of US\$ 433.7 million, or 23.3%. Our net premiums earned in 2000 were US\$ 1,861.5 million compared to US\$ 1,401.5 million in 1999, representing an increase of US\$ 460.0 million, or 32.8%. These increases reflect our growth in net premiums written.

Adjusted non-life loss ratio (to adjusted premiums earned) 76.6% 82.9% 89.7%	Non-life loss ratio (to premiums earned) 99.7% 86.6% 79.9%	Losses and loss adjustment expenses and life benefits -2,300.5 -1,604.5 -1,138.7	(US\$ million) Year ended December 31
76.6%	99.7%	-2,300.5	2001
82.9%	86.6%	-1,604.5	2000
89.7%	79.9%	-1,138.7	1999

Our losses and loss adjustment expenses and life benefits incurred in 2001 were US\$ 2,300.5 million compared to US\$ 1,604.5 million in 2000, an increase of US\$ 966.0 million, or 43.4%. The adjusted non-life loss and loss adjustment expense ratio was 76.6% in 2001, compared to 82.9% and 89.7% in 2000 and 1999, respectively. The adjusted ratio was calculated excluding the impact of the following loss events: September 11 terrorist attacks, including the related ceded premium to Zurich Financial Services, Enron Chapter 11 reorganization, and net reserve development.

September 11 terrorist attacks: The September 11 terrorist attacks in the United States represent the largest loss event in the insurance industry's history. As of December 31, 2001, we recorded gross losses and loss adjustment expenses of US\$ 692.9 million arising out of the terrorist attacks. Net of retrocessional recoveries and the cap from Zurich Financial Services, our recorded losses and loss adjustment expenses were US\$ 289.2 million, coming primarily from our aviation and property lines of business. The remainder of the losses were from our workers' compensation, life and third-party liability lines of business. Our gross estimates are subject to adjustment as more information becomes known and as claims are received.

Zurich Financial Services, through its subsidiaries, has agreed to arrangements that cap our net exposure for losses and loss adjustment expenses arising out of the September 11 terrorist attacks at US\$ 289.2 million. As part of these arrangements, these subsidiaries of Zurich Financial Services have agreed to take responsibility for non-

### Waliagements discussion and analysis of finalised condition and equits of operations (continued

payment by the retrocessionaires of Converium Zurich and Converium Germany with regard to losses arising out of the September 11 attacks in excess of the U\$\$ 289.2 million cap. While the cap does not cover non-payment by the retrocessionaires of Converium North America, our only retrocessionaire for this business is a unit of Zurich Financial Services. Therefore, we are not exposed to potential non-payments by retrocessionaires for these events in excess of the U\$\$ 289.2 million cap, although we will be exposed to the risk of non-payment of Zurich Financial Services' units and we are exposed to credit risk from these subsidiaries of Zurich Financial Services.

Enron Chapter 11 reorganization: On December 2, 2001, Enron Corporation announced that it and certain of its subsidiaries had filed voluntary petitions for Chapter 11 reorganization. We recorded US\$ 67.0 million in losses as of December 31, 2001, representing our aggregate limits under existing reinsurance contracts in connection with Enron. These exposures result principally from credit and surety and, to a lesser extent, from liability lines of business in the Converium Zurich and Converium North America operating segments.

In the first half of 2001, we strengthened our reserves by US\$ 112.0 million. In the second quarter of 2001, we retained an actuarial consulting firm to perform an independent review of non-life net reserves as of December 31, 2000. The review began during the second quarter of 2001 and was completed in the third quarter of 2001. The independent analysis reflected certain information that became available after the issuance of the December 31, 2000 financial statements, including most of fourth quarter 2000 and some first quarter 2001 reports from ceding companies, who typically report on a one-quarter lag. Based on the independent review and our own evaluations of these new developments, additional provisions of US\$ 11.20 million, net of reinsurance, were recorded in the first half of 2001, principally related to accident years 2000 and prior at Converium North America. The adverse loss development mainly related to general liability, commercial auto liability and umbrella treaty business written in 1996 through 1999. The net amounts of reserve development by segments were US\$ 12.50 million of adverse development at Converium North America offset by US\$ 13.0 million of net positive development at Converium Zurich.

In the second half of 2001, we recorded an additional US\$ 11.6 million of net adverse loss reserve development based on our year end review of non-life reserves. Converium Cologne strengthened its asbestos and environmental reserves by US\$ 11.5 million, in order to increase the survival ratio from 13.1 years at December 31, 2000 to 13.8 years at December 31, 2001. Converium Cologne also performed an in-depth analysis of its European and Middle East non-proportional motor book in light of current trends, including lower interest rates, higher long-term disability costs and long-vity risk. As a result of this review, an additional US\$ 20.0 million in reserves were recorded for European and Middle East motor lines for years 2000 and prior. Converium Cologne also recorded an additional US\$ 9.8 million of reserves for energy and property business in the Middle East. Converium North America recorded adverse development of US\$ 39.0 million, mainly related to general liability, auto liability and unbrella business written in 1996 through 1999. Partially offsetting the above, loss reserves at Converium Zurich developed positively by US\$ 69.0 million, reflecting positive development of US\$ 30.0 in aviation and space, primailly on non-proportional treatly business for the years 1998 through 2000. Additional positive development was experienced in casualty lines of business.

In addition to the adverse loss development discussed above, in the fourth quarter of 2001 Converium Cologne recorded a loss of US\$ 26.8 million for liability and recall costs related to the withdrawal of a German cholesterol-reducing drug (Bayer Lipobay", or Baycol").

Our losses and loss adjustment expenses and life benefits in 2000 were US\$ 1,604.5 million compared to US\$ 1,138.7 million in 1999, representing an increase of US\$ 465.8 million, or 40.9%. This increase resulted principally from the 32.8% increase in our net premiums earned, and from adverse development of US\$ 19.6 million from the 1999 European winter storms Anatol, Lothar and Martin, and US\$ 45.8 million of net adverse development in other lines of business. The net amounts of reserve development by segments were US\$ 81.0 million of adverse development at Converium North America, US\$ 25.4 million of adverse development at Converium Cologne and US\$ 41.0 million of net positive development at Converium Zurich.

(to adjusted premiums written) 6.0%	Adjusted non-life administration expense ratio	3	6.1%	Non-life underwriting expense ratio (to premiums earned) 23.2%		-508.1	(US\$ million) Year ended December 31 2001
6.4%	23.9%	3	6.4%	23.9%	-116.0	-454.4	2000
7 4%	25.2%	2	7.4%	25.2%	-112.8	-340.3	1999

# Management's discussion and landly as operations (continued).

Our underwriting acquisition costs primarily relate to commissions on treaty and individual risk business, and in 2001 were US\$ 508.1 million compared to US\$ 454.4 million in 2000, representing an increase of US\$ 53.7 million, or 11.8%. This increase is mainly related to the increase in net premiums earned. The non-life underwriting expense ratio in 2001 was 23.2%, compared to 23.9% in 2000. This decrease is due to a lower underwriting expense ratio in Converium Zurich and the non-renewal by Converium Cologne of several contracts with high commissions.

Our underwriting acquisition costs were US\$ 454.4 million in 2000 compared to US\$ 340.3 million in 1999, representing an increase of US\$ 114.1 million, or 33.5%. This was in line with our growth in net premiums earned of 32.8%. The underwriting acquisition cost ratio declined to 23.9% in 2000, compared to 25.2% in 1999. This decline was driven by lower commissions on structured/finite business in Converium North America and property and motor business in Converium Cologne.

Our operating and administration expenses in 2001 were US\$ 146.4 million compared to US\$ 116.0 million in 2000, representing an increase of US\$ 30.4 million, or 26.2%. This increase was the result of growth and an increased cost level required for new functions and departments required as an independent company, such as treasury, investor relations and communications. In addition, various costs related to the initial public offering, such as share-based compensation, increased operating and administration expenses in 2001. Despite the increase in operating and administration expenses ratio declined to 6.1% in 2001, compared to 6.4% in 2000.

Our operating and administration expenses were US\$ 116.0 million in 2000 compared to US\$ 112.8 million in 1999, representing an increase of US\$ 3.2 million, or 2.8%. The increase primarily related to increased headcount and related overhead costs and increased information technology costs to support our growth.

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,	(US\$ million)	investment i
		results
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Average realized investment yield (pre-tax)	Total investment results 210.3	Net realized capital (losses) gains —18.4	Net investment income 228.7 176.0 214.0	Year ended December 31
4.3%	210.3	-18.4	228.7	2001
5.9% 6.8%	259.7 290.3	83.7	176.0	2000
6.8%	290.3	76.3	214.0	1999

Investment results are an important part of our overall profitability. We reported net investment income of US\$ 228.7 million for 2001 as compared to US\$ 176.0 million for 2000, an increase of US\$ 52.7 million or 29.9%. The increase is from Convenium Zurich, primarily due to the Funds Withheld Asset/Zurich Financing Agreement explained more fully below.

Our net investment income was US\$ 176.0 million in 2000 compared to US\$ 214.0 million in 1999, representing a decrease of US\$ 38.0 million, or 17.8%. The decrease in net investment income primarily related to lower returns attributed to the Zurich Financing Agreement.

Prior to the Transactions, Convertium Zurich did not have a separate investment portfolio. Instead, its cash flows were managed by Zurich Financial Services pursuant to the Zurich Financing Agreement. The Zurich Financial Services pursuant to the Zurich Financing Agreement provided for interest based on a formula designed to reflect a total return on a diverse investment portfolio weighted approximately 75% to bond indices and 25% to equity indices. Accordingly, during most of 2000, Converium Zurich's investment income reflected the overall poor performance of the stock markets for its equity component and generally declining interest rates for its fixed income component.

Effective January 1, 2001, the Zurich Financing Agreement was amended to provide a fixed interest return. Effective July 1, 2001, the Zurich Financing Agreement was cancelled and the Funds Withheld Asset was established. The interest payable to Converium Zurich on the Funds Withheld Asset is based on fixed interest rates tied to each of our major functional currencies. These interest rates were calculated as if the assets had been invested in fixed income securities denominated in the functional currencies payable on the Funds Withheld Asset as of July 1, 2001 and reflected the estimated duration of the underlying reinsurance liabilities as of that date. For 2001 the weighted average interest rate based on the currency mix on the Funds Withheld Asset was 5.4% and at December 31, 2001, the weighted average interest rate was 5.3%.

If we had obtained the 5.4% weighted average interest rate on the average of the beginning and ending balance under the Zurich Financing Agreement in 2000, our investment income in 2000 on a pre-tax basis would have been approximately US\$ 30 million higher.

# Wanagements discussion and analysis of financial randition and results of operations (continued)

We had net realized capital losses in 2001 of US\$ 18.4 million, compared to net realized capital gains of US\$ 83.7 million in 2000 and US\$ 76.3 million in 1999. The decrease of US\$ 102.1 million in 2001 reflected US\$ 82.5 million of impairment losses on our equity portfolio following continued deterioration in global stock markets, particularly in the telecommunications and technology sectors in North America where market values were substantially below our cost for a number of months, and where we did not expect values to recover in the near term.

The average pre-tax realized investment yields of our investment portfolio for the years ended December 31, 2001, 2000 and 1999 were 4.3%, 5.9%, and 6.8%, respectively. The average pre-tax yield is calculated by dividing net investment income and net realized capital gains (losses) for the period by the average of the beginning and period end investment balances (including cash and cash equivalents). The declines in the average pre-tax realized yield in 2001 and 2000 mainly reflect poorly performing stock markets as well as a continued decline in interest rate levels as described above for the Zurich Financing Agreement.

# Cither (US\$ million) Year ended December 31 Other (loss) income Interest expense Amortization of goodwill Amortization of goodwill Festivicturing costs -50.0 -50.0 -50.0

Our other income in 2001 was negative US\$ 5.8 million compared to other income of US\$ 29.3 million in 2000, representing a decrease of US\$ 35.1 million. Reasons for this decrease include the decline in the market value of our investments in private equity funds of US\$ 6.2 million relative to 2000, interest expense of US\$ 6.7 million on an aggregate excess of loss cover purchased by Convertum North America in 2001, with the balance primarily representing reduced interest income on third-party reinsurance deposits.

We reported other income of US\$ 29.3 million in 2000 compared to US\$ 22.1 million in 1999, representing an increase of US\$ 7.2 million, or 32.6%. The increase in other income in 2000 was primarily due to interest income on third party reinsurance deposits.

Our interest expense in 2001 was US\$ 24.2 million compared to US\$ 17.1 million in 2000 and US\$ 17.5 million in 1999. The increase in 2001 of US\$ 7.1 million, or 41.5%, is principally due to an increase in short-term borrowings from Zurich Financial Services, which had a higher average amount outstanding during 2001.

Amortization of goodwill in 2001 was US\$ 7.8 million compared to US\$ 7.3 million in 2000 and US\$ 6.2 million in 1999. Restructuring costs in 2001 were US\$ 50.0 million. The restructuring charges include the costs and expenses of the Transactions, including advisors' fees, retention plan costs expensed in 2001 and stamp duty taxes in Switzerland. Any restructuring costs relating to the Transactions in excess of this amount will be borne by Zurich Financial Services.

### Financial Condition

## Invested Assets and Cash and Cash Equivalents

Our assets are invested with the objective of maximizing investment returns consistent with appropriate risk management, diversification, tax and regulatory considerations, and to provide sufficient fiquidity to enable us to meet our obligations on a timely basis. We principally focus on high quality, liquid securities, and seek to invest in securities whose durations correspond to the estimated duration of the reinsurance liabilities they support. To reduce the effects of currency exchange rate fluctuations, we seek to match the currencies of our underlying reinsurance liabilities.

Our approach to fixed income investments is to limit credit risk by focusing on investments rated A or better and to reduce concentration risk by limiting the amount that may be invested in securities of any single issue or issuer. With respect to equity investments, we seek to diversify our equity portfolio so as to provide a broad exposure across major sectors of individual stock markets.

As of December 31, 2001, the carrying value of our investment portfolio was US\$ 4.9 billion.

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### Fixed Maturities

Withheld Asset (described more fully below) million, or 4.3%, from December 31, 2000, or an increase of US\$ 358.5 million, or 10.0%, including the Funds Asset, or 79.9% including the Funds Withheld Asset. This represents an increase in carrying value of US\$ 95.2 As of December 31, 2001, our fixed maturities portfolio, excluding the Funds Withheld Asset, had a carrying value of US\$ 2.3 billion and represented 47.4% of our total investment portfolio, excluding the Funds Withheld

mated duration of our reinsurance liabilities fixed income securities that we believe to be liquid. We invest in securities based on the currency and the estifrom around the world that meet our liquidity and credit standards. We place an emphasis on investing in listed measured against benchmarks. We invest in government, agency and corporate fixed income securities of issuers Our fixed income investments are actively managed by external investment managers and their performance is

A or better by these agencies and approximately 70% was invested in AAA/Aaa-rated securities December 31, 2001, approximately 95% of our fixed income securities portfolio was invested in securities rated Most of our fixed income securities are rated by Standard & Poor's, Moody's or similar rating agencies. As of

The table below presents the composition of our fixed income securities portfolio based on carrying value by scheduled maturity as of December 31, 2001.

As of December 31, 2001 US\$ m	nillion	% of total
Due after one year through five years	691.5	29.7%
Due after five years through ten years 585.7 25.1%	585.7	25.1%
Due after ten years 313.7 13.4%	313.7	13.4%
Mortgage and asset-backed securities	740.5	31.8%
Total 2,331.4 100.0%	331.4	100 0%

As of December 31, 2001, our equity securities portfolio had a carrying value of US\$ 701.4 million. This represents an increase in carrying value of US\$ 90.4 million, or 14.8%, from December 31, 2000. This increase is priapproximately 14.3% of our investment portfolio marily due to an investment in PSP Swiss Property AG. As of December 31, 2001, equity securities comprised

duce highly volatile and significantly varied results due to local and worldwide economic and political conditions is in developed markets with limited exposure to emerging markets. The equity markets around the world can proto provide a broad exposure across major sectors of individual stock markets. The majority of our equity portfolio Substantially all of our equity portfolio consists of listed securities. We seek to diversify our equity portfolio so

Our guidelines also restrict our maximum investment in any one equity security or industry sector by reference to local benchmarks and applicable insurance regulations. As of December 31, 2001, no single equity security represented more than 10% of our equity securities portfolio.

# Funds Withheld Asset/Zurich Financing Agreement

were managed by Zurich Financial Services pursuant to the Zurich Financing Agreement Prior to the Transactions, Converium Zurich did not have a separate investment portfolio. Instead, its cash flows

and reinsurance deposits), on the business to which the Quota Share Retrocession Agreement applies match the net balance of the liabilities, less the premium receivables (including outstanding collectible balances cancelled and the Funds Withheld Asset was established. Its initial balance was US\$ 1.3 billion, which was set to Retrocession Agreement, effective July 1, 2001. In addition, on that date, the Zurich Financing Agreement was The transfer of Converium Zurich's business to Converium Ltd was effected by means of the Quota

the Converium Ltd balance sheet which we expect to at least partially offset reductions of the balance of the historically written on the Zurich-Financial Services balance sheets will be renewed and written on the Converium balance of the Funds Withheld Asset will have decreased by at least half within three years. However, business Retrocession Agreement. The balance of the Funds Withheld Asset will decrease over time. We expect that the Quota Share Retrocession Agreement, and is reduced by paid claims, profit commissions, amounts paid to mainunder retrocession agreements, profit commissions and other amounts received for the business subject to the Ltd balance sheet. As a result, we will generate invested assets from the new and renewal business written on tain the retrocession agreements and other amounts paid on the business subject to The Funds Withheld Asset is increased by premiums (less premium refunds), salvage and subrogation, recoveries the Quota

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As of December 31, 2001, the Funds Withheld Asset was US\$ 1.6 billion. The increase was substantially due to

### Short-Term investments

portfolio is restricted as to its use. maturities of between three months and one year. As of December 31, 2001, none of our short-term investments portfolio includes investments in fixed-term deposits and fiduciary investments. These investments generally have 89.5 million. These investments represented 1.8% of our total investment portfolio. Our short-term investment As of December 31, 2001, our investment portfolio included short-term investments with a carrying value of US3

passive, structured investments, generally in the legal form of limited partnerships, managed by third-party invest ment managers. Such investments include Insurance Partners, L.P., and Capital Z Financial Services Fund II, L.P. investments, principally private equity funds. For this purpose, we use the term private equity funds to refer to As part of our overall investment strategy, we make investments that are generally referred to as alternative

Of this total, the value of remaining unpaid commitments was approximately US\$ 15.3 million. This figure represents the sum of the fair market value of invested capital and remaining unpaid commitments Our exposure to private equity fund investments as of December 31, 2001 was approximately US\$ 70.0 million

of our total investment portfolio lion of residential and commercial rental properties. As of December 31, 2001, we had US\$ 143.3 million of investments in real estate, most of which were located in Switzerland. Our real estate portfolio represented 2.9% In late 2001, Converium Ltd acquired from subsidiaries of Zurich Financial Services approximately US\$ 139.4 mil

### Reinsurance Assets

recoverables from any other retrocessionaire that exceeded 10% of equity at December equity at December 31, 2001. Such retrocessionaire is rated AA+ by Standard & Poor's. There were no other 11.7% of equity at December 31, 2001. Recoverables from one other third-party retrocessionaire were 16.5% of these retrocessionaires exceeds 10% of equity. Recoverables from subsidiaries of Zurich Financial Services total totaling US\$ 362.9 million related to the Unicover Pool. On an individual basis, none of the recoverables from unpaid losses and loss adjustment expenses and unearned premium reserve balances, which includes recoverables 31, 2001, we had reinsurance recoverables from retrocessionaires of approximately US\$ 1.7 billion on paid and rity under retrocessional agreements in the form of deposits, securities and/or letters of credit. As of December ness. Accordingly, we are exposed to the credit risk of our retrocessionaires. We hold substantial collateral as secu-Retrocession agreements do not relieve us from our obligations to the reinsureds from whom we assume busi

### Liabilities

## Loss and Loss Adjustment Expense Reserves

US\$ 252.0 million at December 31, 2001 compared to US\$ 162.0 million at December 31, 2000. We had gross loss and loss adjustment expense reserves of US\$ 5.7 billion at December 31, 2001, compared to US\$ 4.5 billion at December 31, 2000, an increase of US\$ 1.2 billion, or 25.6%. The increase in our reserve posiadverse loss development and Enron reorganization described above. Gross reserves for future life benefits were tion is due to reserves on new business written in 2001, as well as reserves for the September 11 terrorist attacks

changes to our loss and loss adjustment reserves in current income monly used in our industry. Our estimates of losses and loss adjustment expenses are subject to assumptions the loss and loss adjustment expense reserves are established and use actuarial methodologies which are comother expenses. We estimate our loss and loss adjustment reserves on the basis of the facts available at the time prevailing concepts of liability, which can change over time. We review and update our estimates and record reflecting economic and other factors such as inflation rates, changes in legislation, court rulings, case law and Loss and loss adjustment reserves are based on estimates of future payments to settle claims, including legal and

7.125%. There are no scheduled debt repayments until maturity. As of December 31, 2001, we had total debt outstanding with a principal amount of US\$ 200.0 million and a carrying amount of US\$ 197.0 million. This debt matures on October 15, 2023 and bears interest at the rate of

require us to satisfy these guarantees certain circumstances, make capital contributions or provide equity financing. We know of no event that would We have provided guarantees or commitments of US\$ 150.0 million to external parties which require us to, under

# . Managements discussion and shallsts

31, 2001. We employ these letters of credit principally to secure certain assumed reinsurance contracts parental guarantee of US\$ 120.0 million has been issued related to certain of these letters of credit. In addition, irrevocable letters of credit in the face amount of US\$ 277.5 million were outstanding as of December

### Shareholders' Equity

of certain of the Transactions that occured on October 1, 2001. Accordingly, our net loss for the period October 2, 2001 to December 31, 2001 was US\$ 59 million. investments of US\$ 18 million. The US\$ 1.65 billion of equity included US\$ 51 million of income from the effect and a decrease in equity of US\$ 10 million for a pension adjustment, offset by an increase in unrealized gains on decrease is comprised of a net loss of US\$ 59 million, a loss of US\$ 29 million in our currency translation account, Shareholders' equity declined from the US\$ 1.65 billion that we reported immediately after the Transactions. This as of December 31, 2000. The increase in 2001 is due to additional capital received in conjunction with the IPO. As of December 31, 2001, we had total shareholders' equity of US\$ 1.57 billion, compared to US\$ 1.09 billion

present liquidity requirements We believe that our capital, liquidity, and borrowing ability is sufficient to support our business and meet our

### Liquidity and Capital Resources

claims, which could periodically include significant cash requirements for those related to catastrophic events Our principal cash requirements are for the payment of dividends to shareholders, servicing debt, investment in businesses, capital expenditures, servicing retrocessional arrangements and for paying reinsurance and insurance

### Dividends from Subsidiaries

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tal and solvency requirements imposed by regulators in the countries in which the entities operate entities operate may restrict the amount of dividends payable by such entities to their parent companies. In addiof dividends it may pay to its shareholders. Similarly, the company laws of countries in which Converium Group ments from its subsidiaries to make principal and interest payments on debt, to pay other outstanding obliga-As a holding company, Converium Holding Ltd relies in large part on cash dividends and other permitted paytion, the ability of Converium Group entities to pay dividends may be restricted or influenced by minimum capi tions and to pay dividends to shareholders. Converium Holding Ltd is subject to legal restrictions on the amount

Holding Ltd is able to pay in 2002, before withholding tax, is approximately US\$ 273.0 million as of December amounted to approximately US\$ 256.0 million as of December 31, 2001. The maximum dividend that Converium The maximum dividend payable to Converium Holding Ltd without regulatory approval for all of our subsidiaries

### Cash Flows and Liquidity Sources

Cash provided by (used in) operating activities Year ended December 31 311.5 2001 -33.2 2000 243.9 1999

investment income, net of paid losses, acquisition costs and underwriting expenses Our cash flows from operating activities result principally from premiums, collections on losses recoverable and ital contributions received prior to the initial public offering, which remained in cash as of December 31, 2001 as of December 31, 2000, representing an increase of US\$ 298.6 million, or 245.0%. This increase was due to cap-We held cash and cash equivalents of US\$ 420.5 million as of December 31, 2001 compared to US\$ 121.9 million

that we invested to support our growing loss reserves. The US\$ 277.1 million decrease in operating cash flows lion in 2001, negative cash flow of US\$ 33.2 million in 2000 and positive cash flow of US\$ 243.9 million in 1999 2000 and 1999, our net cash flows from operating activities comprised of positive cash flow of US\$ 311.5 mil-We have generated cumulative net cash inflows from operating activities over the last three years. During 2001 2000 was mainly due to lower recoveries of ceded losses The US\$ 344.7 million increase in operating cash flows in 2001 was mainly due to increases in premium receipts

with respect to some coverage we provide, such as long-tail lines, where claims information emerges over a rel-As a reinsurer, our future cash flows are inherently difficult to predict. This uncertainty is particularly pronounced

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quarter to quarter and from year to year. precision. As a consequence, our cash flows from operating activities may fluctuate, perhaps significantly, from cy but high severity. Accordingly, it is not possible to predict our future cash flows from operating activities with atively long period of time, and property catastrophe coverage, which generally produces losses of low frequen

ually over the next five years and reporting these losses to reinsurers. Accordingly, our cash flow and investment income will be impacted grad mainly because of the time involved to determine with accuracy the losses of the primary insurance companies that a significant portion of the cash outflows relating to these events will occur over a period of two to five years For example, our operating cash flows were adversely affected in 2001 by the events of September 11. We expect

er, entitled to receive cash advances with respect to the Funds Withheld Asset under certain circumstances, which to access our own liquidity sources for claims under the Quota Share Retrocession Agreement. We are, howevwe expect will help meet significant cash requirements, such as those after a catastrophic event. We do not expect the Funds Withheld Asset to have a material impact on our liquidity, as we will not be required

or series of related events is limited to the lesser of US\$ 90 million, or our actual losses from the event. We are entitled to request multiple advances. However, we may not borrow more than the Funds Withheld Asset bal-Retrocession Agreement, the Funds Withheld Asset may be prepaid to us in whole or in part as of the end of any request advances beyond September 30, 2003 unless we agree otherwise with ZIC. Under the Quota Share from a single event or series of related events not relating to the business covered by the Quota Share Retrocession Agreement and exceeding US\$ 25 million. The amount we may borrow as a result of any one event ance and the aggregate amount of outstanding advances at any one time is limited to between US\$ 150 to US\$ In particular, we are entitled to borrow cash from Zurich Insurance Company ("ZIC") if we have eligible losses 180 million in 2002, and between US\$ 105 to US\$ 135 million from January to September 2003. We may not

### New Accounting Standards

required to adopt in the future: The Financial Accounting Standards Board ("FASB") has issued the following new standards, which we will be

## SFAS 142, "Goodwill and Other Intangible Assets"

Disposed Of." This standard is effective for fiscal years beginning after December 15, 2001 under SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be that goodwill should be tested for impairment under a fair value method different than that previously required of goodwill annually or if any event occurs which would indicate an impairment of goodwill. It also prescribes In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." This standard prohibits the amortization of goodwill and intangible assets that have indefinite useful lives, and requires impairment testing

and US\$ 6.2 million for the years ended December 31, 2001, 2000 and 1999, respectively. our financial condition or results of operations. Amortization of goodwill was US\$ 7.8 million, US\$ 7.3 million Except for the reduction of future amortization of goodwill, adoption of SFAS No. 142 is not expected to impact

# SFAS 143, "Accounting for Asset Retirement Obligations"

a material impact on our financial condition. gations are incurred, with the amount of the liability initially measured at fair value. This standard will not have obligations associated with the retirement of a tangible long-lived asset be recorded as a liability when those obli-In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," which requires that

# SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets"

to be disposed of by sale, while also resolving significant implementation issues associated with SFAS No. No. 121 for recognizing and measuring impairment losses on long-lived assets held for use and long-lived assets Extraordinary, Unusual and Infrequently Occurring Events and Transactions," for the disposal of a segment of a business (as previously defined in APB Opinion No. 30). SFAS No. 144 retains the fundamental provisions in SFAS Long-Lived Assets to Be Disposed Of" and the accounting and reporting provisions of APB Opinion No. Assets," which supersedes both SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Liveo Reporting the Results of Operations – Reporting the Effects of Disposal of a Segment of a Business, and

SFAS No. 144 to have a material impact on our financial condition because the impairment assessment under SFAS No. 144 is largely unchanged from SFAS No. 121. The provisions of this statement for assets held for sale or other disposal generally are required to be applied prospectively after the adoption date to newly initiated This standard is effective for fiscal years beginning after December 15, 2001. We do not expect the adoption of

# Managements observation and analysis of the stations (continued)

posal activities. As a result, we cannot determine the potential effects that adoption of SFAS No. 144 will have on our financial condition with respect to future disposal decisions.

# Qualitative and Quantitative Disclosures About Market Risks

As a provider of reinsurance solutions, effective risk management is fundamental to our ability to protect both the interests of our clients and shareholders. We have consequently established risk and investment management processes and procedures to actively manage our exposure to qualitative and quantitative market risks.

We consider our market risk to consist primarily of our exposure to adverse market value changes in our assets, across both short and long-term periods. Our market risk includes multiple sources of market price fluctuations, including credit risks, prepayment risks, liquidity risks, sector risks and other risks. Short-term market risks relate primarily to our exposure to adverse market value changes in our assets and the potential inability to realize asset values on a timely basis.

We principally manage our long-term market risks through a procedure we refer to as asset/liability management, or ALM, through which we seek to understand and manage the dynamic interactions between our assets and liabilities. We utilize and continually develop Group-wide ALM processes to manage our aggregate financial risks. The primary goal of our ALM procedures is to match, in terms of timing and currency, anticipated claims payments to our cedents with investment income generated by our invested assets.

To help manage our aggregate exposure to concentration and credit risks, we analyze, through communication with our asset managers, the concentration of our risk by issuer, rating category and industry. Our Group Executive Committee reviews these concentrations and credit risks on a quarterly basis.

### Sensitivity Analyses for Invested Assets

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Approximately 95% of our investment securities are classified for accounting purposes as available-for-sale. These securities are carried at their fair market value as of the balance sheet date. In contrast to these assets, certain liability reserves, particularly non-life reinsurance reserves, are not shown at fair market values as of the balance sheet date. Therefore, US GAAP accounting practices typically result in more volatile assets than liabilities. This in turn may lead us to report more volatile shareholders' equity on our balance sheet than we believe may economically be the case.

The following risk analyses do not take into account that assets and liabilities are actively managed and that there are strategies in place to minimize the exposures to market fluctuations. These strategies include, among others, changes in asset allocation and the sale of investments. These analyses assume that the change in value of assets is temporary and that the liability reserves would not change.

We have based our computations of prospective effects of hypothetical interest rate changes on numerous assumptions. Because these computations are based on assumptions, they should not be relied on as indicative of future results.

certain shortcomings are inherent in the method of analysis presented in the computation of the fair value of fixed rate instruments. Actual values may differ from those projections presented should market conditions vary from assumptions used in the calculation of the fair value of individual securities, including non-parallel shifts in the term structure of interest rates and changing individual issuer credit spreads.

### interest flate Ris

Our investment assets are subject to interest rate risks. Our interest rate risk is concentrated in the United States and Europe and is highly sensitive to many factors, including governmental monetary policies, and domestic and international economic and political conditions. The estimated potential total exposure of our net assets to a one percentage point increase of the yield curve would be an after-tax reduction in net assets of US\$ 73.5 million, which represents approximately 4.7% of our total shareholders' equity as of December 31, 2001.

As of December 31, 2001, all of our debt outstanding was at fixed interest rates. Thus, an increase in interest rates would currently have no effect on our annual interest expense or reported shareholders' equity, as we account for debt at amortized cost, not fair value.

### Equity Market Risk

We hold 14.3% of our invested assets in equity securities which are subject to equity market risk. Our equity market risk is concentrated in the United States and is highly sensitive to general economic conditions and stock market conditions. The estimated potential total exposure of our combined net assets to a 10% decline in all stock

Managements, discussion, and lanalysis.

of imanual condition, and results of operations (continued)

markets as of December 31, 2001, without taking into account any portfolio diversification effects, would be an after-tax reduction in net assets of US\$ 46.5 million, which represents approximately 3.0% of our total share-holders' equity as of December 31, 2001.

Our strategic asset allocation combines a large percentage of investments in high-quality bonds with investments in equity securities. This allocation seeks to generate strong positive returns with acceptable risks over the long term, while potecting against excessive risks in periods of severe market distress. During a severe stock market correction associated with a weak economy, recession or depression, losses in the fair market value of equity securities tend to be partially offset by gains on high-quality bonds arising from falling interest rates. We seek to market our investments with our underlying liabilities in the countries and territories in which we operate. Consequently, we strive to keep our equity portfolio diversified so as to provide a bload exposure across major sectors of individual stock markets. We restrict our maximum investment in any one equity security or equity sector by reference to local benchmarks and insurance regulations.

### Foreign Exchange Ris

In the past we have experienced currency mismatches between assets and liabilities. Currently, our general practice is to invest in assets that match the currency in which we expect related liabilities to be paid. Shareholders' equity held in local insurance units is primarily kept in local currencies to the extent that shareholders' equity is required to satisfy regulatory and self-imposed capital requirements. This facilitates our efforts to ensure that capital held in local insurance units will be able to support the local insurance business irrespective of currency movements. However, this may result in adverse effects on our reported shareholders' equity when expressed in US dollars.

The table below shows the approximate effect on shareholders' equity of instantaneous adverse movements in currency exchange rates of 10% on our major currency exposures at December 31, 2001 against the US dollar.

83 million		SS
7 million	10%	o,
equity	agains( the US dollar	
in shareholders'	rate movement	
Approximate decline	Adverse exchange	

As of December 31, 2001, we had an uncealized cumulative translation loss of US\$ 21.9 million, compared to a gain of US\$ 40.5 million at December 31, 2000. This change was mostly due to realigning our investment portfolio, including the funds withheld Asset, to better match the currencies of the assets held to the underlying reinsurance liabilities, in order to reduce our exposure to foreign currency movements.

### exchange sate Finchance

In view of our global scale and the fact that more of our business is transacted in US dollars than in any other currency, we report our financial information in US dollars. However, a large portion of our revenues and expenses are denominated in other currencies including the Euro. British pound, Swiss franc, and Japanese yen. Since these currencies are functional currencies for our business units, translation differences related to the assets and liabilities of these business units are recorded directly in shareholders' equity Exchange rate differences arising from holding assets, other than investment assets, and liabilities denominated in non-functional currencies are recorded as income or expense, as the case may be, in our income statement. These amounts were not material in any period presented.

Our reported premiums, losses and expenses are also affected by exchange rate fluctuations. Business written in currencies other than the US dollar is translated at average exchange rates for the period, and therefore exchange rate movements from period to period can have a significant effect on our US dollar reported premiums, losses and expenses.

# Cautionary note regarding forward-looking statements

This "Management's Discussion and Analysis of Financial Condition and Results of Operations" contains certain forward-looking statements. Forward-looking statements are necessarily based on estimates and assumptions that are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which, with respect to future business decisions, are subject to change. These uncertainties and contingencies can affect actual results and could cause actual results to differ materially from those expressed in any forward-looking statements.

In particular, statements using words such as "expect", "anticipate", "intend", "believe" or words of similar import generally involve forward-looking statements. In light of the risks and uncertainties inherent in all future

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projections, the inclusion of forward-looking statements should not be considered a representation by us that our objectives or plans will be achieved. Numerous factors could cause our actual results to differ materially from those in the forward-looking statements, including the following:

- cyclicality of the reinsurance industry
- uncertainties in our reserving process
- the Occurrence of natural and man-made catastrophic events with a frequency or severity exceeding our estimates
- acts of terrorism and acts of war
- changes in economic conditions, including interest and currency rate conditions which could affect our investment portfolio
- actions of competitors, including industry consolidation and development of competing financial products
   a decrease in the level of demand for our reinsurance or increased competition in our industries or market
- a decrease in the level of demand for our reinsurance or increased competition in our industries or markets
- the lowering or loss of one of the financial or claims-paying ratings of one or more of our subsidiaries
   political risks in the countries in which we operate or in which we insure risks

the passage of additional legislation or the promulgation of new regulation in a jurisdiction in which we oper-

- ate or where our subsidiaries are organized

   changes in our investment results as a result of the changed composition of our investment assets or changes in our investment policy.
- failure of our retrocessional reinsurers to honor their obligations
- risks associated with implementing our business strategies
- risks relating to the integration of our business units into a new entity
- extraordinary events affecting our clients, such as bankruptcies and liquidations

The factors listed above should not be construed as exhaustive. We cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those described in any forward-looking statements. Except as otherwise required by law, we undertake no obligation to publicly release any future revisions we may make to forward-looking statements to reflect subsequent events or circumstances or to reflect the occurrence of unanticipated events.

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Report of Hereforps auditors

To the General Meeting of Shareholders of Converium Holding Ltd, Zug

We have audited the accompanying consolidated and historical combined balance sheets of Converium Holding Ltd as of December 31, 2001 and 2000 and the related consolidated and historical combined statements of income, cash flows and changes in equity for each of the three years in the period ended December 31, 2001, included on pages 16 through 47, all expressed in United States dollars.

The consolidated and historical combined financial statements are the responsibility of the Board of Directors. Our responsibility is to express an opinion on these consolidated and historical combined financial statements based on our audits. We confirm that we meet the Swiss legal requirements concerning professional qualifications and independence.

Our audits were conducted in accordance with auditing standards promulgated by the Swiss profession and with auditing standards generally accepted in the United States of America. Those standards require that an audit be planned and performed to obtain reasonable assurance about whether the consolidated and historical combined financial statements are free from material misstatement. We have examined on a test basis, evidence supporting the amounts and disclosures in the financial statements. We have also assessed the accounting principles used, significant estimates made and the overall consolidated and historical combined financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated and historical combined financial statements referred to above present fairly, in all material respects, the financial position of Convenum Holding Ltd at December 31, 2001 and 2000, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America and comply with Swiss law.

We recommend that the consolidated and historical combined financial statements submitted to you be approved

PricewaterhouseCoopers Ltd

L. Marbacher

P. Lüssi

Zurich, March 9, 2002

# en Goup. Tidaled and historical confidince statements of income

(US\$ million, except per share information) Year ended December 31

Notes

2001

2000

1999

Gross premiums written		2.881.2	2.565.8	1 928.7
Less ceded premiums written		-398.6	-569.8	-358.5
Net premiums written	9	2,482.6	1,996.0	1,570.2
Net change in unearned premiums		-187.4	-134.5	-168 7
Net premiums earned	9	2,295.2	1,861.5	1,401.5
Net investment income	6	228.7	176.0	214.0
Net realized capital (losses) gains	6	-18.4	83.7	76.3
Other (loss) income		-5.8	29.3	22.1
Total revenues		2,499.7	2,150.5	1,713.9
Benefits, losses and expenses: Losses and loss adjustment expenses	<b>∞</b>	-2.163.1	-1.520.0	-1.054.7
Life benefits and policyholder dividends	9	-137.4	-84.5	-84.0
Underwriting acquisition costs	9	-508.1	-454.4	-340.3
Other operating and administration expenses		-146.4	-116.0	-112.8
Interest expense	<del>1</del> 0	-24.2	-17.1	-17.5
Amortization of goodwill	7	-7.8	-7.3	-6.2
Restructuring costs	w	-50.0	ı	1
Total benefits, losses and expenses		-3,037.0	-2,199.3	-1,615.5
(Loss) income before taxes		-537.3	-48.8	98.4
Income tax benefit (expense)	=	169.9	19.5	-40.6
Net (loss) income		-367.4	29 3	57.8
Basic (loss) earnings per share	21	-9 18	-0.73	1 45
Dillitad (Incc) commas nor shore	<b>)</b> 1	<u>م</u>	5.73	3 h

The notes to the consolidated and historical combined financial statements are an integral part of these financial statements.

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	7	Other assets
		Deferred income taxes
	ition costs	Deferred policy acquisition costs
523.4 681.8	sureds	Funds held by reinsureds
	receivable, net	Insurance balances receivable, net
	ves 9	Underwriting reserves
		Reinsurance assets:
1,015.1 937.3		Premiums receivable
	ents	Other assets Cash and cash equivalents
4,915.9 4,349		Total invested assets
	Funds Withheld Asset/Zurich Financing Agreement	Funds Withheld Asset
3,317.4 3,014.5		Total investments
	S	Short-term investments
	6	Other investments
	6	Equity securities
2,331.4 2,2		Available-tor-sale securities Fixed maturities
	:	Assets invested assets
2001 2000	31 Notes	Year ended December 31
	pare information)	(IJS\$ million excent st
	ind Thisopranicombined balance sheets	CONCRIDENCE PRIOR

253.0 — 1,336.5 — -277.1 — 30.3 18.8 30.3 40.5 27.9 40.5 8.4 5.93 8.4 5.93 1,029.1 1,029.1	Eguity  Gommon stock CHF 10 nominal value, 40,000,000 shares issued and outstanding Additional paid-in capital Additional paid-in capital Accumulated other compensation Net unrealized gains on investments, net of taxes Cumulative translation adjustments Total accumulated other comprehensive income Net investment by Zurich Financial Services Total accumulative comprehensive income Net investment by Zurich Financial Services
253.0 1,336.5 -27.1 30.3 -21.9 8.4	CHF 10 nominal value, 40,000,000 shares issued n capital compensation.  Per compensive income (loss): d gains on investments, net of taxes ansiation adjustments of other compensive income (loss): d other compensive income
253.0 1,336.5 -27.1 30.3 -21.9 8.4	THF 10 nominal value, 40,000,000 shares issued n capital compensation recompensation recompensive income (loss) d gains on investments, net of taxes ranslation adjustments income d other comprehensive income
253.0 1,336.5 -27.1 30.3 -21.9	CHF 10 nominal value, 40,000,000 shares issued n capital compensation recompensation for income (loss); d gains on investments, net of taxes ranslation adjustments
253.0 1,336.5 -27.1 30.3	CHF 10 nominal value, 40,000,000 shares issued n capital nomprehastion recomprehensive income (loss); d gains on investments, net of taxes
	CHF 10 nominal value, 40,000,000 shares issued n capital compensation representation (loss);
_	_HF 10 nominal value, 40,000,000 shares issued n capital compensation
_	CHF 10 nominal value, 40,000,000 shares issued
	CHF 10 nominal value, 40,000,000 shares issued
	લ્લાકોષ્ટ્ર Common stock CHF 10 nominal value, 40,000,000 shares issued
8,135.7 7,232.9	IOTAL HADIITUES
197.0	Debt 10
233.4	Payable to Zurich Financial Services 15
	Accrued expenses and other liabilities
106.5 175	Deferred income taxes
430.8 512.4	Funds held under reinsurance contracts
	Other reinsurance liabilities
	Future life benefits, gross 9
968.7	Unearned premiums, gross
	Losses and loss adjustment expenses, gross 8
	Libilities

The notes to the consolidated and historical combined financial statements are an integral part of these financial statements.

# (US\$ million) Year ended December 31 Convenue Group

Year ended December 31	2001	2000	1999
Cash flows from operating activities			
Net (loss) income	-367.4	-29.3	57.8
Adjustreasts for			
Net realized capital losses (gains) on investments	18.4	-83.7	-76.3
Amortization of premium discount	6.2	1.9	2.7
Depreciation and amortization	37.0	21.1	19.7
Premium for September 11 coverage	28.5		
Changes in operational assets and Habilities			
Deferred policy acquisition costs	-33.3	-16.0	-50.3
Reinsurance assets	-275.4	-811.9	404.6
Premiums receivable	-77.8	-347.0	-70.2
Unearned premiums, gross	194.3	144.7	179.6
Losses and loss adjustment expenses, gross	1,251.6	954.7	639.3
Future life benefits, gross	90.0	-31.7	-116.7
Funds held under reinsurance contracts	-81.6	189.2	17.4
Other reinsurance liabilities	-175.9	135.2	3.4
Net deferred income taxes	-203.9	-15.6	-50.7
Net changes in all other operational assets and liabilities	-99.2	-144.8	92.8
Cash provided by (used in) operating activities	311.5	-33.2	243.9
Cash flows from investing activities			
Proceeds from sales and maturities of fixed maturities	1,892.2	640.7	2,654.2
Purchases of fixed maturities	-1,969.7	-714.5	-2,949.9
Proceeds from sales of equity securities	288.6	404.0	658.2
Purchases of equity securities	-425.7	-479.7	-624.9
Net decrease (increase) in short-term investments	25.6	-31.3	31.3
Net change in Funds Withheld Asset/Zurich Financing Agreement	-290.6	62.0	-344.0
Purchase of real estate held for investment	-139.4	I	I
Proceeds from sales of other assets	34.5	28.5	48.0
Purchase of other assets	-42.8	-40.4	-28.2
Net cash used in investing activities	-627.3	-130.7	-555.3
Cash Hows from financing activities Net transfers from (to) Zurich Financial Services	861.2	1	-18.7
Payable to Zurich Financial Services	-233.4	233.4	1
Net cash provided by (used in) financing activities	627.8	233.4	-18.7
Effect of exchange rate changes on cash and cash equivalents	-13.4	-15.7	112.1
Change in cash and cash equivalents	298.6	53.8	-218.0
Cash and cash equivalents as of January 1	121.9	68.1	286.1
Cash and cash equivalents as of December 31	420.5	121.9	68.1

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The notes to the consolidated and historical combined financial statements are an integral part of these financial statements.

istorika) kombineokstatements of changes in equity.

(US\$ million)

253.0		-			Total comprehensive loss		on investments, net of taxes —	Change in net unrealized gains (losses)		Balance December 31, 2000 —	1	Total comprehensive loss		on investments, net of taxes —	Change in net unrealized gains (losses)	-	Balance, December 31, 1999	cial Services —		on investments, net of taxes — — —	ns (losses)		Balance, December 31, 1998	Common Adu stock
	1,298.4		38. <b>1</b>	1		1	1		1	1	ı			ı		J	T	ļ	l	J		J	1	Additional paid-in capital
			-27.1							1	+					-	k	-		1		-		Unearned stock compensation
	1		I			-62.4	11.5		ı	59.3	1		-11.6	1.9			69.0		35.4	-83.3		ı	1169	Accumulated other comprehensive income (loss)
The Contract of the Contract o	-1,551.4			889.7		1	1		-367.4	1,029.1	-94.0		1			-29.3	1,152.4	-18.8	1	1		57.8	1,113.4	Net investment by Zurich Financial Services

The notes to the consolidated and historical combined financial statements are an integral part of these financial statements.

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Convenient Group

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Schedule of segment data (US\$ million)

Ratios At December 31, 2001 Total invested assets Restructuring costs (Loss) income before taxes investments in affiliates Interest expense Combined ratio Total segment assets after consolidation of Segment (loss) income Underwriting acquisition costs
Other operating and administration expenses
Total benefits, losses and expenses before interest expense. Net realized capital gains (losses) Administration expense ratio Inderwriting expense ratio .oss ratio Amortization of goodwill amortization of goodwill and restructuring costs Life benefits and policyholder dividends Losses and loss adjustment expenses Total revenues Other income (loss) Net premiums earned Net premiums written
Net change in unearned premiums Less ceded premiums written Gross premiums written 101.4% 20.0% 4.6% 126.0% -1,283.6 1,185.0 -172.6 1,012.4 86.8 2.5 3.2 2,273.2 -1,026.9 1,104.9 Zurich 4,774.3 Converium (Non-Life) -178.7 -202.1 -54.6 1,440.3 173.2 2001 79.5% 21.0% 5.5% 106.0% 2,861.3 1,458.3 -764.1 277.7 -569.2 -150.2 -44.7 ,020.0 -201.7 -818.3 -102.4 -715.9 -46.8 -0.2 -12.0 2000 88.1% 20.4% 6.2% 114.7% -546 0 23.9 -414.7 -96.1 -35.2 8.1 556.0 569.5 -98.9 470.6 1999 10.0 94.9% 28.5% 8.0% 131.4% -1,160.3 4,795.0 4,755.1 2,387.4 -251.3 -71.8 -152.2 -837.2 North America -197.9 1,150.9 -252.5 898.4 -16.0 882.4 115.2 -10.8 -24.4 962.4 2001 121.9% 2,304.8 -207.5 -65.1 88.7% 25.5% 7.7% -291.3 -723.4 -996.0 110.6 48.5 -7.2 967 3 -450.8 844.7 -29.3 -28.7 815.4 2000 74.8% 26.9% 9.1% 110.8% -169.0 -61.7 -17.6 -470.4 -701 1 934.8 -257.5 677.3 -48.6 -628.7 102.9 42.2 5.7 779.5 78.4 1999 Cologne 108.8% 17.8% 5.9% 132.5% Converium (Non-Life) -20.0 -299.5 -363.8 510.7 -15.3 798.8 -10.1 2.4 292.2 275.3 24.6 -71.6 257.8 299.9 -49.0 2001 6 101.4% 6 27.8% 6 5.1% 6 134.3% 22.6 -227.4 840.7 542.0 -16.8 300 8 241.3 -22.7 218.6 5.6 224.2 25.5 31.4 2.9 -62.2 -11.2 284.0 2000 76.9% 30.8% 5.4% 113.1% -6.3 -171.1 -252.5 -68.5 -12.9 277.8 -39.2 238.6 -16.1 -222.5 27.5 30.2 -6.8 287.0 34.5 1999 Converium Life -148.3 4.5% 3.7% 348 5 13.7 141.2 164.8 -23.4 141.4 -16.3 125.1 -137.4 -5.7 -5.2 40.8 2001 32.5% 3.5% -123.0 120.5 -6.1 114.4 -8.4 106.0 2.1 3.6 296.1 44.6 10.3 34.5 4.0 2000 8.4% 3.5% -92.2 -82.5 -6.7 93.4 -8.6 84.8 -5.1 79.7 79.7 6.3 3.9 1.5 -0.8 1999 -1,0101 Eliminations -296.2 2001 -1.0 0.5 -0.7 -1.0 10 -431.9 -111.5 111.5 2000 -9.0 \_\_\_\_\_\_ -9.0 -900 9.0 j 9.0 1.5 -1.5 1999 က္က 1111111 5 -2,163.1 -1,520 5 -137.4 -8*c* - -508.1 -45*c* - -146.4 -116 -398.6 2,482.6 -187.4 2,295.2 228.7 -18.4 -18.8 2,499.7 -2.955.04,915.9 9,706.5 Total -455.3 -24.2 2001 -2,174 8,321 4,349 -56 1,996 -134 1,86 1,76 8 8 2,15

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## Conscion Green Notes to the consolidated and inistrotical combined ifinancial statements (confinued)

# Organization and nature of operations

Converium Holding Ltd and subsidiaries ("Converium Group") is a leading global professional reinsurer which offers a full range of traditional non-life and life reinsurance products as well as innovative solutions to help clients manage capital and risk. Converium Group's principal lines of non-life reinsurance include liability, property, motor, credit and surety, workers' compensation, awaition and space, accident and health, marine, engineering and other specialized lines. The principal life reinsurance product is ordinary life reinsurance.

Converium Group was formed through the restructuring and integration of substantially all of the third party assumed reinsurance business of Zurich Financial Services through a series of transactions (the "Transactions"). On December 1, 2001, Converium Group entered into a Master Agreement with Zurich Financial Services (the "Master Agreement") which sets forth the terms of the separation from Zurich Financial Services. In December 2001, Zurich Financial Services sold 87.5% of its interest in Converium Group through an initial public offering, which date represented the legal separation from Zurich Financial Services (the "Separation Date"). Zurich Financial Services' remaining 12.5% interest in Converium Group was sold in January 2002.

Subsequent to the initial public offering, Converium Group has operated as an independent company. However under the Master Agreement, Converium Group has several ongoing business relationships with Zurich Financial Services. These include the Quota Share Retrocession Agreement, the Catastrophe Agreement, aggregate excess of loss reinsurance coverage for Unicover Pool losses and September 11 terrorist attack losses, as well as certain operating relationships (see Notes 9 and 15).

# 2. Summary of significant accounting policies

The consolidated and historical combined financial statements of Converium Group have been prepared on the basis of accounting principles generally accepted in the United States ("US GAAP") and comply with Swiss law.

(a) Basis of preparation of the consolidated and historical combined financial statements.
The financial statements of Convenium Group present the consolidated and historical combined financial condition as of December 31, 2001 and 2000 and the related statements of income, cash flows and changes in equity for each of the three years in the period ended December 31, 2001. For periods prior to the Separation Date, the historical combined financial statements were prepared on a carve-out basis to represent the net assets and related historical results of the third party assumed reinsurance business owned by Zurich Financial Services and that now comprise Convenium Group. Certain reclassifications have been made to prior year amounts to conform with the current year's presentation.

A subsidiary is an entity in which Converium Group owns, directly or indirectly, more than 50% of the outstanding voting rights. The results of Converium Group entities are included in the financial statements from the effective date of acquisition. All significant intercompany balances, profits and transactions have been eliminated. See Note 20 for the Converium Group entities included in the consolidated and historical combined financial statements. Entities where Converium Group has the ability to exercise significant influence are accounted for using the equity method.

Prior to the Transactions, changes in equity represent movements in Zurich Financial Services' net investment in Converium Group. For periods prior to July 1, 2001, certain expenses reflected in the financial statements include allocations of corporate expenses incurred by Zurich Financial Services related to general and administrative services for Convenium Group. Additionally, investment income includes interest earned on the Zurich Financing Agreement. See Note 6 for further details on the Zurich Financing agreement.

Management believes that the foregoing adjustments and allocations were made on a basis that is a reasonable reflection of the historical results of Converium Group. However, these results do not necessarily represent what the income statement, balance sheet, changes in equity or cash flows of Converium Group would have been if Converium Group had been a separate stand-alone entity during the periods presented.

## (h) Foreign currency translation and transactions

Foreign currency translation: In view of the international nature of Converium Group's business and the fact that more of its business is transacted in United States dollars than in any other currency, the consolidated and historical combined financial information is reported in United States dollars. Other functional currencies include the Swiss franc, the British pound, the Euro, and the Japanese yen. Assets and liabilities of all Convenium Group's branches and subsidiaries expressed in currencies other than United States dollars are translated at the end of period exchange rates, whereas statements of income are translated at average exchange rates for the period. Translation differences on functional currencies are recorded directly in equity as cumulative translation adjustments, net of any related deferred taxes, if applicable.

### Convenue Grap

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Foreign currency transactions: Outstanding balances in foreign currencies arising from foreign currency transactions other than the functional currencies are translated at end of period exchange rates. Revenues and expenses are translated using the exchange rate at the date of the transaction or a weighted average rate. The resulting exchange differences are recorded in the statements of income.

### (c) Mun-life reinsurance operations

Premiums: Premiums from short-duration insurance and reinsurance contracts are recorded as written and are earned primarily on a pro-rata basis over the term of the related insurance or reinsurance coverage. However, for those contracts for which the period of risk differs significantly from the contract period, premiums are earned over the period of risk in proportion to the amount of insurance or reinsurance protection provided. The unearned premium reserve represents the portion of the premiums written relating to the unexpired terms of coverage sub-reserves are computed by pro-rata methods based on statistical data or reports received from ceding companies.

Reinsurance contracts are assessed to determine if underwriting risk, defined as the reasonable possibility of a significant variation in the amount of payments and the reasonable possibility that the tensurer will realize a significant loss, and timing risk, defined as the reasonable possibility of a significant variation in the timing of cash flows, is transferred by the ceding company. Those contracts that do not transfer both risks, referred to in total as insurance risk, are accounted for using the deposit method. A deposit asset or liability is recognized based on the consideration paid or received less any explicitly identified premiums or fees to be retained by the ceding or assuming company. Deposits for contracts that transfer only significant underwriting risk are subsequently measured based on the unexpired portion of coverage until a loss is incurred, after which the present value of expected future cash flows under the contract is also accrued. Changes in the deposit amount are recorded in the statement of income as a loss or loss adjustment expense. Deposits for contracts that transfer neither significant triming nor underwriting risk, are accounted for using the interest method. Future cash flows are estimated to calculate the effective yield, and revenue and expense are recorded as interest income or expense. The effect of contracts with indeterminate risk is not included in the determination of net income until sufficient information becomes available to reasonably estimate the impact.

Converium Group recognizes a liability or an asset to the extent that there is an obligation to pay or receive cash or other consideration that would not have been required absent experience under the contract.

Deferred policy acquisition costs: Acquisition costs, principally representing commissions and brokerage expenses, premium taxes and other underwriting expenses, net of allowances from retrocessionaires, which vary with and are directly related to the production of new business, are deferred and amortized over the period in which the related written premiums are earned. Deferred policy acquisition costs are periodically reviewed to determine that they do not exceed recoverable amounts after considering future investment income.

Losses: Losses and loss adjustment expenses are charged to expense as incurred. Unpaid losses and loss adjustment expenses represent the accumulation of estimates for ultimate losses based on reports and individual case estimates received from ceding companies. An amount is included for losses and loss adjustment expenses incurred but not reported ("IBNR") on the basis of past experience of Convenium Group and its ceding companies. Converium Group does not discount its loss reserves, other than for settled claims with fixed payment terms.

The methods of determining such loss and loss adjustment expense estimates and establishing the resulting reserves are continually reviewed and updated and, as experience develops and new information becomes known, the reserves are adjusted as necessary. Resulting adjustments are reflected as current expense in the period in which they become known. Since the reserves are based on estimates, the ultimate settlement may vary from the amount provided.

### (d) Life reinsurance operations

Recognition of reinsurance revenue and related expenses: Premiums from short-duration life reinsurance contracts are recognized as revenue ower the remaining contract period in proportion to the amount of reinsurance protection provided. Premiums from long-duration life reinsurance contracts are recognized as revenue in a manner consistent with the underlying reinsured contracts. Benefits and commissions are provided against such revenue to recognize profits over the estimated life of the reinsurance contract.

Deferred policy acquisition costs: Acquisition and commission costs incurred in acquiring new business are deferred. Deferred policy acquisition costs are amortized over the expected for the contracts as a constant percentage of expected permiums. Expected premiums are estimated at the effective date of the contract and are consistently applied throughout the life of the contract unless a premium deficiency occurs. Deferred policy acquisition costs are subject to recoverability testing at the time of contract issue and at the end of each accounting period.

# Солицип Білир Понестол пехсоловію Янео галов Актоніса корлівіра Війвара за ванекралів (селнівува)

Future life benefits reserves and contract deposits: Liabilities for future life benefit reserves and contract deposits are estimated on bases consistent with those used for the original policies issued and with the terms of the reinsurance contracts.

#### (a) Satromaccine

Converium Group cedes reinsurance to retrocessionaires in the normal course of business. The cost of short-duration retrocessional contracts is amortized over the remaining contract period in proportion to the amount of reinsurance protection provided consistent with the underlying assumed contracts. The cost of long-duration retrocessional contracts is amortized over the estimated remaining life of the underlying assumed contracts. The difference, if any, between the amounts paid for the retrocessional contract and the amount of the liability for contract benefits relating to the underlying reinsured contracts is part of the estimated cost to be amortized. Reinsurance is recorded gross in the balance sheet. Reinsurance assets include the balances due from retrocessionaires for paid and unpaid losses and loss adjustment expenses, ceded unearned premiums, ceded future life benefits and funds held under reinsurance treates. Amounts recoverable from retrocessionaires are estimated in a manner consistent with the liabilities associated with the reinsured contract.

Converium Group establishes an allowance for potentially uncollectible recoverables from retrocessionaires. In addition, Converium Group immediately charges operations for any recoverable balances that are deemed to be uncollectible. Collateral and other offsets are considered in determining the allowance or expense.

#### (f) invested asse

Fixed maturities and equity securities which Converium Group buys with the intention to resell in the near term are classified as trading and are carried at fair value. The remaining fixed maturities and equity securities are classified as available-for-sale; these investments are carried at fair value.

Unrealized gains or losses on investments carried at fair value, except those designated as trading, are recorded in other comprehensive income, net of deferred income taxes. Unrealized gains or losses on investments designated as trading are recognized in current period income.

2

When declines in values of securities below cost or amortized cost are considered to be other than temporary, an impairment charge is recorded as a realized loss in the statement of income for the difference between cost or amortized cost and estimated fair value. "Other than temporary declines" are decreases in the cost or amortized cost of the security that Converium Group believes will not be recovered in the near term, and are identified by considering various factors such as the financial condition of the issuer, the market value and the expected future cash flows of the security.

Realized gain or loss on disposals is based on the difference between the proceeds received and the cost or amortized cost of the investment using the specific identification method. The amortization of premium and accretion of discount on available-for-sale investments in fixed maturities is computed using the effective interest method and is recorded in current period income. Dividends on equity securities are recorded as revenue on the exdividend date, the date that the dividends become payable to the holders of record.

Real estate held for investment, which is included in the balance sheet under the caption, "Other investments," is recorded at depreciated cost and is depreciated on a straight-line basis over 40 years. The gain or loss on disposal is based on the difference between the proceeds received and the carrying value of the investment.

Certain partnerships in which Converium Group has an interest are engaged exclusively in making investments in direct private equity, private equity funds and hedge funds. In the partnerships, these investments are carried at fair value, with changes in fair value being recorded as other income. The partnership investments are accounted for based on Converium Group's underlying partnership capital account.

Short-term and other investments are recorded at cost, which approximates fair value. Short-term investments are those with a maturity of greater than three months but less than one year from date of purchase.

The Funds Withheld Asset/Zurich Financing Agreement is carried at the principal balance plus accrued interest. See Note 6 for further description.

### (g) Derivative instrunient

Derivative financial instruments include swaps, futures, forwards and option contracts, which all derive their value from underlying interest or foreign exchange rates, commodity values or equity prices. Derivatives are subject to various risks similar to those related to the underlying financial instruments, including market, credit and fiquidity risk.

#### Convenue Group

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Convenium Group adopted SFAS No. 13.3. "Accounting for Derivative Instruments and Hedging Activities" effective January 1, 2001. SFAS No. 133 requires all derivatives to be recognized on the balance sheet at fair value. The recognition of changes in the fair value of a derivative depends on its intended use. The adoption of SFAS No. 133 did not have a material impact on the financial condition or results of operations of Converium Group.

Derivatives and other financial instruments are used to hedge exposures or modify exposures to interest rate and foreign currency risks. Changes in the fair value of derivatives used in hedging activities are, depending on the nature of the hedge, either recognized in earnings together with the change in fair value of the hedged item attributable to the risk being hedged, or recognized in other comprehensive income until the hedged item affects earnings. For all hedging activities, the ineffective portion of a derivative's change in fair value is immediately recognized in earnings. Derivatives not used in hedging activities are adjusted to fair value through earnings. Embedded derivatives insurance contracts and investment contracts are separated from their host contracts and accounted for as derivative instruments under SFAS No. 133.

# (h) Obligation to repurchase securities

Sales of securities under agreements to repurchase are accounted for as collateralized transactions and are recorded at their contracted repurchase amount plus accrued interest. Converium Group minimizes the credit risk that counterparties to transactions might be unable to fulfill their contractual obligations by monitoring customer credit exposure and collateral value and generally requiring additional collateral to be deposited with Convenium Group when deemed necessary.

### (i) Cash and cash equivalents

Cash amounts represent cash on hand and demand deposits. Cash equivalents are short-term, highly liquic investments with original maturities of three months or less.

#### (i) Fixed asset

Fixed assets, which are included in the balance sheet under the caption "Other assets", are carried at cost less accumulated depreciation and any necessary write-downs for impairment. The costs of fixed assets are depreciated principally on a straight-line basis over the following estimated useful economic lives: furniture and fixtures five to ten years, computer equipment and software three to five years. Maintenance and repair costs are charged to income as incurred, costs incurred for major improvements are capitalized and depreciated. Gains and losses on disposal of fixed assets are based upon their carrying amount.

#### (k) Goodw

Goodwill, which is included in the balance sheet under the caption "Other assets," is accounted for under the purchase method, whereby the difference between the purchase price and the fair value of net assets acquired as part of a business combination is capitalized as goodwill and amortized on a straight-line basis over its estimated useful life. Converium Group considers the expected period of benefits to be received from the acquired company, which is based on factors such as the type of business, the duration of the underlying reinsurance contracts, customer relationships and distribution networks. See Note 2(o).

# (I) Recognition and measurement of impaired assets

Converium Group periodically reviews its long-lived assets, including goodwill, to determine potential impairment if the recoverable amount is less than the carrying amount of the asset, an impairment loss is recognized. The flecoverable amount is measured using the sum of the asset's undiscounted estimated future cash flows expected to arise from the use of the asset and from its disposal at the end of its useful life. The impairment loss is measured as the difference between the carrying amount of the asset and its fair value Fair value is defined as the market price less cost of disposal. If the market price is not available, fair value is estimated based on the present value of future cash flows.

#### exes account (ac)

Taxes on income are accrued in the same periods as the revenues and expenses to which they relate. Deferred income taxes are provided for all temporary differences, which are based on the difference between financial statement carrying amounts and income tax bases of assets and liabilities using enacted income tax rates and laws, and for loss carryforwards. A valuation allowance is recorded to reduce a deferred tax asset to that amount that is expected to be realized.

For periods prior to the Separation Date, Converium Group's results were included in the combined income tax returns filed by Zurich Financial Services or its subsidiaries. Converium Group provides for income taxes substantially on a stand-alone separate company basis.

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(n) Employee benefits

Converium Group entities provide employee retirement benefits under principally two types of arrangements: defined benefit plans providing specified benefits and defined contribution plans. The assets of these plans are principally held separately from Converium Group's general assets in trustee-administered funds.

pension plans are charged to income as they become due are normally spread over the average remaining service lives of employees. Contributions to defined contribution employees' service periods based upon the actuarially determined cost for the period. Actuarial gains and losses jected unit credit method. Converium Group's expense related to defined benefit plans is accrued over the Defined benefit plan obligations and contributions are determined periodically by qualified actuaries using the pro-

the fair value of the shares or options to be awarded. recorded for share-based compensation takes into account the exercise price as of the grant date in determining regard to share-based compensation, Converium Group uses a fair value-based method of accounting. Expense Converium Group recognizes the expense related to incentive plans over the relevant performance period. With

## (a) New accounting pronouncements

required to be adopted by Converium Group in the future The Financial Accounting Standards Board ("FASB") has issued the following new standards, which will be

# "Goodwill and Other Intangible Assets"

SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed of". This standard is effective for fiscal years beginning after December 15, 2001. goodwill should be tested for impairment under a fair value method different than that previously required under goodwill annually or if any event occurs which would indicate an impairment of goodwill. It also prescribes that amortization of goodwill and intangible assets that have indefinite useful lives, and requires impairment testing In June 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets." This standard prohibits the

the financial condition or results of operations of Converium Group. Amortization of goodwill was US\$ 7.8 mil-Except for the reduction of future amortization of goodwill, adoption of SFAS No. 142 is not expected to impact lion, US\$ 7.3 million and US\$ 6.2 million for the years ended December 31, 2001, 2000 and 1999, respectively,

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# SFAS 143, "Accounting for Asset Retirement Obligations"

obligations are incurred, with the amount of the liability initially measured at fair value obligations associated with the retirement of a tangible long-lived asset be recorded as a liability when those In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations," which requires that

This standard will not have a material impact on the financial condition of Converium Group

# SFAS 144, "Accounting for the Impairment or Disposal of Long-Lived Assets"

Unusual and infrequently Occurring Events and Transactions," for the disposal of a segment of a business (as previously defined in APB Opinion No. 30). SFAS No. 144 retains the fundamental provisions in SFAS No. 121 for rec-Lived Assets to Be Disposed of" and the accounting and reporting provisions of APB Opinion No. 30, "Reporting In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived of by sale, while also resolving significant implementation issues associated with SFAS No. 121 ognizing and measuring impairment losses on long-lived assets held for use and long-lived assets to be disposed the Results of Operations – Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Assets," which supersedes both SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-

that adoption of SFAS No. 144 will have on Converium Group's financial condition with respect to future disposment for assets held for sale or other disposal generally are required to be applied prospectively after the adoption date to newly initiated disposal activities. As a result, management cannot determine the potential effects impairment assessment under SFAS No. 144 is largely unchanged from SFAS No. 121. The provisions of this stateadoption of SFAS No. 144 to have a material impact on the financial condition of Converium Group because the This standard is effective for fiscal years beginning after December 15, 2001. Management does not expect the

#### (p) Use of estimates

assumptions that affect reported amounts of assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Therefore, actual results could differ The preparation of financial statements in conformity with US GAAP requires management to make estimates and from those estimates

### Consum corp. ldated and historical combined lineardal statements (continued)

### Restructuring costs

In connection with the Transactions, Converium Group incurred US\$ 50.0 million in restructuring costs during the Transactions, including advisors' fees, retention plan costs expensed in 2001 and stamp duty taxes Financial Services. The restructuring costs, according to the Master Agreement, include the costs and expenses of 2001. Any restructuring costs relating to the Transactions in excess of this amount have been borne by Zurich

# Foreign currency translation and transactions

foreign currency unit). The net gains (losses) on foreign currency transactions included in the statements of income were immaterial for the years ended December 31, 2001, 2000 and 1999, respectively. ীৰটাৰ ৰ. 1 summarizes the principal exchange rates which have been used for translation purposes (US dollar per

0.6663	0.5924	0.5929	0.6207	0.6015	Swiss franc
0.8830	0.9284 0.8830	0.8240	0.8745	0.7596	100 Japanese yen 0.7596
1.0663	0.9229	0.8955	0.9422	0.8897	Euro
1.6183	1.5148	1.4406	1.4958	1.4529	British pound
1999	2000	2001	2000	2001	Exchange rates
	flows	and cash flow	sheets	Balance sheets	
	Statements of income	Statemer			

### 5. Segment information

verium Group's business is organized around four operating segments: three non-life segments, Converium Zurich, Converium North America and Converium Cologne, which are based principally on geographic regions, and a Converium Life segment (as described below) defined as income before interest expense, amortization of goodwill, restructuring costs and income taxes. Con The primary measure of segment information, as reflected in the Schedule of Segment Data, is segment income

primary center of expertise for aviation and space, credit and surety, marine and engineering reinsurance and pro-vides technical support for catastrophe risk assessment and modeling for the global operations. Europe (Switzerland jointly with Converium Cologne, Spain, Italy, Portugal, France, Ireland and Malta), the Benelux countries, Latin America, the Far East and the Pacific Rim, Israel and Southern Africa. Converium Zurich is also the Converium Zurich manages the non-life reinsurance businesses in the United Kingdom, Western and Southern

and Canada, and is the global center of expertise for agribusiness. Converium North America, based in New York, manages the non-life reinsurance businesses in the United States

mark, Sweden, Iceland, Finland and Norway), Central and Eastern Europe (Switzerland jointly with Converium Zurich, Slovakia, Slovenia, Croatia, Bulgaria and Romania), the Middle East and Northern Africa. In addition, Conmarket, which is written by Converium North America. verium Cologne has worldwide underwriting responsibility for health reinsurance with the exception of the US Converium Cologne manages the non-life reinsurance businesses in Germany, Austria, Northern Europe (Den-

Converium Life manages the worldwide reinsurance business underwritten by Converium Rückversicherung

third parties at current market prices ing policies. Converium Group accounts for inter-segment revenues and transfers as if the transactions were with The accounting policies of the segments are the same as those described in the summary of significant account-

Consolum Grain Notes: to the consolidated rand historical combined thrandal statements (continued). совъемя стор

(US\$ million) Net premiums written by line of business Table 5.1

Year ended December 31

2001

2000

1999

84.8	1144	141.4	Total Converium Life
	1,881.6	2,341.2	
	77.6	120.4	3
	55.4	80.7	
	46.3	74.3	1 pro 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
66.2	85.3	116.4	Accident and Health
	119.3	181.0	
	163.9	192.6	100 To 10
	122.0	178.6	
	333.1	437.2	
	403.8	501.9	
	474.9	458.1	
	,		Global Won-Life

(US\$ million) Net premiums written by geographic area of ceding company Table 5.2

1,570.2	1,996.0	2,482.6	
46.1	75.5	1462	
2.508	1,027.2	1,038.4	North America
61.2	74.2	99.2	
51.	84.7	121.6	Far East
181.8	270.6	281.0	Rest of Europe
241.	317.5	593.4	
58.8	49.0	60.4	Hance
124.2	97.3	142.4	
1999	2000	2001	Year ended December 31

8

In 2001, two reinsurance intermediaries produced approximately 13% and 12%, respectively, of Converium Group's gross premiums written. The revenues from these reinsurance intermediaries were produced across all of the segments. The same two reinsurance intermediaries produced approximately 20% and 14% in 2000, and 21% and than 10% of Converium Group's revenues for the years ended December 31, 2001, 2000 and 1999. 10% in 1999, respectively, of Converium Group's gross premiums written. No ceding company accounted for more

# 6. Invested assets and investment income

Net investment income Table 6.3

(US\$ million)

214.0	1760	228.7	Net investment income
-5.7	-6.7	-4.8	Investment expenses
219.7	182.7	233.5	lotal investment income
74.6	40.1	75.7	Funds Withheld Asset/Zurich Financing Agreement
7.4	-5.2	5.6	Other
2.5	8.4 2.5	8.2	Cash and cash equivalents 8.2
11.6	5.5	4.3	Short-term investments
9.2 9.0		9.7	Equity securities
114.6		130.0	Fixed maturities
1999	2000	2001	Year ended December 31

As Converium Ltd was not an independent entity prior to the Transactions, it did not have a separate investment portfolio. Instead, its cash flows were managed by Zurich Financial Services pursuant to the Zurich Financing

### Convening Group

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Agreement. The Zurich Financing Agreement was US\$ 1,335.2 million as of December 31, 2000. In conjunction with the establishment of the Funds Withheld Asset (see Note 9), the Zurich Financing Agreement was cancelled. The Funds Withheld Asset was US\$ 1,598.5 million as of December 31, 2001. Net investment income on the vestment portfolio. Net investment income on the Funds Withheld Asset is based on a weighted average interest Zurich Financing Agreement was based on a formula designed to reflect a total investment return on a diverse in-

#### Table 6.2

(US\$ million) Wat realized capital gains and losses

948 102.7 -11.0 -18.7 -1.0 -2.6 -2.1 3.5	48.5 -30.6 -82.5 0.3	Equity securities:     48.5     94.8     102.7       Realized capital gains     -30.6     -11.0     -18.7       Realized capital losses     -30.5     -1.0     -2.6       Write-down of impaired investments     -82.5     -1.0     -2.6       Other     0.3     -2.1     3.5       Net realized capital (losses) dans     -18.7     82.7     7.6
-12.0	4.1	
15.0	50.0	
2000	2001	Year ended December 31

ing the continued deterioration in global stock markets, particularly in the telecommunications and technology During 2001, Converium Group recognized impairment losses of US\$ 82.5 million on its equity portfolio followsectors in North America.

#### Table 6.3

(included in Unrealized in

(included in other comprehensive income) (US\$ million)	Net char ended D	Net change for the year ended December 31,		Total as of December 31,	# # 31,
	2001	2000	1999	2001	2000
Fixed maturities available-for-sale	-9.1	78.0	-109.8	22.6	32.2
Equity securities available-for-sale			-10.7	22.1	-1.3
Less amounts of net unrealized					
investment gains (losses) attributable to:					
	-2.9		42.7	-14.4	-12.1
	-1.2		-5.5	1	
	11.5	1.9	-83.3	30.3	-18.8 8

#### Table 6.4

and equity securities investments in fixed maturities

(US\$ million) Cost or	Q	Gross		Gross		Estimat
nome	amortized cost	unreal	unrealized gains	unreal	unrealized losses	fair valı
Available-for-sale 2001	2001 2000	2001	2001 2000	2001	2001 2000	2001
Fixed materities:	•				;	
US government 469.8	512.3	11.7	12.5	-1.7	-0.7	479.8
553.2	512.3		23.8	-4.4	-8.5	557.3
552.3			11.0			553.8
Mortgage and asset-backed securities 733.5	642.0	10.0	10.4	-3.0	-3.5	740.5
Total as of December 31 2,308.8	2,204.0	39.0	57.7	-16⁄4	-25.5	2.331.4 2
Equity securities 679.3	679.3 612.3	47.2	64.6	-25.1 -65.9	659	701.4
other debt securities 552.3 (1935) (1	537.4 8.8 642.0 10.0 2,204.0 39.0 612.3 47.2	8.8 10.0 39.0 47.2	11.0 -7.3 10.4 -3.0 57.7 -416.4 64.6 -25.1	-7.3 -3.0 -16.4 -25.1	-12.8 -3.5 -25.5	553.8 740.5 2,331.4 701.4

# Consult Coup to alite consoliderestand industral combined than an statements (continued

Table 6.5

7405 2,331,4	Subjudical 1997  Mortgage and asset-backed securities 740.5 fotal as of December 31, 2001 2,331.4
313.7	Over ten years
585.7	Five years through ten years 585.7
691.5	One year through five years
Available-for-sale	(US\$ million)
Estimated fair value	Fixed maturity schedule

gations with or without call or prepayment penalties. may differ from contractual maturities because certain borrowers have the right to call or prepay certain obli-The estimated fair values of fixed maturities available-for-sale are shown by contractual maturity. Actual maturities

sidiaries of Zurich Financial Services. The fire insurance value of Convertum Group's real estate held for investment and fixed assets totaled US\$ 215.3 million and US\$ 33.1 million at December 31, 2001 and 2000, respectively. investments in residential and commercial rental properties located in Switzerland, acquired in late 2001 from sub-Real estate held for investment consists primarily of US\$ 143.3 million, net of accumulated depreciation,

of December 31, 2001 and 2000, respectively a carrying value of US\$ 114.3 million and US\$ 51.6 million were deposited in trust with regulatory authorities as investments issued or guaranteed by the US or sovereign governments or their agencies. Cash and investments with There are no investments in any entity in excess of 10% of equity at December 31, 2001 and 2000, other than

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minority interest repurchases, has been reflected in the financial statements of Converium Group under the appli-cation of "push down" accounting. An additional US\$ 20.7 million of goodwill arose from Converium Group's acquisition of a 49.9% interest in MDU Services Ltd. during May 2000. Goodwill was US\$ 112.0 million and US\$ to the minority interest was recorded as goodwill. This goodwill, plus additional goodwill attributable to previous of the consideration paid in exchange for the minority interest over the fair value of the net assets attributable During August 1997, Zurich Financial Services acquired all the remaining equity interests in Converium 2001 and 2000, respectively 119.8 million, and accumulated amortization of goodwill was US\$ 32.5 million and US\$ 24.7 million at December interest in Converium Reinsurance (North America) Inc. was accounted for as a purchase. Accordingly, the excess Reinsurance (North America) Inc. not then owned by Zurich Financial Services. The acquisition of the minority

# Losses and loss adjustment expenses

as a result of subsequent developments currently available; however, it is inherent to the nature of the business written that the ultimate liabilities may vary balance sheet date. The reserve for losses and loss adjustment expenses is determined on the basis of information involved in assessing outstanding liabilities, the ultimate cost of which cannot be known with certainty as of the Significant delays occur in the notification of claims and a substantial measure of experience and judgment is

-81.7	45.6	-87.1	Foreign currency translation effects
663.0	1,072.6	1,244.3	lotal X
53.0	222.0	359.1	Losses and foss adjustment expenses paid  Current year  Prior year
-130.1 1,054.7	65.4 1,520.0	2,163.1	Prior years Total
1,1848	1,454.6	2,039.5	Loss and loss adjustment expenses incurred Current year
2,988.1 457.3 2,530.8	3,545.7 704.9 2,840.8	4,546.0 1,212.2 3,333.8	As of January 1 Gross reserves for losses and loss adjustment expenses Less reinsurance recoverable Net reserves for losses and loss adjustment expenses
1999	2000	2001	Table 8.1 Reserves for losses and loss adjustment expenses (US\$ million) Year ended December 31
10	an Carlo Michigan	7	Convenient Group  Neites, no the constall batted and last of train of noting set of the

panies, who typically report on a one-quarter lag. Based on the independent review and Converium Group's own evaluations of these new developments, additional provisions of US\$ 112.0 million, net of reinsurance, were recorded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americanded in the first half of 2001, principally related to accident years 2000 and prior at Converium North Americand Years 2000 and Prior at Converium North American Years 2000 and Prior at Converium North American Years 2000 and Prior at Converium North Years 2000 and Prior at Converium North Years 2000 and Prior at Converium North Years 2000 and Prior 2000 and treaty business written in 1996 through 1999. ica. The adverse loss development mainly related to general liability, commercial auto liability and umbrella polici financial statements, including most fourth quarter 2000 and some first quarter 2001 reports from ceding compendent analysis reflected certain information that became available after the issuance of the December 31, 2000 The review was begun during the second quarter of 2001 and completed in the third quarter of 2001. The inde an actuarial consulting firm to perform an independent review of non-life net reserves as of December 31, 2000 In the first half of 2001, Converium Group strengthened reserves by US\$ 112.0 million. Converium Group retained Gross reserves for losses and loss adjustment expenses

Reinsurance recoverable

Net reserves for losses and loss adjustment expenses

4,165.5 1,545.0 5,710.5

3,333.8 1,212.2 4,546.0

In the second half of 2001, Converium Group recorded an additional US\$ 11.6 million of net adverse loss reserve development based on its year-end review of non-life reserves. Converium Cologne strengthened its asbestos and environmental reserves by US\$ 11.5 million, in order to increase the survival ratio from 13.1 years at December also recorded an additional US\$ 9.8 million of reserves for energy and property business in the Middle East. Converium North America recorded adverse development of US\$ 39.0 million, mainly related to general liability, opment was experienced in casualty lines of business and space, primarily on non-proportional treaty business for years 1998 through 2000. Additional positive devel Converium Zurich developed positively by US\$ 69.0 million, reflecting positive development of US\$ 30.0 in aviation auto liability and umbrella business written in 1996 through 1999. Partially offsetting the above, loss reserves at reserves were recorded for European and Middle East motor lines for years 2000 and prior. Converium Cologne European and Middle East non-proportional motor book in light of current trends, including lower interest rates 31, 2000 to 13.8 years at December 31, 2001. Converium Cologne also performed an in-depth analysis of its higher long-term disability costs and longevity risk. As a result of this review, an additional US\$ 20.0 million in

In 2000, Converium Group strengthened reserves by US\$ 65.4 million. This result was heavily driven by adverse business from prior underwriting years in addition, Converium North America experienced adverse loss development mainly related to casualty treaty in the last week of December 1999, which made loss estimation for these events difficult at December 31, 1999 development from the December 1999 European winter storms Anatol, Lothar and Martin. These events occurred

1999. The principal factors which led to these favorable reserve developments include the following: Converium Group's results were favorably impacted as a result of reserve adjustments of US\$ 130.1 million in

# Constant Gove Notes to the consolidated and historical combined thandal statements (continued)

- Over the years, Converium Group has increased the portion of its business derived from specially lines, in particular aviation and space. These lines are among the more complex and uncertain lines of business because of the potential for large losses. In addition, in specially lines such as credit and surety business, the correlation between losses and general economic conditions, and in aviation and space, the longer reporting periods, increase the uncertainty of the reserving process. Initial reserve estimates were the best judgment at the time and reflected this complexity and uncertainty. Over time, the actual emergence of losses in these lines could be used as an indication of future loss emergence, or re-estimation of ultimate loss.
- Over time, Converium Group's clients have been able to provide more detailed and timely loss information.
   Combined with technological advances that Converium Group has made over the same period in its reserving process, it has been able to perform more comprehensive analyses. This impact prevails throughout the portfolio. However, it is particularly noticeable for the traditional book of European property, European motor and European liability business.
- Converium Group entered into several new overseas geographical markets and had significant expansion in both existing and new markets in several longer-tailed liability lines of business. New lines of business and markets are inherently more uncertain than existing business and markets, where historical experience data can be used to support the reserving process. Accordingly, the initial estimates of ultimate losses for this business reflected these additional inherent uncertainties. Over time, as the actual emergence of losses in these markets could be used as an indication of future loss emergence, the re-estimation of losses indicated redundancies.

The reserves for certain losses and loss adjustment expenses, such as those for settled claims with fixed payment terms, represent the present value estimates of the ultimate cost of all losses incurred but not paid through December 31 of each year. Where applicable, gross reserves of US\$ 413.8 million and US\$ 365.0 million have been discounted using average interest rates of 6% in 2001 and 2000. This has reduced reserves by US\$ 47.5 million and US\$ 46.5 million as of December 31, 2001 and 2000, respectively. In addition, deferred charges relating to retrospective reinsurance assumed and structured settlements totaling US\$ 57.9 million and US\$ 26.2 million as of December 31, 2001 and 2000, respectively, are included in other assets.

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Convertium Group believes that its exposure to environmental impairment liability and asbestos-related claims is relatively small due to the diminutive amount of business written prior to 1987 for Convertium Zurich and Convertium Reinsurance (North America) Inc. Additionally, Convertium Reinsurance (North America) Inc. is protected by a stop loss agreement with Zurich Insurance Company ("ZIC"), a wholly owned subsidiary of Zurich Financial Services, for business effected prior to June 1, 1993. As of December 31, 2001, Convertium Rückversicherung (Deutschland) AG had reserves for environmental impairment liability and asbestos-related claims of US\$ 44.6 million.

### September 11 terrorist attacks

As of December 31, 2001, Converium Group estimates its gross and net incurred losses and loss adjustment expenses related to the September 11 terrorist attacks to be as follows:

289.2	403.7	Total 692.9 403.7 289.2
12.0	4.4	Life 16,4 4.4 12.0
108.5	245.0	Property and Liability 353.5 245.0 108.5
168.7	154.3	Aviation 323.0 154.3 168.7
Net losses	recoveries	US\$ million) Gross losses
	reinsurance	Line of business
	Retrocessional	70

Included in the reinsurance recoveries above are US\$ 152.3 million due from Zurich Financial Services and subsidiaries.

In addition to the gross loss estimates above, we have received claims which could, if adversely determined, cause us to increase our gross estimate by approximately 10%. We dispute the merits of these claims based on the terms and limits of our contracts and their application to the complex circumstances of September 11. Our ultimate gross exposure to these claims will depend on a number of factors including the outcome of any dispute over the merits of such claims. However, our net exposure to the September 11 terrorist attacks is subject to the caps described below and accordingly, changes, if any, in our gross loss estimates will not affect our net results.

Certain arrangements with Zurich Financial Services described below provide protection against potential adverse loss development on the September 11 terrorist attacks for Converium Ltd, Converium Rückversicherung

# convenient Group Notes to the consolidated and historical combuned financial statements (co

(Deutschland) AG and Converium Reinsurance (North America) Inc. above the initial loss amounts recorded of US\$ 289.2 million, net of retrocessional reinsurance recoveries. Ceded premiums in connection with these arrangements and other coverages from Zurich Financial Services were US\$ 28.5 million in 2001.

Convenium Ltd's exposure under the Quota Share Retrocession Agreement (see Note 9), is limited for "Extraordinary Events." The agreement limits Converium Ltd's losses arising out of any "Extraordinary Event" to US\$ 220.0 million and the partiers have agreed that the September 11 terrorist attacks are an Extraordinary Event and that the US\$ 220.0 million limit applies to losses arising out of the September 11 terrorist attacks. Because ZIC and Zurich Insurance Bermuda ("ZIB"), a wholly owned subsidiary of Zurich Financial Services, retain losses in excess of the limit, Zurich Financial Services will be responsible for non-payment, if any, by the retrocessionaires with regard to losses arising out of the September 11 terrorist attacks in excess of the US\$ 220.0 million limit.

ZIC will indemnify Converium Rückversicherung (Deutschland) AG for losses arising out of the September 11 ter rorist attacks in excess of approximately US\$ 11.0 million, net of retrocessional reinsurance recoveries.

Converium Reinsurance (North America) Inc. is covered under the ZIC 1997 Aggregate Excess of Loss Agreement for losses in excess of US\$ 58.2 million. In addition, ZIC, will indemnify Convenium Reinsurance (North America) Inc. against loss development in excess of the available limits under the ZIC 1997 Aggregate Excess of Loss Agreement. See Note 15 for further information.

## Enron Chapter 11 reorganization

On December 2, 2001, Enron Corp. announced that it and certain of its subsidiaries had filed voluntary petitions for Chapter 11 reorganization in the United States. Convenium Group recorded incurred losses of US\$ 67.0 million pre-tax (US\$ 48.0 million post-tax) for the year ended December 31, 2001, representing Convenium Group's aggregate limits under existing reinsurance contracts in connection with Enron. These exposures result principally from credit and surety and, to a lesser extent, liability lines of business in the Convenium Zurich and Convenium North America operating segments.

These estimates reflect Converium Group's aggregate limits under the related contracts. As of the date of these financial statements, all of the facts and commistances relating to Enron's reorganization are not known. Accordingly, the losses Converium Group may ultimately incur, and the timing of any loss payment, will be affected by numerous factors including the actions of third parties, possible judicial rulings and other contingencies.

# The Quota Share Retrocession Agreement, retrocessional reinsurance and catastrophe protection

## Quota Share Retrocession Agreement

In connection with the Transactions, the transfer of Converium Zurich's business to Convenium £td by ZIC and ZIB was connection with the Transactions, the transfer of Converium Zurich's business to Convenium Zurich which has an inception or renewal date on or after January 1, 1987, and consists of substantially all of the third party reinsurance assumed business written by ZIC and ZIB, under the "Zurich Re" brand name. The liabilities Converium Ltd assumed include all net unearned premiums, net losses and loss adjustment expenses and experience account balances relating to this business.

The Quoida Share Retrocession Agreement provides for the payment of premiums to Convertium Ltd by ZIC as consideration for assuming the covered liabilities. The Quota Share Retrocession Agreement provides that these premiums are on a "funds withheld" basis, whereby the premium is not immediately paid, but is rather retained by ZIC and credited to a funds withheld account, which is referred to as the Funds Withheld Asset. In conjunction with the establishment of the Funds Withheld Asset, the Zurich Financing Agreement was cancelled. See Note for more information on the Zurich Financing Agreement.

Because the business subject to the Quota Share Retrocession Agreement consists of business that was historically managed by Convertum Zurich, this business is already reflected in the financial statements. Any reinsurance business written by ZIC or ZIB that is not part of the historically managed and operated third-party reinsurance business of Converium Zurich is not covered by the Quota Share Retrocession Agreement, and all related legal rights and obligations of this business have been retained by ZIC and ZIB. Accordingly, this business is excluded from the financial statements. Therefore, execution of this Quota Share Retrocession Agreement has no impact on results of operations as reported for 2001, 2000 or 1999.

Converium Ltd will receive the surplus remaining with respect to the Funds Withheld Asset, if any, after all liabilities have been discharged. Additionally, Zurich Financial Services has the right to prepay to Converium Ltd the full amount or a portion thereof of the Funds Withheld Asset prior to termination of the agreement. Finally, Converi-

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um Ltd is entitled to request cash advances under certain circumstances to help meet significant cash requirements. Any surplus or any additional cash flows will be recorded in the financial statements in the period when they occur.

Converium Ltd is entitled to borrow cash from ZIC if eligible losses from a single event or series of related events not relating to the business covered by the Quota Share Retrocession Agreement exceed US\$ 25.0 million. The amount that may be borrowed as a result of any one event or series of related events is limited to the lesser of US\$ 90.0 million, or actual losses from the event. Converium Ltd is entitled to request multiple advances. However, it may never borrow more than the Funds Withheld Asset balance, and the aggregate amount that may be borrowed at any one time ranges from US\$ 150.0 to US\$ 180.0 million in 2002 and US\$ 105.0 to US\$ 135.0 million for the period January 1, 2003 to September 30, 2003. Converium Ltd may not request advances beyond September 30, 2003. unless agreed otherwise with ZIC. Interest on these advances will accrue at a variable annual rate equal to prevailing LIBOR plus 0.50%, and is payable monthly. Converium Ltd would be required to repay any advance within one year of receipt. No advances were outstanding at December 31, 2001.

Converium Ltd will continue to administer the transferred business on behalf of ZIC and ZIB, which remain liable to the original cedents of the business. Additionally, Converium Ltd will manage third-party retrocessions related to the business transferred. Converium Group will bear the credit risk for uncollectible reinsurance balances excluding those related to the September I1 terrorist attacks. Converium Ltd will have a broad right of offset under the Quota Share Retrocession Agreement so that reinsurance balances owed to ZIC and ZIB may be offset against the Funds Withheld Asset account directly.

The Quota Share Retrocession Agreement provides for commutation and termination for special reasons, such as insolvency of a party or loss of its authorization to do business or a change of control of Converium Ltd. Each of the parties agrees to indemnify the other against liability or expense incurred by reason of its conduct or failure to act in appropriate circumstances. The Quota Share Retrocession Agreement contains other provisions that are customary for an agreement of this nature.

### Retrocessional reinsurance

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Retrocessional reinsurance arrangements do not relieve Converium Group from its direct obligations to its reinsureds. Thus, a credit exposure exists with respect to reinsurance ceded to the extent that any retrocessionaire is unable or unwilling to meet the obligations assumed under the retrocessional agreements. Converium Group holds substantial collateral as security under related retrocessional agreements in the form of deposits, securities and/or letters of credit. Converium Group's business is not substantially dependent upon any single retrocessional contract.

In connection with the Transactions, certain assumed reinsurance contracts of Converium Reinsurance (North America) Inc. related to business written by a unit of Zurich Financial Services will be 100% reinsured by Centre Insurance Company ("CIC") or Centre Solutions (US) lumited ("CSUS"), subsidiaries of Zurich Financial Services, on an indemnity reinsurance basis, with Converium Reinsurance (North America) Inc. retaining the assets on a funds withheld basis. Converium Reinsurance (North America) Inc. has assigned its rights under certain underlying retrocession agreements to CIC, CSUS or ZIC, Bermuda Branch. Loss reserves and equivalent reinsurance recoverables of US\$ 35.2 million and US\$ 253.0 million have been recorded as of December 31, 2001 and 2000, respectively.

Under an existing aggregate excess of loss reinsurance agreement in force between ZIC and Converium Reinsurance (North America) Inc., ZIC provides aggregate excess of loss reinsurance protection to Converium Reinsurance (North America) Inc. with respect to potential losses arising out of Converium Reinsurance (North America) Inc.'s retrocession to the Unicover Pool involving Amerisale Interstate Insurance Company See Notes 15 and 19 for more information.

Included in reinsurance assets below are recoverables totalling US\$ 362.9 million related to the Unicover Pool. On an individual basis, none of the recoverables from these retrocessionaires exceeds 10% of equity. Recoverables from subsidiaries of Zurich Financial Services total 11.7% of equity at December 31, 2001. Recoverables from one other third-party retrocessionaire were 16.5% of equity at December 31, 2001. There were no recoverables from any other retrocessionaire that exceeded 10% of equity at December 31, 2001. Allowances of US\$ 9.6 million and US\$ 8.7 million have been recorded for estimated uncollectible receivables and reinsurance recoverables at December 31, 2001 and 2000, respectively.

Var anded Docamber 31	(US\$ million)	Table 9.1	Constitutions Values to the reasonly
3001	Gross		High of Bitting Carticolnia
3000			20   8   1   1   1   1   1   1   1   1   1
3001	Reinsurance assets		ona ce di Naccar
2000	e assets		10 (STO) (STO)
3001	Net of reinsurance		AND COMPANY
3000	surance		## 62 82

2001	2000	2001	2000	2001	2000
		,			
5,710.5	4,546.0	1,545.0	1,212.2	4,165.5	3,333.8
	774.4	78.9	54.8	889.8	719.6
i	162.0	44.2	25.9	207.8	136.1
6,931.2	5,482.4	1,668 1	1,292.9	5,263.1	4.189.5
Premiens written and earned			Promine	o o o o o o o o o o o o o o o o o o o	
For the years ended December 31 2001	2000	1999	2001	2000	1999
124.9	169.9	164.1	106.6	177.0	155.7
2,756.3	2,395.9		2,581.9	2,244.1	1,577.6
-393.4	-569.8	1,764.6	-388.1	-559.6	-331.8
-5.2		1,764.6 -358.5		ı	1
1	ŀ	1,764.6 -358.5 —	-5.2		
	5.7	2001 5,710.5 968.7 252.0 6,931.2 Premiums N 2001	2001 2000 5,710 5 4,546 0 968.7 774.4 252.0 162 0 6,931 2 5,482.4 Premiums written 2001 2000 124.9 169.9 2,756.3 2,395.9 2,756.3 2,395.9 -393.4 -569.8	2001 2000 2001  5.710.5 4,546.0 1,545.0 1,968.7 774.4 78.9 1,789.0 44.2 78.9 1,789.0 1,789.0 1,789.0 1,789.0 1,789.0 1,789.0 1,789.0 1,789.0 1,789.0 1,784.0 2,785.3 2,395.9 1,784.6 2,785.2 -5.2 -5.2 -5.2 -5.2 -5.2 -5.2 -5.2 -	2001 2000 2001 2000  15,710.5 4,546.0 1,545.0 1,212.2  968.7 774.4 78.9 54.8  252.0 162.0 44.2 25.9  6,931.2 5,482.4 1,688.1 1,292.9  Premiums written 2000 1999 2001  12,756.3 2,395.9 1,764.6 2,581.9  2,756.3 2,395.9 1,764.6 2,581.9  -393.4 569.8 -388.5 -388.1 -5.2

FOI the years ended December 31	2000	1999
Non-life tosses and loss adjustment expenses 104.3 16	169.7	83.4
		,363.5
-635.5		-392.2

5 UPR	-94.5 -89.9 454.4 340.3	-53.7	Ceded
378.1	492.4	529.0	
52.1	56.5	32.8	Underwriting acquisition costs  Direct
84.0	845	137.4	Total
-6.4	-4.4	-2.7	
90.4	88.9	140.1	
			Life benefits and policyholder dividends
1,000	1,020.0	٠,١٠٠	Old

### Catastrophe protection

As of December 31, 2001, Converium Ltd has entered into agreements for coverage of losses related to certain catastrophic loss events. These agreements include both traditional reinsurance as well as a catastrophic derivative described more fully below. The traditional reinsurance agreements cover losses from an event in excess of US\$ 90.0 million.

On June 8, 2001, ZIC entered into a transaction with Trinom Ltd., a Bermuda company that ultimately provides ZIC with specific high-limit catastrophe protection. Trinom is a special purpose entity ("SPE") established by ZIC in Bermuda, and which issued all of its common shares to a Bermuda trust. Trinom's business consists solely of issuing three-year catastrophe securities to third-party qualified investors in the form of preference shares and two classes of notes. Simultaneous with the offering of these securities, Trinom entered into a counterparty contract with ZIC whereby Trinom will make payments to ZIC from its funds to cover defined catastrophic losses in the United States and Europe. ZIC is required to make payments to ZIC from its funds to econy the balance of Trinom's funds and the magnitude of its losses. The owners of the securities are entitled to receive their original investment, plus interest on the notes or dividends on the preference shares, both paid quarterly, less arry loss payments made to ZIC.

Additionally, as part of the Transactions, ZIC and Converium Ltd have entered into a catastrophe derivative agreement (the "Catastrophe Agreement") in the form of a purchased option whereby Converium Ltd receives protection from ZIC under terms similar to ZIC's protection under the Trinom transaction. Converium Ltd will pay ZIC amounts at least equal to the payments made by ZIC to Trinom. Similarly, Converium Ltd is entitled to receive

# Constant stoup. Notes to the consolidated rangingstour discombined thanger statements (continued).

payments from ZIC that are similar to those that ZIC is entitled to receive from Trinom. However, there is no contractual relationship between Converium Ltd and Trinom as only ZIC is the legal counterparty to the Trinom transaction. This Catastrophe Agreement is effective as of June 18, 2001, and will remain in effect for the same period as ZIC's agreement with Trinom, including any extension thereto.

The coverage ZIC and ultimately Converium Ltd have obtained from the Trinom transaction and the related classifuphe Agreement is expected to reduce Converium Ltd's net relatined loss for large catastrophe events that produce insured losses greater than what is referred to in the industry as "once in 100 years" magnitude. Penis covered by the Trinom transaction and the Catastrophe Agreement include only US hurricane, US earthquake, and European windstorm losses that occur before June 18, 2004. Payments from Trinom to ZIC, and similarly from ZIC to Convertium Ltd, are based on modeled reinsurance losses for ZIC and ultimately Convertium Ltd's exposures at the time of the Trinom transaction.

In a modeled loss contract, the covered party's aggregate exposure to each geographical region and type of catastrophe, by line of business, is compared to industry-wide data in order to produce the covered party's market share of particular loss events by line of business using commercially available natural catastrophe loss simulation modeling software. The software simulates a catastrophe, at various levels of severity, by generating certain probabilistic loss distributions, in order to calculate industry-wide losses and the corresponding losses for the covered party on a "ground-up basis," by line of business. These losses are then compared to the modeled loss contracts to determine the amount of the covered party's recovery in respect of such an event.

Because the Trinom transaction is in two tranches, Converium Ltd's coverage under the Catastrophe Agreement is also effectively in two tranches. The first tranche provides first event coverages of approximately US\$ 65.0 million on 68% of losses that exceed a range of losses from US\$ 20.0 million to US\$ 227.0 million, and the second tranche provides US\$ 97.0 million of coverage on 100% of second and subsequent event losses that exceed a range of losses from US\$ 100.0 million to US\$ 133.0 million. The amount of losses that must be incurred before coverage applies relates to the type of loss event, e.g. earthquake, hurricane or windstorm. The expected annual cost of the Catastrophe Agreement to Converium ttd is approximately US\$ 9.4 million. However, if Converium Group collects amounts as a result of a loss event that is protected by the Catastrophe Agreement, Converium Group will be required to pay higher amounts for the remainder of the Catastrophe Agreement's term, and to reduce the recovery by these higher amounts.

#### 10. Debt

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As part of the Transactions, Converium Group assumed US\$ 200.0 million principal amount of non-convertible, unsecured, unsubordinated Senior Notes (the "Senior Notes") originally issued during October 1993. The Senior Notes mature in full on October 15, 2023 and bear interest at the rate of 7.125%, payable semiannually in arrears on April 15 and October 15. Debt issuance costs and discounts incurred related to the Senior Notes have been deferred and are being amortized over the term of the Senior Notes.

December 31

2001

2000

Table 11.3 Deferred in (US\$ million)

Deferred income taxes

#### 11. Income taxes

**Total** Germany United States Switzerland Total income tax (benefit) expense Year ended December 31 (US\$ million) Income tax (benefit) expense Table 11.3 Deferred Deferred Deferred Current Deferred Current Current -147.6 34.5 -204.4 -18.8 31.1 178.7 169.9 2001 3.4 22.2 ည်က -195 -19.2 0.7 -18.5 -16.9 -2.6 2000 1.0 -7.3 -6.3 1.3 4.0 -9 *2* 22.7 143 1999 32.9

# converum Group Notes to the consolidated ratio instolical rombined filtrancial statements (confincted)

Table 11.2 illustrates the factors that cause the actual income tax expense to differ from the expected amount computed by applying the expected rate.

Expected and actual income tax expense Actual income tax (benefit) expense Increase (reduction) in taxes resulting from Expected income tax (benefit) expense Year ended December 31 (US\$ milion) Non-deductible ceded premiums Valuation allowance Unusable net operating losses Branch tax Amortization of goodwill Non-taxable reinsurance contract lax-exempt interest income -180.3 1699 15 7 8 5 -20.4 2.2 2001 -19.5 2.8 -11.72000 -20.5 4.6 3.6 3.6 -0.2 40.6 1999 37.7

The "expected" weighted average tax rates for Converium Group were 33.6%, 23.9% and 38.3% in 2001, 2000 and 1999, respectively. These rates were derived by obtaining a weighted average of the expected statutory income tax in retail to the income generated in the various territories in which Converium Group operates. Converium Group's future effective tax rate will depend largely on its tax strategies as a separate, independent company. Non-taxable reinsurance contract income results principally from the difference in financial statement versus US federal income tax treatment of certain intercompany reinsurance contracts.

Deferred income taxes are provided for all temporary differences, which are based on the difference between financial statement carrying amounts and the income tax bases of assets and liabilities. The income tax base of an asset or liability is calculated in accordance with the rules for determining taxable income established by the local taxation authorities. For a particular asset or liability, this may result in a deferred tax asset in one country but a deferred tax liability in another as reflected in Table 11.3.

-0.2 -9.1 -106.5 -175.2 300.4 165.2	-
	Not deferred income tax assets
	total deferred income tax liabilities = 100
+.0	
	Investments
- 41.7	Reinsurance contracts
4.4 -12.1	tments
-	Deferred policy acquisition costs –54.2
	Loss reserve discount —3.
نـ	Deferred income tax flabilities
	Net deferred income tax assets 300
	Valuation allowance
	Total deferred income tax assets 303.6
108.3	Loss carryforwards 108
8.6	Impairment of equity securities
3.6 26.8	eserve deduction
	Loss reserve discount 109

The current income tax receivable (payable) as of December 31, 2001 and 2000 was US\$ 4.8 million and US\$ (14.9) million, respectively.

### Comercian Goog Horaco de ago distribuidad

and affiliates of Zurich Financial Services. The method of tax allocation between companies was based on an America) Inc.'s current income tax payable of US\$ 11.9 million was due under this tax allocation agreement. tax group on a separate company tax return basis. As of December 31, 2000, Converium Reinsurance (North intercompany tax allocation agreement, and taxes were allocated to each of the companies in the US consolidated Converium Reinsurance (North America) Inc. historically filed a consolidated US tax return with other subsidiaries

bilities arising out of the Transactions and prior restructurings and certain other potential liabilities such affiliates) certain parties, including Converium Reinsurance (North America) Inc., for any US income tax liaiates of Zurich Financial Services will indemnity (and Zurich Financial Services will guarantee the performance of Such settlements will be "trued-up" at the time the tax returns for 2000 and 2001 are filed. Further, certain affil-In connection with the Master Agreement, the tax allocation agreement was terminated and amended (the net of payments, through the date of the Transactions under the Amended Tax Agreement according to its terms. "Amended Tax Agreement"). Converium Reinsurance (North America) Inc. paid US\$ 54.9 million to settle all costs,

As of December 31, 2001, subsidiaries of Converium Group had total net operating loss carryforwards of US\$ 327.0 million available (subject to various statutory restrictions) for use in future tax returns, the majority of which Switzerland will expire in 2021. A valuation allowance has been recorded related to certain income tax loss carryforwards in

### 12. Employee benefits

Zurich Financial Services for the purposes of determining benefits under these new plans pendent benefit plans for its employees. Converium Group will honor the term of an employee's service with Financial Services or its affiliates. After the Separation Date, Converium Group has established a number of inde-Prior to the Separation Date, employees of Converium Group participated in various pension plans of Zurich

bution plans, providing benefits equal solely to contributions paid plus investment returns During 2001 some employees belonged to defined benefit plans. Other employees participate in defined contri-

Accrued benefit liability

-18.6 -18.6 6

-9.7 -9.7

Amounts recognized in the balance sheet

Accrued benefit liability

80

lion, respectively. Personnel costs incurred for 2001, 2000 and 1999 were US\$ 104.8 million, US\$ 72.2 million and US\$ 73.6 mil-

## (a) Defined benefit persion plans

service or date of hire. Benefits are generally based on the employees' years of credited service and average comgibility for participation in these various plans is either based on completion of a specified period of continuous Employees of certain of Converium Group's entities are covered under various defined benefit pension plans. Elipensation in the years preceding retirement. Annual funding requirements are determined based on actuarial cost

the greater of either fifteen years or the service period of the employees on a straight-line basis adoption, due to the unavailability of prior actuarial data. The transition obligation (asset) is being amortized over The transition obligation (asset) for some entities was determined as of January 1, 1998, the date of SFAS 87

Future pension increases 1.36% 1.37% 1.39%	Future salary increases 2.57% 2.65%	Expected long-term rate of return on assets 5.25% 5.25% 5.25%	Discount rate 4.30%	Table 12.1 Weighted average 2001
1.37%	2.65%	5.25% 5.25% 5.25%	4.39%	2000
	2.59%	5.25	4.36%	1999

Unrecognized prior service cost	Unrecognized net actuarial (gains) losses	Unrecognized transition obligation	Funded status	Fundad status	Fair value of plan assets as of December 31	Benefits paid	Foreign currency translation effects	Net transfer adjustment from the Transactions	Employer contributions	Employee contributions	Actual return on plan assets	Fair value of plan assets as of January 1	Fair value of plan assets	Projected benefit obligation as of December 31	Benefits paid	Foreign currency translation effects	Actuarial (gains) losses	Plan amendments	Interest cost	Service cost	Projected benefit obligation as of January 1	Projected henefit obligation	(US\$ million)	Table 12.2	Commun Goods Notes to the consolidated and instolical comb	
-1.6	2.0	1.0	-20.0		23.6	-0.3	-1-	-9.5	2.6	1	-1.7	32.5		43.6	-0.3	-1.4	-0.2	-1.6	1.8	2.9	42.4	,	2001			
1	-1.3	1.5	-9.9		32.5	-2.0	-0.2		2.2	1.0	1.5	30.0		42.4	-2.0	0.7	-2.4	1	1.7	2.7	41.7		2000		18 C	
	0.3	2.0	-11.7		30.0	-2.1	45		2.9	8.0	1.5	31.4		41.7	-2.1	-6.3	0.6	!	<u>-</u>	2.6	45.1		1999			

the benefit plan to cover the existing Converium Ltd participants through December 31, Ltd. Under US GAAP, the net impact of this transfer resulted in an increase in the liabilities of Converium Ltd to its pension fund and a corresponding reduction of equity of US\$ 9.5 million. Zurich Financial Services administered assets and benefit obligations from the Zurich Financial Services pension funds to the pension fund of Converium As part of the finalization of the Transactions in respect of employee benefits, there was a transfer of pension fund

fits are based on accumulated retirement savings capital and age at retirement. The new plan guarantees the retirement benefits which employees were entitled under the former Zurich Financial Services pension plan as of the employees and employer provide contributions based on salary, as defined in the plan, and retirement bene-As of January 1, 2002, Swiss employees of Converium Ltd are covered under a new pension plan, whereby both December 31, 2001 and transfers the termination benefits of the former plan into the pension plan of Converium Ltd

# (communication) (communication) in a superior of the second secon

# (b) Defined contribution pension plans

Converium Reinsurance (North America) Inc. sponsors various qualified defined contribution plans. Substantially all employees of Converium Reinsurance (North America) Inc. are eligible for participation in these plans. The plans provide for voluntary contributions by employees which typically range from 0% to 15% of annual salaries. Contributions by the employer are typically another 10% (matching or otherwise). In addition, various supplemental, non-qualified deferred compensation plans allow members of management to defer certain amounts of compensation and receive specified contributions. Converium Reinsurance (North America) Inc.'s contributions under these plans amounted to US\$ 2.4 million, US\$ 1.8 million and US\$ 1.7 million in 2001, 2000 and 1999, respectively.

# Share compensation and incentive plans

Converium Group has various incentive and share-based compensation plans to attract, retain and motivate management and employees, to reward them for their contributions to the performance of Converium Group and encourage employee share ownership. Share-based compensation plans include all plans under which shares or options to purchase shares are awarded. The grant of shares and options to purchase shares in Converium Holding Ltd is at the discretion of the Remuneration Committee of the Board of Directors.

### (a) Cash-based incentive plans

Various Converium Group entities operate short-term incentive programs for executives, management and in some cases employees. Awards are made in cash based on the accomplishment of both organizational and individual performance objectives. The compensation expense incurred in 2001, 2000 and 1999 in connection with these plans was US\$ 1.6.4 million, US\$ 7.8 million and US\$ 10.1 million, respectively.

# (b) Converium Group share-based plans

#### Share pla

ô

Converium Group adopted a share plan (the "Share Plan") for selected executives. Generally, the size of a participant's award is based on their level of responsibility and position, market conditions and the extent of the executive's prior participation in other Converium Group plans. Under the Share Plan, 20,863 shares were awarded to executives in 2001. These shares vest in their entirety on December 11, 2007, and are subject to acceleration after December 11, 2004 based on the achievement of certain performance objectives.

## Retention awards and IPO share grant

In conjunction with the Transactions, Convenium Group granted retention awards to certain employees in the form of 357,902 shares in Converium Holding Ltd that vest prior ata on December 11, 2002 and December 11, 2003. Employees other than those who were granted retention awards received, in conjunction with the Transactions, 118,383 shares in Converium Holding Ltd that vest pro rata on December 11, 2002 and December 11, 2003.

#### tock option plai

Converium Group adopted a stock option plan (the "Stock Option Plan") and certain employees were awarded options to purchase shares in Converium Holding Ltd. Under the Stock Option Plan, 310,233 options to purchase shares in Converium Holding Ltd were awarded in 2001. The options were issued with an exercise price of CHF 82.00 per ordinary share, or US\$ 24.59 per American Depository Share ("ADS"). The exercise prices were equal to the market value of the shares or ADSs on the grant date. Of the options awarded under the Stock Option Plan, 25% wested immediately on the grant date of December 11, 2001, and 25% will vest each year thereafter. The options expire 10.5 years after the date of grant.

#### xecutive IPO option pla

In connection with the Transactions, Converium Group granted certain executives options to purchase shares in Converium Holding Ltd (the "Executive IPO Option Plan"). Under the Executive IPO Option Plan, 420,000 options to purchase shares in Converium Holding Ltd were awarded in 2001. The options were issued with an exercise price of CHF 82.00 per ordinary share, or US\$ 24.59 per ADS, which exercise prices were equal to the market value of the shares or ADSs on the grant date. Of the options awarded under the Executive IPO Option Plan, 25% vested immediately on the grant date of December 11, 2001, and 25% will vest each year thereafter. The options expire 10.5 years after the date of grant.

The fair value of options granted was estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants in 2001: risk-free rate of 3.21%, expected lives of three years, expected volatility of 32.67% and a dividend yield of 0.8%. The weighted average fair value of Convenium Group stock options granted for the year ended December 31, 2001 was US\$ 12.08.

Table 13.1 summarizes the status of Converium Group's outstanding stock options for the Stock Option Plan and Executive IPO Option Plan. All options were granted on December 11, 2001 and none were exercised or forfeited.

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10.5	Remaining contractual life (years) 10.5	Rema
82.00	Exercise price (CHF) 82.00 82.00	Exerci
182,558	Number of options 730,233 182,558	Numb

Outstanding

Exercisable

Table 13.1

# (c) Zurich Financial Services share-based plans

Prior to the Transactions, employees of Converium Group participated in various share compensation and incentive plans of Zurich Financial Services. After the Transactions, Converium Group established a number of independent share-based plans for its employees and certain Zurich Financial Services share-based plans were converted into Convenium Group shares and options.

### Employee performance share plan

At Converium ttd, substantially all employees participated in a performance share plan, which provided cash and/or sales-restricted awards of Zurich Financial Services shares in connection with specific performance achievements. In 2000 and 1999, 1,804 and 1,600 Zurich Financial Services shares were awarded under the employee performance share plan.

### Long-term performance share plans

Certain Converium Group employees participated in long-term incentive plans operated by Zurich Financial Services. Each principal plan had a three-year performance cycle with a new cycle beginning each year. Specific performance parameters were established for each business unit. The number of shares awarded at the end of the performance period was determined in relation to the annual salary at the beginning of the performance period in 2000 and 1999, 765 and 799 Zurich Financial Services shares were awarded under the long-term performance share plan.

The outstanding share awards to Converium Group employees under the 2000 and 1999 Zurich Financial Services long-term performance share plans were converted into 207,602 shares of Converium Holding Ltd, of which 91,887 shares vest on December 11, 2002, and 115,715 shares vest on December 11, 2003.

#### share option plan

Under the Global Share Option Plan, certain executives were awarded options annually to purchase shares in Zurich Financial Services, the number of options being determined such that their economic value was a percentage of annual salary as of January 1, in the year of grant. The exercise price of the shares was set at 110% of the average market value of the Zurich Financial Services shares during the month prior to the grant date. In 2000 and 1999, 4,770 and 2,789 options on Zurich Financial Services shares were awarded under the Global Share Option Plan, and nil and 217 options were forfeited under the plan.

The outstanding options to purchase shares in Zurich Financial Services will be converted into options to purchase shares in Converium Holding Ltd. The expiration and term of the Converium Holding Ltd options will be the same as the options from which they were converted. Options which were originally granted in 1999 vest on January 31, 2002 and will expire on January 31, 2006. Options which were originally granted in 2000 will vest on January 31, 2007 and will expire on January 31, 2007.

### (d) Compensation expense

The compensation expense charged to income under both the Converium Group and Zurich Financial Services share and share option plans was US\$ 11.0 million, US\$ 0.8 million and US\$ 8.2 million in 2001, 2000 and 1999, respectively.

### 14. Shareholders' equity

#### (a) Issued share capita

Upon incorporation on June 19, 2001, Convenum Holding Ltd had share capital of CHF 100,000 divided into 10,000 fully paid registered shares with a nominal value of CHF 10 each, all of which were entitled to receive dividends. On September 24, 2001, the extraordinary general meeting of the shareholders passed two resolutions to increase the ordinary share capital to CHF 400 million, divided into 40 million fully paid registered shares with a nominal value of CHF 10 each, all of which are entitled to receive dividends.

### (b) Conditional share capital

Pursuant to Converium Holding Ltd's Articles of Incorporation, share capital can be increased by the issuance of a maximum of 4 million fully paid registered shares of CHF 10 nominal value each, amounting to a maximum of CHF

# Convenium soup Notes: to the done olidate orang institute idom/bined in antuel statements (continued

40 million, through the exercise of option or conversion rights which will be granted to the members of the Board of Directors and to employees.

(c) Dividend restrictions and capital and solvency requirements

Converium Holding Ltd is subject to legal restrictions on the amount of dividends it may pay to its shareholders under the Swiss Code of Obligations. The Swiss Code of Obligations provides that 5% of the annual profit must be allocated to the general reserve until such reserve in the aggregate has reached 20% of the paid-in share capital. Similarly, the company laws of countries in which Convenium Group entities operate may restrict the amount of dividends payable by such entities to their parent companies.

Other than by operation of the restrictions mentioned above, the ability of Convenium Group entities to pay dividends may be restricted or, while dividend payments per se may be legally permitted, may be indirectly influenced by munimum capital and solvency requirements that are imposed by insurance, bank and other regulators in the countries in which the entities operate as well as by other limitations existing in certain of these countries (e.g. foreign exchange control restrictions).

US\$ 273.0 million as of December 31, 2001 maximum dividend that Converium Holding Ltd is able to pay in 2002, before withholding tax, is approximately thereby not allowing dividends to be calculated on this amount. As a result of these restrictions, neither Converilimited to a maximum of 95% of current year surplus less the prior year loss carryover. Under German law, an entity's supervisory board has the authority to redassify up to 100% of the current year surplus to retained earnings. In Switzerland, insurance supervisory regulations require entities to fund their statutory reserves at a minimum level verium Holding Ltd without regulatory approval of approximately US\$ 256.0 million as of December 31, 2001. to Converium Ltd in 2002. However, Converium Ltd may pay a maximum dividend, net of withholding tax, to Conum Reinsurance (North America) Inc. nor Converium Rückversicherung (Deutschland) AG are able to pay dividends on is met, dividends of 100% of current year surplus can be paid. If the 10% criterion is not met, dividends are mum amount of statutory capital required is 10% of the nominal value of the common stock. If the 10% criteridividend to its shareholders without the prior approval of the Connecticut Commissioner. In Germany, the minidividends are payable only from earned surplus and are limited annually to the greater of 10% of the previous imposed by the Insurance Commissioner of the state of domicile. For Converium Reinsurance (North America) Inc., capital, including freely disposable reserves, if any. In the United States, restrictions on payment of dividends are of 20% of net profits until the statutory reserve fund reaches an amount equal to 50% of the statutory share Reinsurance (North America) Inc. may not, for a period of two years from the date of change in control, make any limitations require prior approval of the Insurance Commissioner of the state of domicile. In addition, Converium year's policyholders surplus or 100% of the previous year's statutory net income. Dividends paid in excess of these

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Statutory capital and surplus for Converium Ltd was US\$ 1.5 billion at December 31, 2001. This amount includes its holdings in Converium Reinsurance (North America) inc. and Converium Ruckversicherung (Deutschland) AG, which had aggregate statutory capital and surplus of US\$ 646.2 million at December 31, 2001, computed under local statutory accounting principles. As of December 31, 2001, Converium Group's entities were in compliance with all applicable regulatory capital adequacy requirements.

# 15. Transactions with Zurich Financial Services

Converium Group has entered into various transactions with Zurich Financial Services and its subsidiaries, including various insurance and cost-sharing arrangements, the most significant of which are described below.

Certain business being retained by ZIC and ZIB pursuant to the Quota Share Retrocession Agreement, as described in Note 9, will be subject to a Run-off Management and Services Agreement between ZIC, ZIB and Convertum Group. Converium Group will receive commercially customary fees in exchange for the services it renders under this agreement, which include technical accounting, claims handling, actuarial support and access to certain infrastructure.

Some of Converium Group's information technology applications are operated by service centers of Zurich Financial Services. Converium Group uses select information technology applications of Zurich Financial Services based on a service level agreement.

Predominately all of Converium Group's investments are managed by affiliates of Zurich Financial Services. Converium Group has entered into investment management agreements with these managers whereby the investment managers manage Converium Group's portfolio of investment securities in return for fees based on the average total market value of the assets under management, as well as investment performance if the related funds' return exceeds targeted benchmarks. Fees related to these investment management services were US\$ 4.7 million and US\$ 5.1 million for 2001, 2000 and 1999, respectively.

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Converium Group utilizes Zurich Financial Services affiliates as fronting vehicles. For example, Zurich American Insurance Company I fronts Converium Group for the USAIG aviation pool. Eagle Star Insurance Company Limited fronts Converium Group for the Global Aerospace Underwriting Managers Pool. Additionally, beginning in 2001, Zurich Specialities London Ltd, fronts Converium Group for the SATEC space pool. Gross assumed premiums under these transactions were US\$ 44.0 million, US\$ 35.8 million and US\$ 27.3 million for 2001, 2000 and 1999, respectively.

During 2000. Converium Group entered into a significant modified life coinsurance agreement to assume certain assets and liabilities of Zurich International, Bermuda Branch The quota share on these deposits and deposit liabilities totaled US\$ 430.3 million and US\$ 410.3 million each as of December 31, 2001 and 2000 and are presented net on the balance sheet. The contract can be cancelled and withdrawn after five years.

In December 2000, Zurich Financial Services temporarily advanced US\$ 233.4 million to Converium Group as part of the normal cash management activities within the treasury function. This amount was repaid in January 2001.

Converium Reinsurance (North America) Inc. and Converium Zurich had an intra-Converium aggregate excess or loss reinsurance agreement in place since July 1, 1997 ("1997 Aggregate Excess of Loss Agreement"). This agreement provided protection to Converium Reinsurance (North America) Inc. for losses that exceeded a net retentior after amounts recoverable from its outside retrocessionaires. Because the 1997 Aggregate Excess of Loss Agreement pre-dated the Transactions, ZIC was the formal counterparty to Converium Reinsurance (North America) Inc In October 2001, the 1997 Aggregate Excess of Loss Agreement was amended as follows:

- Converium Reinsurance (North America) Inc.'s coverage for net losses of US\$ 320.4 million with respect to all Amerisafe business retroceded to the Unicover Pool remains in effect, with ZIC as counterparty.
- Converium Reinsurance (North America) Inc.'s coverage for net losses of US\$ 307.5 million from the Septem ber 11 terrorist attacks that exceed US\$ 58.2 million remains in effect, with ZIC as counterparty,
- The remainder of the coverage under the agreement is commuted

Convenium Group has a limited partnership interest in Insurance Partners, LP, a Delaware limited partnership ("Insurance Partners"), and a limited partnership interest in Capital Z financial Services Fund II, LP, a Bermuda limited partnership ("Capital Z"). As of December 31, 2001 and 2000, Convenium Group's investments in Insurance Partners and Capital Z had a carrying value of US\$ 25.8 million and US\$ 37.4 million, respectively. As of December 31, 2001, Convenium Group has a remaining commitment to Capital Z of US\$ 9.2 million.

During July 1999, Converium Group issued a US\$ 31.0 million principal amount non-convertible, unsecured unsubordinated note receivable (the "Note Receivable due 2000") to ZIC. The Note Receivable due 2000 principal amount, together with accrued interest, was repaid on January 19, 2000.

The amounts assumed (ceded) by Converium Group to Zurich Financial Services during 2001, 2000 and 1999 were as follows:

Table 15.3
Transactions with Zurich Fi

Transactions with Zurich Financial Services

(US\$ million)

A	Underwriting acquisition costs $-14.4$ 1.5 $-12.4$	Life benefits and policyholder dividends -0.6 -6.4 1.9	Losses and loss adjustment expenses 7.0 56.6 -74.2	Net premiums earned	for the years ended December 31	Consolidated and historical contined statements of income
A	-14.4	-0.6	7.0	-9.9	,	2001
	1.5	-6.4	56.6	-2.1		2000
	-12.4	1.9	-74.2	56.8		1999

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298.5	4.0	Funds held under reinsurance contracts 4.0 298.5
14.8	9.3	Future life benefits, gross 9.3 14.8
50.3	w	Unearned premiums, gross 64.8
200.5	U	Losses and loss adjustment expenses, gross 362.0
425.2		Reinsurance assets 182.9 425.
25.3		Premiums receivable 12.5
		as of December 31
2000	2001	Consolidated and historical combined balance sheets

See Notes 3, 6, 8, 9, 11, 12, 13, 16, 17 and 19 for other transactions with Zurich Financial Services.

## 16. Related party transactions

There were no unpaid loans, including guarantee commitments, granted to the Converium Group directors and members of the Converium Group Executive Committee as of December 31, 2001.

In May 2000, Converium Group entered into a strategic alliance with the Medical Defence Union that resulted in a 49.9% participation in MDU Services Ltd. MDU Services Ltd. distributes medical malpractice insurance policies to the members of the Medical Defence Union. These insurance policies are issued by Zurich Financial Services (UKISA), London, and are 100% reinsured by Convertium Group. Gross assumed premiums under this transaction were US\$ 57.0 million and US\$ 30.2 million for 2001 and 2000, respectively.

Converium Group owns 9.67% of PSP Swiss Property AG, which manages real estate held for investment by Converium Group.

# Supplement cash flow disclosures

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Significant non-cash financing activity included a net transfer to Zurich Financial Services of US\$ 94.0 million in 2000, which decreased the balance sheet accounts Zurich Financing Agreement and Net investment by Zurich Financial Services.

Interest expense paid -22.1 -17.1 -17.5	Income taxes (paid) refunded —46.7 54.9	(US\$ million)
-22.1	-46.4	2001
-17.1	-46.7	2000
-17.5	54.9	1999

# 18. Fair value of financial instruments

The methods and assumptions used by Converium Group in estimating the fair value of financial instruments are:

- Fixed maturities securities: fair values are generally based upon quoted market prices. Where market prices are not readily available, fair values are estimated using either values obtained from independent pricing services or quoted market prices of comparable investments.
- Equity securities: fair values are based on quoted market prices.
- Zurich Financing Agreement and Funds Withheld Asset: carrying values of the Zurich Financing Agreement and the Funds Withheld Asset approximate fair value.
- Other investments, for which quoted market prices are not readily available, are not fair valued and are not significant to Converium Group.
- Cash and short-term investments: carrying amounts approximate fair values
- Debt: fair values are generally based upon quoted market prices.

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Table 18.1 lists the estimated fair values and carrying values of Converium Group's financial instruments as of December 31, 2001 and 2000.

Debt	Cash and cash equivalents	Zurich Financing Agreement	Funds Withheld Asset/		Other investments	S	Fixed maturities	Table 18.1 Fair value of financial instruments (US\$ million)
-194.1	420.5	1,598.5		89.5	51.8	701.4	2,331.4	Total fair value 2001
-197.0	420.5	1,598.5		89.5	51.8	701.4	2,331.4	Total carrying value 2001
-185.2	121.9	1,335.2		115.1	52.2	611.0	2,236.2	Total fair value 2000
-196.9	121.9	1,335.2		115.1	52.2	611.0	2,236.2	Total carrying value 2000

# 19. Commitments and contingencies

Convertum Group has provided guarantees or commitments to external parties. These arrangements include commitments under certain conditions to make capital contributions, or provide equity financing. Converium Group's guarantees were US\$ 150.0 million as of December 31, 2001. Converium knows of no event that would require it to satisfy these guaranties.

To secure certain assumed reinsurance contracts, irrevocable letters of credit of US\$ 277.5 million were outstanding at December 31, 2001. A parental guarantee of US\$ 120.0 million has been issued related to certain of these letters of credit.

Converium Group has entered into various operating leases as lessee for office space and certain computer and other equipment. Rental expenses for these items totaled US\$ 10.8 million, US\$ 10.3 million and US\$ 7.5 million for the years ending December 31, 2001, 2000 and 1999, respectively.

रिकोशिक १९.१ lists minimum future payments under operating leases with terms in excess of one year.

2002     11.3       2003     11.1       2004     10.7       2005     10.6       2006     10.6       2007 and thereafter     21.0	Minimum feture payments under operating leases (US\$ million)
2003 2004 2005 2006 2006 2007 and thereafter	2002
2004 2005 2006 2007 and thereafter	2003
2005 2006 2007 and thereafter	2004
2006 2007 and thereafter	2005
2007 and thereafter	2006
	2007 and thereafter

Converium Ltd leases office space from Zurich Financial Services. The lease term is fixed until 2006, with two renewal options for three-year terms each. The lease payments are fixed with annual rent escalations based on a cost of living index. Converium Rückversicherung (Deutschland) AG leases office space from Zurich Financial Services. The lease term is for a period of ten years, with an option to renew for up to two additional ten-year terms. The lease payments are fixed through 2003 with bi-annual rent escalations based on changes in local real estate price indices.

Converium Reinsurance (North America) Inc. is party to a sublease agreement dated January 1, 1994 as amended January 26, 1996 with ZC Resource LLC ("ZC Resource"), a subsidiary of Zurich Financial Services. In connection with the initial public offering of Converium Group, Converium Reinsurance (North America) Inc. entered into a new sublease with ZC Resource signed July 13, 2001. The sublease has a term of approximately eleven years, ending in 2012.

The landlord has agreed to allow ZC Resource to continue to sublease office space to Converium Reinsurance (North America) Inc. after the Transactions. Accordingly, Converium Reinsurance (North America) Inc. will continue its sublease from ZC Resource and will continue its rent guaranty for ZC Resource. As part of the Transactions,

converm doors Notes to the consolidated and historical combined linancial statements (continued)

Converium Reinsurance (North America) Inc. entered into an agreement to indemnify Global Asset Holdings Limited ("GAHL") (an indirect parent of ZC Resource and a co-guarantor of the prime lease) for losses under the prime lease or the guaranty caused by Converium Reinsurance (North America) Inc.'s default under the sublease that results in a default under the prime lease; GAHL, in turn, will indemnify Converium Reinsurance (North America) Inc. for any losses under the guaranty caused by a default by ZC Resource under the prime lease. CIC will guaranty the punctual payment of all amounts due by GAHL under the guaranty and all expenses incurred by Converium Reinsurance (North America) Inc. enforcing the guaranty.

Converium Holding Ltd and its subsidiaries are continuously involved in other legal proceedings, claims and litigation arising, for the most part, in the ordinary course of its business operations as a reinsurer. The outcome of such current legal proceedings, claims and litigation could have a material effect on operating results or cash flows when resolved in a future period. However, in the opinion of management these matters are not material to Converium Group's financial position, with the exception of the two matters described below:

# US Life Insurance Company arbitration

On November 29, 1999, US Life Insurance Company ("US Life") initiated an arbitration proceeding against Superior National Insurance Company ("SMC"), various of its affiliates which are the subject of conservancy by the California Department of Insurance, 2C Insurance Company ("ZOLC"), now known as Converium Insurance (North America) Inc., and CIC. US Life seeks to rescind a multi-year quota share reinsurance contract effective May 1, 1998 on the basis that SNIC or its affiliates made material misrepresentations and omissions in procuring that contract. Inception-to-date amounts ceded to the contract through December 31, 2001 are US\$ 54.0 million premiums earned, US\$ 18.1 million commissions earned and US\$ 75.9 million losses incurred. Based on the limited information available to date, Conversium Group is unable to predict Conversium Insurance (North America) Inc.'s chances of prevailing in this action.

#### Unicover higation

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in March 2000, Converium Reinsurance (North America) Inc. commenced arbitration proceedings against members of the Unicower Occupational Accident Reinsurance Pool (the "Pool") relating to the Pool's attempt to repudiate a retrocessional agreement between Converium Reinsurance (North America) Inc. and the Pool. At the end of March 2000, the Pool initiated a legal action in the Supreme Court of the State of New York. County of New York (the "New York Court"), seeking to stay the arbitration.

In September 2000, the New York Court issued a judgment staying the arbitration by accepting the Pool's position that Unicover Managers, Inc. ("Unicover Managers") was no longer authorized to act on the Pool's behalf at the assertedly relevant time. Converium Reinsurance (North America) Inc. appealed the factual findings under this judgment.

Converium Reinsurance (North America) Inc.'s position when the treaty was written was, and still is, that the Pool members are bound under the retrocessional contract. Convenium Reinsurance (North America) Inc. believes that the members of the Pool are in error, and thus initiated a litigation in Washington State Court and an arbitration to be held in Dallas, Texas with a view to: (1) compelling the Pool members to perform under the retrocessional contract, or (2) in the alternative, seeking to unwind the Amerisale Interstate Insurance Company ("Amerisale")/Converium Reinsurance (North America) Inc. leg of the transaction as these were integrated transactions; or (3) to hold the reinsurance intermediany, Guy Carpenter & Company Inc. ("Guy Carpenter"), and/or Unicover Managers responsible for any losses incurred by Convenium Reinsurance (North America) Inc.

Converium Reinsurance (North America) Inc. filed the litigation in a Washington State Court in October 2000 against the Pool, Amerisale, Unicover Managers and Guy Carpenter, Amerisale has since been dismissed from the Washington action on personal jurisdictional grounds. The Texas arbitration with Amerisafe was also initiated in October 2000. In March 2001, Amerisafe commenced a related action against Convenium Reinsurance (North America) Inc., Zurich Financial Services Group and Guy Carpenter in the US District Court for the Western District of Louisiana.

In September 2001, the Appellate Division of the New York Court converted the proceeding from one limited to the issue of arbitration into an action for declaratory judgment and tremanded the case for further proceedings. The Appellate Division held that a review of the merits indicates that there are issues of fact warranting a trial of the issue of enforceability of the retrocessional agreement. Convenium Reinsurance (North America) Inc. has moved to dismiss this action based on the proceedings already commenced in Washington state.

The potential financial exposure to Converium Reinsurance (North America) Inc. is contingent upon the ultimate incurred ratio of the relevant portfolio and the outcome Converium Reinsurance (North America) Inc.'s various litigations and the arbitration mentioned above. Inception-to-date amounts ceded to the Pool through December 31, 2001 that are related to the Amerisafe treaty are as follows:

Compiler Goup Notes to the consolidated and historical combined in anglalistatements (continued).

lasses incurred	Commissions earned	Premiums earned	(US\$ million)
	65.3	151.8	

Based on the limited information available to date, Converium Group is unable to predict Converium Reinsurance (North America) Inc.'s chances of prevailing in any of these actions. See Notes 9 and 15 regarding aggregate excess of loss protection related to Unicover.

# Consolidated and historical combined entitles

A list of operating entities and other important holdings, together with the country of incorporation and Converium Group's ownership interest, is set out below.

100	US	Converium Insurance (North America) Inc. US
100	US	Converium Reinsurance (North America) Inc. US
100	SO	Converium Holdings (North America) Inc. US 100
100	Switzerland	Converium Ltd Switzerland 100
100	Switzerland	Converium Holding Ltd Switzerland 100
98.6	Germany	Converium Rückversicherung (Deutschland) AG Germany 98.6
shares held	incorporation	Entity

### Earnings per share

Earnings per share data is calculated based on 40 million registered shares of Converium Holding Ltd issued and outstanding as of December 31, 2001 as though these shares were outstanding for all periods presented. Diluted earnings per share data is computed similar to basic earnings per share data except that the weighted average shares outstanding is increased to include potential common shares, such as shares from non-vested stock grants and the assumed exercise of stock options, if dilutive. Potential common shares, which totaled 40,000 for 2001, are excluded from the computation of diluted earnings (loss) per share as their inclusion would be anti-dilutive.

# Subsequent events (unaudited)

Certain claims are being asserted against Converium Reinsurance (North America) Inc. ("CRNA") and Converium Insurance (North America) Inc. ("CINA"), along with Centre Insurance Company ("CIC") and certain of its affiliates by various insurance companies in fliquidation in the State of California "L'aquidating Companies"), which companies previously were subsidiaries of the Superior National Insurance Group ("SNIG"). As of December 31, 2001, there was no formal litigation pending between the Liquidating Companies. The principal claims which have been asserted against CIC, rather than against CRNA and CINA, consist of oral statements to the effect that certain transfers, including a transfer to CIC in December 1999 of certain assets in the amounts of US\$ 163.4 million and US\$ 22.3 million, constituted voidable preferences and fraudulent conveyances. In addition, as of December 31, 2001, a tolling agreement was in place between, among others, CRNA and CINA, on the one hand, and the Insurance Commissioner of the State of California, on his own behalf and as Liquidator of the Liquidating Companies (the "Commissioner"), on the other hand, with regard to the referenced claims. That tolling agreement expired on January 16, 2002.

On January 16, 2002, the Commissioner filed a complaint against CIC and affiliates, as well as CRNA and CINA, on behalf of the Liquidating Companies, in a proceeding in the Superior Court of the State of California, County of Los Angeles. The complaint alleges several counts, including voidable preferences and fraudulent transfers, seeking the recovery of transfers totaling US\$ 202.9 million, damages for breach of contract in the amount of US\$ 59.8 million, additional damages in an amount to be proved at trial, and punitive damages. The overwhelming bulk of the damages sought appear to arise out of CIC transactions, not CRNA or CINA transactions. CRNA and CINA have not yet responded to the complaint, but intend to defend this litigation vigorously and to assert various setoffs. As part of the separation of the Converium Group from Zurich Financial Services ("ZFS"), ZFS has agreed to indemnify Converium Group for ilabilities arising out of or related to the assets not assumed by or transferred to Converium in the separation. Based on the limited information available to date, Converium Group is unable to predict CRNA's and CINA's chances of prevailing in this action.

# Convenient holding tid

To the Annual General Meeting of Convenium Holding Ltd. Zug

As statutory auditors, we have audited the accounting records and the financial statements (balance sheet, income statement and notes included on pages 50 to 53 of Converium Holding Ltd for the year ended December 31, 2001. The financial statements include the period from June 19, 2001 (date of incorporation) to December 31, 2001.

These financial statements are the responsibility of the Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit. We confirm that we meet the legal requirements concerning professional qualification and independence.

Our audit was conducted in accordance with auditing standards promulgated by the Swiss profession, which require that an audit be planned and performed to obtain reasonable assurance about whether the financial statements are free from material misstatement. We have examined on a test basis evidence supporting the amounts and disclosures in the financial statements. We have also assessed the accounting principles used, significant estimates made and the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the accounting records and financial statements and the proposed appropriation of available earrings comply with Swiss law and the company's articles of incorporation.

We recommend that the financial statements submitted to you be approved.

PricewaterhouseCoopers Ltd

Lukas Marbacher

Peter Lüssi

Zurich, March 9, 2002

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Converium Holding Ltd is the holding company of Converium Group with primary listings on the SWX Swiss Exchange and on the NYSE New York Stock Exchange. Converium Holding Ltd was incorporated on June 19, 2001 with a share capital of CHF 100,000. As part of the Transactions Converium Holding Ltd was established as the holding company of Converium Group and its share capital was increased to CHF 400,000,000. The shares of Converium Holding Ltd were placed in an initial public offering in December 2001 and trading in Converium Holding Ltd was Exchange and the NYSE New York Stock Exchange on December 11, 2001. Its principal activity is the holding of affiliates.

The income consists mainly of interest income. The net loss of Converium Holding Ltd was CHF 1.5 million for the period June 19, 2001 to December 31, 2001.

g

(CHF million) Notes (continue to the continue	June 19, 2001 (date of incorporation) to December 31, 2001
Revenues	
Net interest income 6	
	2.8
Other operating and administration expenses 3 = 1.9	-1.9 -1.9

The notes to the financial statements are an integral part of these financial statements.

	Sidiolougis digit?
	Total liabilities
20.0	Accrued expenses
7	Note payable to Converium Ltd Other payables to affiliates
	Liabilities and shareholders' equity
3,101.1	Total assets
	Cash and cash equivalents Other receivables from affiliates Accrued income Total current assets
	Current assets
6 249.4 3,058.9	Investments in affiliates Note receivable from Converium Reinsurance (North America) Inc. Total invested assets
	Assets invested assets
Notes	(CHT minion) Year ended December 31

The notes to the financial statements are an integral part of these financial statements.

Total flabilities and shareholders' equity 3,101.1

# Convenint Hearing ted Notes, to the financial statements

### Basis of preparation

Converium Holding Ltd presents its financial statements in accordance with Swiss Law, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States (US GAAP). The primary differences from US GAAP are that these Swiss Law statements are unconsolidated, and the investments in affiliates are carried at a value no higher than their cost less adjustments for impairment, if any, rather than at their U.S. GAAP net equity.

# 2. Summary of significant accounting policies

### (a) Foreign currency translation

Outstanding balances in foreign currencies arising from foreign currency transactions are translated at end-of-period exchange rates. Revenues and expenses are translated using the exchange rate at the date of the transaction. The resulting exchange differences are recorded in the statement of income.

### (b) investments in affiliates

Investments in affiliates are equity interests, which are held on a long-term basis for the purpose of the holding company's business activities. They are carried at a value no higher than their cost less adjustments for impairment, if any,

# Other operating and administration expenses

Operating and administration expenses primarily consist of directors and officers and insurance expenses of CHF 1.9 million.

#### 4. Taxes

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As a Swiss holding company, Converium Holding Ltd is not subject to income taxes on its dividend income on its investments in affiliates. The tax expense consists mainly of capital taxes.

### Investments in affiliates

Investments in affiliates are a 100% interest in Converium Ltd with a carrying value of CHF 2,809.5 million

# 6. Note receivable from Converium Reinsurance (North America) Inc

The note receivable from Converium Reinsurance (North America) Inc. of CHF 249.4 million (US\$ 150.0 million) is a surplus contribution note, due October 1, 2006, at an interest rate of 8.75% per annum.

# Note payable to Convenium Ltd

The note payable to Convertum Ltd of CHF 249.4 million (US\$150.0 million) is a note due October 1, 2006, at an interest rate of 7.0% per annum.

### Shareholders' equity

### a) Issued share capital

Upon incorporation on June 19, 2001, Converium Holding Ltd had a share capital of CHF 100,000 divided into 10,000 fully paid registered shares with a nominal value of CHF 10 each, all of which were entitled to receive dividends. On September 24, 2001, the Extraordinary General Meeting of the shareholders passed two resolutions to increase the ordinary share capital to CHF 400 million, divided into 40 million fully paid registered shares with a nominal value of CHF 10 each, all of which are entitled to receive dividends.

### (b) Conditional share capital

Pursuant to Converium Holding Ltd's Articles of Incorporation, share capital can be increased by the issuance of a maximum of 4 million fully paid registered shares of CHF 10 nominal value each, amounting to a maximum of CHF

communication id Notes to the financial statements (confineed)

40 million, through the exercise of option or conversion rights which will be granted to the members of the Board of Directors and to employees.

#### Shareholders

The shares registered in the share register at December 31, 2001 of 17.9 million were owned by 1,229 shareholders of which 953 were private individuals holding 1.3% of total outstanding shares, 118 were foundations and pension funds holding 7.8% of total outstanding shares, and 158 were other legal entities holding 35.7% of total outstanding shares.

According to the information available to us on December 31, 2001, the following represented an important shareholder holding more than 5% of common stock as specified in article 663c of the Swiss Code of Obligations: Zurich Insurance Company ("ZIC"), a wholly owned subsidiary of Zurich Financial Services. ZIC held 5,000,000 shares or 12.5% of the shares as per December 31, 2001, and had granted the underwriters of the initial public offering of Convenium Holding Ltd the right to purchase up to an aggregate of 5,000,000 shares representing up to 12.5% of the shares, at the initial public offering price. The underwriters fully exercised this right in January

Missing disclosure of shareholders holding greater than 5%, of shares outstanding as of December 31, 2001

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Appropriation of available earnings as proposed by the Board of Directors

Balance carried forward Available earnings
Dividend for 40,000,000 registered shares Balance brought forward CHF million -1.5

-1.5

The Board of Directors plans to propose at the annual general meeting an appropriation of the available earnings in accordance with the above table. If this proposal meets with the approval of the general meeting of shareholders in Zurich, Switzerland on April 30, 2002, no dividends will be paid.

Zurich, March 9, 2002

On behalf of the Board of Directors of Converium Holding Ltd

Peter C. Colombo

8.

#### Board of Directors

The Board and its members are entirely independent, marking the beginning of a new phase of self-directed governance for the business comprising Converium Group. Each member has relationships that are important to Converium, and will help to extend its reach in the global insurance environment. The Board members are:

	The state of the s
r since November 16, 2001	Anton K. Schnyder
George G.C. Parker since November 16, 2001	George G.C. Parker
since November 16, 2001	Derrell J. Hendrix
Jürgen Förterer since November 16, 2001	Jürgen Förterer
Terry G. Clarke since January 1, 2002	Terry G. Clarke
Georg Mehl, Vice-Chairman since November 16, 2001	Georg Mehl, Vice-Ch
, Chairman since November 16, 2001	Peter C. Colombo, Chairman

In compensation for their services, the members of the Board receive a fixed cash sum and share options for each annual term, the time period from one annual shareholder meeting to the next

<u>Directors</u> 40,000 50,000 in options	Vice-Chairman 50,000 60,000 in options	Chairman 60,000 75,0	Position Cash compensation (US\$) Equity compensation
50,000 in options	60,000 in options	75,000 in options	ity compensation (US\$)

The following table illustrates the compensation paid to each of the members of the Board of Directors in 2001

\$Sn

Total compensation paid in 2001

2 4 1 7 1 7 1 7 1 N	George G C Parker
	Derrell J. Hendrix
Kirgen Förterer 9,510	Jürgen Förterer
Terry G. Clarke	Terry G. Clarke
Georg Mehi	Georg Mehl

The members of the Board of Directors have the following shareholding in the Group:

2	Anton K. Schnyder nil ni	Anton K. Schnyder
0	Dil Di	George G. C. Parker
2	Derrell J. Hendrix nil nil	Derrell J. Hendrix
n	0	Jürgen Förterer
2	Terry G. Clarke nil nil	Terry G. Clarke
2	Georg Mehl 200 nil	Georg Mehl
0.	Peter C. Colombo nil	Peter C. Colombo
December 31, 2001	December 31, 2001	
Uptions held at	Shares held at	

We have retained RISConsulting, of which Mr. Hendrix is Manager and Chief Executive Officer. For 2001, we have paid a total of US\$ 0.4 million in fees to RISConsulting.

Group's overall strategy, ensuring effective collaboration between each of Converium's subsidiaries, and reviewing progress against financial and operating plans as approved by the Board of Directors. The members of the Group Executive Committee are: Dirk Lohmann, Richard E. Smith, Frank Schaar and Martin A. Kauer. and the Group Chief Financial Officer. The Group Executive Committee is responsible for implementing the four members. The Group Chief Executive Officer, the Chief Executive Officers of each of the business segments Converium's lead executives comprise an executive management team, the Group Executive Committee. It has

The total aggregate compensation of the officers of the Group Executive Committee in 2001 was as follows:

US\$ 3,642,122, including base salary and cash awards made under short and long term incentive plans paid during 2001 (Group Annual Incentive Plan), IPO related incentive payments and the estimated value of other compensation-related items. In addition, Group Executive Committee members held shares and options in the compensation-related items.

# Directors, and offices, compensation (continued)

pany at the end of December 2001. Some were awarded under Converium's new share plan, some converted to Converium shares and options from Converium's former parent, Zurich Financial Services, and others bought in conjunction with the IPO.

53,119	Martin A, Kauer 6,187 53,119	Martin A. Kauei
51,698	Frank Schaar 3,463 51,698	Frank Schaar
78,978	Richard E. Smith 39,417 78,978	Richard E. Smith
162,852	Dik Lohmann 17,686 162,852	Dirk Lohmann
Options held at December 31, 2001	Shares held at December 31, 2001*	

<sup>\*</sup> includes vested and unvested shares